## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
$\left.\begin{array}{ccc} & \begin{array}{c}\text { Date of report (date of earliest event reported): } \\ \text { May 19, } 2011\end{array} \\ \text { ROSS STORES, INC. } \\ \text { (Exact name of registrant as specified in its charter) }\end{array}\right]$

4440 Rosewood Drive, Pleasanton, California, 94588-3050
(Address of principal executive offices)
Registrant's telephone number, including area code: (925) 965-4400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On May 19, 2011, the Company issued a press release regarding the Company's financial results for its fiscal quarter ended April 30 , 2011. The full text of the Company's press release is attached hereto as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

## Exhibit

$\frac{\text { No. }}{\text { 99.1 }}$ May 19, 2011 Press Release by Ross Stores, Inc.* Description
*Pursuant to Item 2.02 of Form 8-K, Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934 , nor shall it be deemed
incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 19, 2011

## ROSS STORES, INC.

Registrant

By: /s/J. Call
John G. Call
Senior Vice President, Chief Financial Officer and
Principal Accounting Officer

## FOR IMMEDIATE RELEASE

## Contact:

John G. Call
Senior Vice President,
Chief Financial Officer
Phone: (925) 965-4315

Bobbi Chaville
Senior Director, Investor Relations
Phone: (925) 965-4289
Email: bobbi.chaville@ros.com

## ROSS STORES REPORTS STRONG FIRST QUARTER EARNINGS, RAISES FISCAL YEAR 2011 GUIDANCE

Pleasanton, California, May 19, 2011 -- Ross Stores, Inc. (Nasdaq: ROST) today reported earnings per share for the 13 weeks ended April 30 , 2011 of $\$ 1.48$, up from $\$ 1.16$ for the 13 weeks ended May 1,2010 . These results represent a robust $28 \%$ increase on top of an exceptional $61 \%$ gain for the same period last year. Net earnings for the 2011 first quarter grew to $\$ 173.0$ million, up $22 \%$ from $\$ 142.3$ million in the prior year. Sales for the quarter ended April 30,2011 increased $7 \%$ to $\$ 2.075$ billion, with comparable store sales up $3 \%$ on top of an outstanding $10 \%$ gain in 2010 .

Michael Balmuth, Vice Chairman and Chief Executive Officer, commented, "We are pleased to report that both sales and earnings in the first quarter were better than expected, with solid gains on top of very tough comparisons in the prior year. These results were mainly driven by our ongoing ability to deliver a wide array of compelling name-brand bargains to today's value-focused customers, while operating our business on leaner in-store inventories."

Mr. Balmuth continued, "Operating margin for the quarter grew about 160 basis points to a record $13.7 \%$. The largest driver of this increase was a 130 basis point improvement in gross margin, which benefited mainly from higher merchandise gross margin and lower occupancy and distribution expenses as a percent of sales. Selling, general and administrative costs as a percent of sales declined by about 30 basis points, primarily due to decreases in store operating costs and general and administrative expenses as a percent of sales."

Discussing the Company's financial condition, Mr. Balmuth noted, "Our balance sheet and cash flows remain healthy, and we continue to enhance stockholder returns through our stock repurchase and dividend programs. During the first three months of fiscal 2011 , we repurchased 1.6 million shares of common stock for an aggregate purchase price of $\$ 112$ million. We remain on track to complete by the end of fiscal 2011 approximately $\$ 450$ million of our current two-year $\$ 900$ million stock repurchase authorization."

Looking ahead, Mr. Balmuth said, "For the second quarter ending July 30, 2011, we are currently forecasting same store sales to increase $2 \%$ to $3 \%$ and earnings per share of $\$ 1.15$ to $\$ 1.20$, up from last year's $\$ 1.07$. This represents $7 \%$ to $12 \%$ projected growth on top of $30 \%$ and $52 \%$ increases for the second quarters of 2010 and 2009 , respectively. In addition, we are raising our earnings per share guidance for the 2011 fiscal year ending January 28,2012 to $\$ 5.16$ to $\$ 5.31$, above our initial guidance of $\$ 4.90$ to $\$ 5.10$. This updated range represents projected growth of $11 \%$ to $15 \%$ over earnings per share of $\$ 4.63$ in fiscal 2010."

The Company will provide additional details about its first quarter results and management's outlook for the second quarter on a conference call to be held on Thursday, May 19, 2011 at 11:00 a.m. Eastern time. Participants may listen to a real time audio webcast of the conference call by visiting the Investors section of the Company's website located at www.rossstores.com. A recorded version of the call will also be available at the website address, and via a telephone recording through 8:00 p.m. Eastern time on Thursday, May 26, 2011 at 706-645-9291, ID \# 66857586.

Forward-Looking Statements: This press release and the conference call comments on our corporate website contain forward-looking statements regarding expected sales, earnings levels and other financial results in future periods that are subject to risks and uncertainties which could cause our actual results to differ materially from management's current expectations. The words "plan," "expect," "target," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead" and similar expressions identify forward-looking statements. Risk factors for Ross Dress for Less ${ }^{\circledR}$ ("Ross") and dd's DISCOUNTS ${ }^{\circledR}$ include without limitation, competitive pressures in the apparel or home-related merchandise industry; changes in the level of consumer spending on or preferences for apparel or home-related merchandise; the impact from the macro-economic environment and financial and credit markets including but not limited to interest rates, recession, inflation, deflation, energy costs, tax rates and policy, unemployment trends, and fluctuating commodity costs; changes in geopolitical conditions; unseasonable weather trends; disruptions in supply chain; lower than planned gross margin, including higher than planned markdowns and higher than expected inventory shortage; greater than planned operating costs; our ability to continue to purchase attractive brand-name merchandise at desirable discounts; our ability to attract and retain personnel with the retail talent necessary to execute our strategies; our ability to effectively operate our various supply chain, core merchandising and other information systems; our ability to improve our merchandising capabilities through the implementation of new processes and systems enhancements; achieving and maintaining targeted levels of productivity and efficiency in our distribution centers; and obtaining acceptable new store locations. Other risk factors are detailed in our SEC filings including without limitation, the Form 10-K for fiscal 2010 and Form 8-Ks for fiscal 2011. The factors underlying our forecasts are dynamic and subject to change. As a result, our forecasts speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We do not undertake to update or revise these forward-looking statements.

Ross Stores, Inc., an S\&P 500, Fortune 500 and Nasdaq 100 (ROST) company headquartered in Pleasanton, California, is the nation's second largest offprice retailer with fiscal 2010 revenues of $\$ 7.9$ billion. As of April 30, 2011 the Company operated 998 Ross Dress for Less ${ }^{\circledR}$ ("Ross") stores and 70 dd’s DISCOUNTS ${ }^{\circledR}$ locations, compared to 967 Ross and 54 dd's DISCOUNTS locations at the end of the same period last year. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 60 percent off department and specialty store regular prices. dd's DISCOUNTS features a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 70 percent off moderate department and discount store regular prices. Additional information is available at www.rossstores.com.

## Ross Stores, Inc.

## Condensed Consolidated Statements of Earnings



Ross Stores, Inc.

## Condensed Consolidated Balance Sheets

| (\$000, unaudited) | $\begin{array}{r} \text { April 30, } \\ 2011 \end{array}$ | May 1, 2010 |
| :---: | :---: | :---: |
| Assets |  |  |
|  |  |  |
| Current Assets |  |  |
| Cash and cash equivalents | \$ 671,005 | \$ 823,652 |
| Short-term investments | 3,275 | 1,941 |
| Accounts receivable | 61,683 | 54,268 |
| Merchandise inventory | 1,172,716 | 908,065 |
| Prepaid expenses and other | 72,900 | 67,895 |
| Current deferred income taxes, net | 15,662 | 3,923 |
| Total current assets | 1,997,241 | 1,859,744 |
| Property and equipment, net | 1,005,674 | 933,654 |
| Long-term investments | 12,191 | 15,857 |
| Other long-term assets | 86,888 | 73,352 |
| Total assets | \$ 3,101,994 | \$ 2,882,607 |
|  |  |  |
| Liabilities and Stockholders' Equity |  |  |
|  |  |  |
| Current Liabilities |  |  |
| Accounts payable | \$ 742,600 | \$ 748,779 |
| Accrued expenses and other | 265,586 | 231,927 |
| Accrued payroll and benefits | 141,268 | 148,913 |
| Income taxes payable | 89,340 | 99,932 |
| Total current liabilities | 1,238,794 | 1,229,551 |
| Long-term debt | 150,000 | 150,000 |
| Other long-term liabilities | 200,575 | 185,375 |
| Long-term deferred income taxes, net | 106,519 | 88,328 |
|  |  |  |
| Commitments and contingencies |  |  |
|  |  |  |
| Stockholders' Equity | 1,406,106 | 1,229,353 |
| Total liabilities and stockholders' equity | \$ 3,101,994 | \$ 2,882,607 |

Ross Stores, Inc.

## Condensed Consolidated Statements of Cash Flows

| (\$000, unaudited) | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { April 30, } \\ 2011 \end{array}$ |  | $\begin{array}{r} \text { May } 1, \\ 2010 \end{array}$ |
| Cash Flows From Operating Activities |  |  |  |
| Net earnings | \$ | 172,973 | \$ 142,347 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization |  | 39,934 | 39,844 |
| Stock-based compensation |  | 9,894 | 8,910 |
| Deferred income taxes |  | 9,657 | $(14,772)$ |
| Tax benefit from equity issuance |  | 10,021 | 6,810 |
| Excess tax benefit from stock-based compensation |  | $(9,727)$ | $(6,482)$ |
| Change in assets and liabilities: |  |  |  |
| Merchandise inventory |  | $(85,799)$ | $(35,567)$ |
| Other current assets |  | $(25,392)$ | $(19,311)$ |
| Accounts payable |  | 1,120 | 110,149 |
| Other current liabilities |  | $(80,429)$ | $(43,557)$ |
| Other long-term, net |  | $(1,201)$ | 810 |
| Net cash provided by operating activities |  | 41,051 | 189,181 |
| Cash Flows From Investing Activities |  |  |  |
| Additions to property and equipment |  | $(70,096)$ | $(35,519)$ |
| Proceeds from investments |  | 1,814 | 848 |
| Net cash used in investing activities |  | $(68,282)$ | $(34,671)$ |
| Cash Flows From Financing Activities |  |  |  |
| Excess tax benefit from stock-based compensation |  | 9,727 | 6,482 |
| Proceeds from issuance of common stock related to stock plans |  | 5,827 | 15,004 |
| Treasury stock purchased |  | $(12,837)$ | $(6,776)$ |
| Repurchase of common stock |  | $(112,500)$ | $(94,298)$ |
| Dividends paid |  | $(25,905)$ | $(19,613)$ |
| Net cash used in financing activities |  | $(135,688)$ | $(99,201)$ |
| Net (decrease) increase in cash and cash equivalents |  | $(162,919)$ | 55,309 |
| Cash and cash equivalents: |  |  |  |
| Beginning of period |  | 833,924 | 768,343 |
| End of period |  | 671,005 | \$ 823,652 |
| Supplemental Cash Flow Disclosures |  |  |  |
| Interest paid | \$ | - | \$ |
| Income taxes paid | \$ | 54,705 | \$ 47,250 |
| Non-Cash Investing Activities |  |  |  |
| (Decrease) increase in fair value of investment securities | \$ | (4) | \$ 44 |

