## UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

## Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported):
November 18, 2010
ROSS STORES, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

## 0-14678

(Commission File No.)

94-1390387
(I.R.S. Employer Identification No.)

4440 Rosewood Drive, Pleasanton, California, 94588-3050
(Address of principal executive offices)
Registrant's telephone number, including area code: (925) 965-4400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On November 18, 2010, the Company issued a press release regarding the Company's financial results for its fiscal quarter ended October 30, 2010. The full text of the Company's press release is attached hereto as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

## (c) Exhibits.

Exhibit
No.
Description
$\overline{99.1}$ November 18, 2010 Press Release by Ross Stores, Inc.*
*Pursuant to Item 2.02 of Form 8-K, Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934 , nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 18, 2010
ROSS STORES, INC.
Registrant

By: /s/J. Call
John G. Call
Senior Vice President, Chief Financial Officer and Principal
Accounting Officer

## FOR IMMEDIATE RELEASE

Contact: John G. Call<br>Senior Vice President,<br>Chief Financial Officer<br>(925) 965-4315

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## ROSS STORES REPORTS RECORD THIRD QUARTER EARNINGS, REAFFIRMS FOURTH QUARTER 2010 GUIDANCE

Pleasanton, California, November 18, 2010 - Ross Stores, Inc. (Nasdaq: ROST) today reported earnings per share for the 13 weeks ended October 30 , 2010 of $\$ 1.02$, up from $\$ .84$ for the 13 weeks ended October 31,2009 . These results reflect a $21 \%$ increase on top of an exceptional $91 \%$ gain in the third quarter of 2009. Net earnings for the third quarter ended October 30,2010 grew $16 \%$ to a record $\$ 121.4$ million, up from $\$ 105.1$ million for the third quarter ended October 31, 2009. Fiscal 2010 third quarter sales increased $7 \%$ to $\$ 1.874$ billion, with comparable store sales up $3 \%$ on top of a strong $8 \%$ gain in the prior year.

For the nine months ended October 30, 2010, earnings per share were $\$ 3.26$, up from $\$ 2.39$ for the nine months ended October 31, 2009. These results represent $36 \%$ growth on top of a robust $52 \%$ gain for the first nine months of 2009 . Net earnings for the year-to-date period in 2010 grew $31 \%$ to a record $\$ 393.0$ million, up from $\$ 299.9$ million in the prior year period. Sales for the first nine months of 2010 increased $10 \%$ to $\$ 5.721$ billion, with comparable store sales up $6 \%$ on top of a $5 \%$ gain last year.

Michael Balmuth, Vice Chairman and Chief Executive Officer, commented, "We delivered strong sales and earnings increases in the third quarter and first nine months of 2010 on top of outstanding gains in the prior year. This performance is especially noteworthy considering the ongoing uncertainty in the macro-economic and retail environment. Record operating margins in the third quarter and year-to-date periods were driven by our continued ability to deliver exciting bargains while operating our business on lower inventories, as well as much better-than-expected shortage results. The best performing merchandise categories during the third quarter were Dresses and Home. Geographic trends were relatively broad-based, with the strongest performance in Florida."

Mr. Balmuth continued, "Third quarter 2010 operating margin grew to $10.5 \%$, a 60 basis point increase on top of an exceptional 385 basis point gain in the third quarter of 2009 . Gross margin rose 80 basis points, as higher merchandise gross margin, improved distribution costs and leverage on occupancy expenses were partially offset by higher incentive and freight costs as a percent of sales versus the prior year. Selling, general and administrative expenses grew 20 basis points mainly due to higher incentive plan costs."

Mr. Balmuth also noted, "As we ended the third quarter, our balance sheet and cash flows remained healthy, allowing us to continue to return capital to stockholders through our stock repurchase and dividend programs. During the first nine months of fiscal 2010, we repurchased 5.4 million shares of common stock for an aggregate purchase price of $\$ 287$ million. We remain on track to complete by the end of 2010 approximately $\$ 375$ million of our current twoyear $\$ 750$ million stock repurchase authorization."

Looking ahead, Mr. Balmuth said, "As we enter the fourth quarter, we are favorably positioned and our stores are stocked with fresh and exciting assortments of branded bargains. However, while we have outperformed our projections year-to-date, there are a number of reasons why we believe it is appropriate to maintain a cautious outlook. These include the likelihood of a very competitive holiday season, our tough prior year sales comparisons and this year's difficult holiday calendar where the timing of Christmas Day means we have one less Saturday of business in our largest volume month of the year. As a result, although we hope to do better, we are maintaining our prior forecast for both sales and earnings in the fourth quarter."

For the 13 weeks ending January 29, 2011, the Company continues to project same store sales to be flat to down $1 \%$ versus a $10 \%$ increase in the fourth quarter of 2009. Fourth quarter 2010 earnings per share are still forecast to be in the range of $\$ 1.15$ to $\$ 1.20$. For the fiscal year ending January 29 , 2011, we now project earnings per share to increase $25 \%$ to $26 \%$ to $\$ 4.41$ to $\$ 4.46$, up from $\$ 3.54$ in fiscal 2009.

The Company will provide additional details concerning its third quarter results, fourth quarter and fiscal 2010 guidance, and business outlook on a conference call to be held on Thursday, November 18, 2010 at 11:00 a.m. Eastern time. Participants may listen to a real time audio webcast of the conference call by visiting the Investors section of the Company's website, located at www.rossstores.com. A recorded version of the call will be available at the website address and via a telephone recording until 8:00 p.m. Eastern time on November 25, 2010 at 706-645-9291, PIN \# 55962255.

Forward-Looking Statements: This press release and the recorded comments and transcript on our corporate website contain forward-looking statements regarding expected sales and earnings levels in future periods that are subject to risks and uncertainties which could cause our actual results to differ materially from management's current expectations. The words "plan," "expect," "target," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead" and similar expressions identify forward-looking statements. Risk factors for Ross Dress for Less ${ }^{\circledR}$ ("Ross") and dd's DISCOUNTS ${ }^{\circledR}$ include without limitation, competitive pressures in the apparel or home-related merchandise industry; changes in the level of consumer spending on or preferences for apparel or home-related merchandise, including the potential impact from the macro-economic environment, uncertainty in financial and credit markets, and changes in geopolitical conditions; unseasonable weather trends; disruptions in supply chain; lower than planned gross margin, including higher than planned markdowns and higher than expected inventory shortage; greater than planned operating costs; our ability to continue to purchase attractive brand-name merchandise at desirable discounts; our ability to attract and retain personnel with the retail talent necessary to execute our strategies; our ability to effectively operate our various supply chain, core merchandising and other information systems; our ability to improve our merchandising capabilities through the recent implementation of new processes and systems enhancements; achieving and maintaining targeted levels of productivity and efficiency in our distribution centers; and obtaining acceptable new store locations. Other risk factors are detailed in our SEC filings including, without limitation, the Form 10-K for fiscal 2009 and Form 10-Qs and 8-Ks for fiscal 2010. The factors underlying our forecasts are dynamic and subject to change. As a result, our forecasts speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We do not undertake to update or revise these forward-looking statements.
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Ross Stores, Inc., an S\&P 500, Fortune 500 and Nasdaq 100 (ROST) company headquartered in Pleasanton, California, is the nation's second largest offprice retailer with fiscal 2009 revenues of $\$ 7.2$ billion. As of October 30, 2010 the Company operated 990 Ross Dress for Less ${ }^{\circledR}$ ("Ross") stores and 67 dd's DISCOUNTS ${ }^{\circledR}$ locations, compared to 955 Ross and 53 dd's DISCOUNTS locations at the end of the same period last year. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 60 percent off department and specialty store regular prices. dd's DISCOUNTS features a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 70 percent off moderate department and discount store regular prices. Additional information is available at www.rossstores.com.

Ross Stores, Inc.

## Condensed Consolidated Statements of Earnings



| Costs and Expenses |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Costs of goods sold |  | 1,365,513 |  | 1,284,852 |  | 4,167,380 |  | 3,864,697 |
| Selling, general and administrative |  | 312,277 |  | 286,511 |  | 910,151 |  | 844,699 |
| Interest expense, net |  | 2,232 |  | 1,943 |  | 7,056 |  | 4,989 |
| Total costs and expenses |  | 1,680,022 |  | 1,573,306 |  | 5,084,587 |  | 4,714,385 |
|  |  |  |  |  |  |  |  |  |
| Earnings before taxes |  | 194,298 |  | 170,833 |  | 636,271 |  | 489,989 |
| Provision for taxes on earnings |  | 72,920 |  | 65,753 |  | 243,270 |  | 190,115 |
| Net earnings | \$ | 121,378 | \$ | 105,080 | \$ | 393,001 | \$ | 299,874 |
|  |  |  |  |  |  |  |  |  |
| Earnings per share |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.04 | \$ | 0.86 | \$ | 3.32 | \$ | 2.43 |
| Diluted | \$ | 1.02 | \$ | 0.84 | \$ | 3.26 | \$ | 2.39 |



## Ross Stores, Inc.

## Condensed Consolidated Balance Sheets

$\left.\begin{array}{lrr} & \begin{array}{r}\text { October 30, } \\ \text { ( } \$ 000, \text { unaudited) }\end{array} & \mathbf{2 0 1 0}\end{array}\right)$

Ross Stores, Inc.

## Condensed Consolidated Statements of Cash Flows



