# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported): August 16, 2006

# **ROSS STORES, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

0-14678 (Commission File No.) 94-1390387 (I.R.S. Employer Identification No.)

4440 Rosewood Drive, Pleasanton, California 94588-3050 (Address of principal executive offices)

Registrant's telephone number, including area code: (925) 965-4400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**ROSS STORES, INC.** 

4440 Rosewood Drive, Pleasanton, California 94588-3050

(925) 965-4400

#### Item 2.02 Results of Operations and Financial Condition.

On August 16, 2006, the Company issued a press release regarding the Company's financial results for its second fiscal quarter ended July 29, 2006. The full text of the Company's press release is attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(c)	Exhibits.
Exhibit No.	Description
99.1	August 16, 2006 Press Release by Ross Stores, Inc.*

\*Pursuant to Item 2.02 of Form 8-K, Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 16, 2006

#### ROSS STORES, INC. Registrant

By: /s/ J. Call

John G. Call Senior Vice President, Chief Financial Officer, Principal Accounting Officer and Corporate Secretary



#### FOR IMMEDIATE RELEASE

Contact:

John G. Call Senior Vice President Chief Financial Officer (925) 965-4315 Katie Loughnot Vice President, Investor Relations (925) 965-4509 Email: katie.loughnot@ros.com

#### ROSS STORES REPORTS SECOND QUARTER EARNINGS AND FORECASTS SECOND HALF 2006 SALES AND EPS TARGETS

Pleasanton, California, August 16, 2006 – Ross Stores, Inc. (ROST) today reported earnings per share for the 13 weeks ended July 29, 2006 of \$.32 and net earnings for the period of \$45.4 million. These results are after \$3.3 million, or an equivalent of about \$.01 per share, in stock option related expenses recognized pursuant to FAS No. 123(R), "Share-Based Payment." For the 13 weeks ended July 30, 2005, net earnings totaled \$42.3 million, and earnings per share were \$.29. Fiscal 2006 second quarter sales increased 12% to \$1.308 billion, with comparable store sales for the period up 4% on top of a 7% increase in the prior year.

For the six months ended July 29, 2006, earnings per share were \$.73 and net earnings totaled \$104.6 million. These results are after \$6.8 million, or an equivalent of about \$.03 per share, in stock option related expenses recognized pursuant to FAS No. 123(R), "Share-Based Payment." For the six months ended July 30, 2005, net earnings totaled \$92.3 million, and earnings per share were \$.62. Sales for the first six months of 2006 increased 13% to \$2.600 billion, with comparable store sales for the period up 5% on top of a 5% gain in the prior year.

Michael Balmuth, Vice Chairman, President and Chief Executive Officer, commented, "Second quarter sales and earnings were at the high end of our initial forecast for the period, benefiting from broadbased geographic and merchandise trends. Operating margin, before the effect of stock option related expenses was relatively flat to the prior year. As a percent of sales, improvements in distribution costs and merchandise margin were offset by higher shrink accruals, freight, store and occupancy expenses."

Mr. Balmuth continued, "Our balance sheet and cash flows as we ended the first half of the year remain strong and healthy. We continue to return capital to stockholders through our stock repurchase and dividend programs. During the first six months of 2006, we repurchased 3.6 million shares of common stock for an aggregate of \$99 million as part of the two-year \$400 million program authorized by our Board of Directors in the fourth quarter of 2005. Approximately \$301 million remains available under the current stock repurchase authorization, which we expect to complete by the end of fiscal 2007."

On a more current note, Mr. Balmuth said, "Same store sales for the first two weeks of August were below plan at up 2% from the prior year. In addition, we are entering the fall season with residual inventory and clearance levels that are expected to pressure gross margin during the third quarter. As a result, we are adopting a more conservative outlook for the second half of the year."

The Company now projects the following same store sales and earnings per share ranges for the balance of fiscal 2006:

- For the third quarter ending October 28, 2006, same store sales are forecast to increase 1% to 3% on top of a 9% increase in the prior year, and earnings per share are projected to be in the range of \$.24 to \$.27.
- For the fourth quarter ending February 3, 2007, same store sales are forecast to increase 1% to 3% on top of a 6% gain in the prior year, and earnings per share are projected to be in the range of \$.57 to \$.63.
- As a result, for the full 53-week 2006 year, same store sales are forecast to increase 3% to 4%, and earnings per share now are projected to be in the range of \$1.54 to \$1.63.
- The aforementioned forecasted earnings per share ranges are inclusive of approximately \$.06 to \$.07 in additional earnings per share in the fourth quarter and the fiscal year from the 53<sup>rd</sup> week. Also included in these forecasted ranges are stock option related expenses equivalent to about \$.01 to \$.02 per share per quarter and \$.06 for the fiscal year.

The Company will provide additional details concerning its second quarter results, projected second half guidance and its longer-term business outlook on a conference call to be held on Wednesday, August 16, 2006 at 11:00 a.m. Eastern time. Participants may listen to a real time audio webcast of the conference call by visiting the Company's website located at www.rossstores.com. A recorded version of the call will also be available until at least the end of the month at the website address and via a telephone recording through August 23, 2006 at 402-220-5900, PIN #2342.

*Forward-Looking Statements:* This press release and the recorded comments and transcript on the Company's website contain forward-looking statements regarding expected sales and earnings levels, growth plans and productivity initiatives that are subject to risks and uncertainties which could cause the Company's actual results to differ materially from management's current expectations. The words "plan," "expect," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead" and similar expressions identify

forward-looking statements. Risk factors for Ross Stores and d's DISCOUNTS<sup>®</sup> include, without limitation, the Company's ability to effectively operate its various supply chain, core merchandising and other information systems; its ability to improve its micro-merchandising capabilities through the implementation of new processes and systems enhancements; achieving and maintaining targeted levels of productivity and efficiency in its distribution centers; potential pressure on freight costs from higher-than-expected fuel surcharges; obtaining acceptable new store locations; competitive pressures in the apparel industry; changes in the level of consumer spending on or preferences for apparel or home-related merchandise, including the potential impact from higher gas prices on consumer spending; changes in geopolitical and general economic conditions; unseasonable weather trends; disruptions in supply chain; lower than planned gross margin, including higher than planned markdowns and higher than expected inventory shortage; greater than planned operating costs; the Company's ability to continue to purchase attractive brand-name merchandise at desirable discounts; the Company's ability to identify and successfully enter new geographic markets; and the Company's SEC filings including, without limitation, the Form 10-K for fiscal 2005 and the Form 10-Q's and 8-K's for fiscal 2006. The factors underlying our forecasts are dynamic and subject to change. As a result, our forecasts speak only as of the date they are given and do not necessarily reflect the Company's outlook at any other point in time. The Company does not undertake to update or revise these forward-looking statements.

\* \* \* \* \*

Ross Stores, Inc., a Fortune 500 and Nasdaq 100 (ROST) company headquartered in Pleasanton, California, is the nation's second largest off-price company with fiscal 2005 revenues of \$4.9 billion. As of July 29, 2006, the Company operated 744 Ross stores and 26 dd's DISCOUNTS locations, compared to 682 Ross stores and 13 dd's DISCOUNTS locations at the end of the same period last year. Ross Stores offers first-quality, in-season, name brand and designer apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 60 percent off department and specialty store regular prices. dd's DISCOUNTS features a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 70 percent off moderate department and discount store regular prices. Additional information is available on the Company's website at www.rossstores.com.

\* \* \* \*

#### Ross Stores, Inc. Condensed Consolidated Statements of Earnings

		Three Months Ended				Six Months Ended			
(\$000, except stores and per share data, unaudited)		July 29, 2006		July 30, 2005		July 29, 2006		July 30, 2005	
Sales	\$	1,308,052	\$	1,171,862	\$	2,599,728	\$	2,295,799	
Costs and expenses									
Cost of goods sold		1,024,130		919,166		2,012,966		1,784,165	
Selling, general and administrative		210,635		183,652		417,802		360,705	
Interest income, net		(1,554)		(580)		(3,438)		(878)	
Total costs and expenses		1,233,211		1,102,238		2,427,330		2,143,992	
Earnings before taxes		74,841		69,624		172,398		151,807	
Provision for taxes on earnings		29,464		27,345		67,804		59,478	
Net earnings	\$	45,377	\$	42,279	\$	104,594	\$	92,329	
Earnings per share		,		,		,		,	
Basic	\$	0.32	\$	0.29	\$	0.74	\$	0.63	
Diluted	\$	0.32	\$	0.29	\$	0.73	\$	0.62	
Weighted average shares outstanding (000)									
Basic		140,348		145,102		140,991		145,555	
Diluted		142,698		147,321		143,454		147,894	
Dividends per share									
Cash dividends declared per share	\$	0.06	\$	0.05	\$	0.06	\$	0.05	
Stores open at end of period		770		695		770		695	

### Ross Stores, Inc. Condensed Consolidated Balance Sheets

(\$000, unaudited)		uly 29, 2006	July 30, 2005	
Assets				
Current assets				
Cash and cash equivalents	\$	59,351	\$	119,397
Short-term investments		7,417		25,800
Accounts receivable		33,904		35,371
Merchandise inventory		959,792		975,846
Prepaid expenses and other		50,567		51,060
Deferred income taxes		20,014		8,968
Total current assets		1,131,045		1,216,442
Property and equipment, net		733,905		608,874
Other long-term assets		58,057		53,025
Long-term investments		13,140		
Total assets	\$	1,936,147	\$	1,878,341
Liabilities and stockholders' equity				
Current liabilities				
Accounts payable, accrued expenses and other	\$	860,591	\$	807,235
Total current liabilities		860.591		807,235
Long-term debt				50,000
Other long-term liabilities		123,760		115,127
Deferred income taxes		94,747		96,767
Commitments and contingencies		>-,,-/		20,707
Stockholders' equity		857,049		809,212
Total liabilities and stockholders' equity	\$	1,936,147	\$	1,878,341

### Ross Stores, Inc. Condensed Consolidated Statements of Cash Flows

	Six Months Ended					
(\$000, unaudited)	July 29, 2006		July 30, 2005			
Cash Flows from Operating Activities						
Net earnings	\$ 104,59	4 \$	92,329			
Adjustments to reconcile net earnings to net cash provided by operating activities:	· · · · ·		- ,			
Depreciation and amortization	50,91	5	44,891			
Stock-based compensation	13,62	.1	7,873			
Deferred income taxes	(3,09	2)	4,566			
Tax benefit from equity issuance	6,28	0	17,430			
Excess tax benefits from stock-based compensation	(1,24	3)				
Change in assets and liabilities:		ĺ.				
Merchandise inventory	(21,70	1)	(122,734)			
Other current assets, net	(18,25	9)	(8,521)			
Accounts payable	71,95	4	89,727			
Other current liabilities	(36,74	3)	13,283			
Other long-term, net	2,77	0	1,147			
Net cash provided by operating activities	169,09	6	139,991			
Cash Flows Used in Investing Activities						
Purchase of assets under lease	(87,32	9)	_			
Other additions to property and equipment	(58,79	/	(96,200)			
Sales of investments, net	3,21	/	41,600			
Net cash used in investing activities	(142,90	8)	(54,600)			
Cash Flows Used in Financing Activities						
Repayment of term debt	(50,00	0)	—			
Issuance of common stock related to stock plans	8,55	0	28,391			
Excess tax benefits from stock-based compensation	1,24	-3	—			
Treasury stock purchased	(2,35	2)	(5,960)			
Repurchase of common stock	(98,86	7)	(89,009)			
Dividends paid	(17,17	8)	(14,747)			
Net cash used in financing activities	(158,60	4)	(81,325)			
Net (decrease) increase in cash and cash equivalents	(132,41	6)	4,066			
Cash and cash equivalents:						
Beginning of period	191,76	7	115,331			
End of period	\$ 59,35	1 \$	119,397			
Non-Cash Investing Activities						
Straight-line rent capitalization in build-out period	\$ —	- \$	1,608			
Change in fair value of investment securities		2) \$	_			