## UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

## Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported):
August 19, 2010
ROSS STORES, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

## 0-14678

(Commission File No.)

94-1390387
(I.R.S. Employer Identification No.)

4440 Rosewood Drive, Pleasanton, California, 94588-3050
(Address of principal executive offices)
Registrant's telephone number, including area code: (925) 965-4400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On August 19, 2010, the Company issued a press release regarding the Company's financial results for its fiscal quarter ended July 31,2010 . The full text of the Company's press release is attached hereto as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit
No. Description
99.1

## August 19, 2010 Press Release by Ross Stores, Inc.*

*Pursuant to Item 2.02 of Form 8-K, Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 19, 2010
ROSS STORES, INC.
Registrant
By: //s/J. Call
John G. Call
Senior Vice President, Chief Financial Officer and Principal Accounting Officer

## FOR IMMEDIATE RELEASE

| Contact: | John G. Call <br> Senior Vice President, <br> Chief Financial Officer <br> $(925) 965-4315$ | Bobbi Chaville <br> Senior Director, Investor Relations <br> $(925) 965-4289$ |
| :--- | :--- | :--- |
|  |  | Email: bobbi.chaville@ros.com |

Pleasanton, California, August 19, 2010 - Ross Stores, Inc. (ROST) today reported earnings per share for the 13 weeks ended July 31 , 2010 of $\$ 1.07$, up from $\$ .82$ for the 13 weeks ended August 1, 2009. These results reflect a $30 \%$ increase on top of a $52 \%$ gain in the second quarter of 2009 . Net earnings for the second quarter of 2010 grew $25 \%$ to a record $\$ 129.3$ million, from $\$ 103.4$ million in the second quarter of 2009 . Sales for the 13 weeks ended July 31 , 2010 increased $8 \%$ to $\$ 1.912$ billion, with comparable store sales up $4 \%$ on top of a $3 \%$ gain in the prior year.

For the six months ended July 31,2010 , earnings per share were $\$ 2.24$, up from $\$ 1.55$ for the six months ended August 1,2009 . These results represent $45 \%$ growth on top of a $37 \%$ increase in earnings per share during the first half of 2009 . Net earnings for the six months ended July 31,2010 grew to a record $\$ 271.6$ million, up $39 \%$ from $\$ 194.8$ million in the prior year period. Sales for the first six months of 2010 increased $11 \%$ to $\$ 3.847$ billion, with comparable store sales up $7 \%$ on top of a $3 \%$ gain last year.

Michael Balmuth, Vice Chairman and Chief Executive Officer, commented, "We are pleased with the solid sales gains and healthy earnings increases we delivered in the second quarter and first six months of 2010. Our profit growth for both periods is especially noteworthy, considering it was on top of robust double digit gains in the prior year. Our ability to deliver compelling bargains, while operating our business on much lower inventories, remains the primary driver of our strong results. The best performing merchandise categories during the second quarter and year to date periods were Home, Dresses and Shoes. Geographic trends were relatively broadbased, with the strongest performance in Florida."

Mr. Balmuth continued, "Second quarter operating margin grew about 140 basis points to $11.1 \%$, on top of a 260 basis point increase in the prior year period. Our 2010 profitability gains were driven by a 110 basis point increase in gross margin and a 30 basis point decline in selling, general and administrative costs as a percent of sales compared to the second quarter of 2009. Key drivers of our improved profit margins for both the second quarter and year-to-date periods were higher merchandise gross margin, a timing shift in distribution expenses related to packaway levels, lower shortage costs and leverage on other operating expenses."

Mr. Balmuth also noted, "As we ended the first half of the year, our balance sheet and cash flows remained healthy. We continued to return capital to stockholders through our stock repurchase and dividend programs. During the first six months of fiscal 2010, we repurchased 3.6 million shares of common stock for an aggregate purchase price of $\$ 193$ million. We are on track to repurchase during 2010 approximately $\$ 375$ million of our current two-year $\$ 750$ million stock repurchase program."

Looking ahead, Mr. Balmuth said, "Predicting the future in today's uncertain macro-economic and retail climate remains challenging. We also face extremely tough comparisons in the second half of the year, as same store sales grew $9 \%$ and earnings per share rose $67 \%$ in the prior year period. As a result, we are maintaining a somewhat cautious outlook concerning our sales and earnings targets for the second half of 2010 ."

For the 13 weeks ending October 30, 2010, the Company projects that same store sales will grow $1 \%$ to $2 \%$ on top of an $8 \%$ increase in the prior year. Third quarter 2010 earnings per share are forecast to be in the range of $\$ .79$ to $\$ .83$ compared to $\$ .84$ in last year's third quarter, which included a $\$ .09$ benefit from better-than-expected shortage results in 2009.

For the 13 weeks ending January 29, 2011, same store sales are projected to be flat to down $1 \%$ versus a $10 \%$ increase in the fourth quarter of 2009 . Earnings per share for the fourth quarter of 2010 are forecast to be in the range of $\$ 1.15$ to $\$ 1.20$, compared to $\$ 1.16$ for the same period in 2009 .

For the 52 weeks ending January 29, 2011, earnings per share are forecast to be in the range of $\$ 4.18$ to $\$ 4.27$, up from $\$ 3.54$ for the 52 weeks ended January 30,2010 . This annual range represents projected growth of $18 \%$ to $21 \%$ in fiscal 2010 on top of a $52 \%$ gain in fiscal 2009 .

The Company will provide additional details concerning its second quarter results and management's outlook for the third and fourth quarters on a conference call to be held Thursday, August 19,2010 at 11:00 a.m. Eastern time. Participants may listen to a real time audio webcast of the conference call by visiting the Company's website located at www.rossstores.com. A recorded version of the call will also be available until the end of October at the website address and via a telephone recording through 8:00 p.m. Eastern time on Thursday, August 26, 2010 at 706-645-9291, PIN \# 55962247.

Forward-Looking Statements: This press release and the recorded comments and transcript on our corporate website contain forward-looking statements regarding expected sales and earnings levels in future periods that are subject to risks and uncertainties which could cause our actual results to differ materially from management's current expectations. The words "plan," "expect," "target," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead" and similar expressions identify forward-looking statements. Risk factors for Ross Dress for Less ${ }^{\circledR}$ ("Ross") and dd's DISCOUNTS ${ }^{\circledR}$ include without limitation, competitive pressures in the apparel or home-related merchandise industry; changes in the level of consumer spending on or preferences for apparel or home-related merchandise, including the potential impact from the macro-economic environment, uncertainty in financial and credit markets, and changes in geopolitical conditions; unseasonable weather trends; disruptions in supply chain; lower than planned gross margin, including higher than planned markdowns and higher than expected inventory shortage; greater than planned operating costs; our ability to continue to purchase attractive brand-name merchandise at desirable discounts; our ability to attract and retain personnel with the retail talent necessary to execute our strategies; our ability to effectively operate our various supply chain, core merchandising and other information systems; our ability to improve our merchandising capabilities through the recent implementation of new processes and systems enhancements; achieving and maintaining targeted levels of productivity and efficiency in our distribution centers; and obtaining acceptable new store locations. Other risk factors are detailed in our SEC filings including, without limitation, the Form 10-K for fiscal 2009 and Forms 10-Q and 8-Ks for fiscal 2010. The factors underlying our forecasts are dynamic and subject to change. As a result, our forecasts speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We do not undertake to update or revise these forward-looking statements.

Ross Stores, Inc., an S\&P 500, Fortune 500 and Nasdaq 100 (ROST) company headquartered in Pleasanton, California, is the nation's second largest offprice retailer with fiscal 2009 revenues of $\$ 7.2$ billion. As of July 31, 2010 the Company operated 979 Ross Dress for Less ${ }^{\circledR}$ ("Ross") stores and 57 dd's DISCOUNTS ${ }^{\circledR}$ locations, compared to 939 Ross and 51 dd's DISCOUNTS locations at the end of the same period last year. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 60 percent off department and specialty store regular prices. dd's DISCOUNTS features a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 70 percent off moderate department and discount store regular prices. Additional information is available at www.rossstores.com.

Ross Stores, Inc.
Condensed Consolidated Statements of Earnings

| (S000, except stores and per share data, unaudited) | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 31, $2010$ | August 1, <br> 2009 | July 31, $2010$ | $\begin{gathered} \hline \text { August } 1, \\ 2009 \end{gathered}$ |
| Sales | \$ 1,911,760 | \$ 1,768,636 | \$ 3,846,538 | \$ 3,460,235 |
|  |  |  |  |  |
| Costs and Expenses |  |  |  |  |
| Costs of goods sold | 1,395,785 | 1,311,136 | 2,801,867 | 2,579,845 |
| Selling, general and administrative | 303,402 | 286,158 | 597,874 | 558,188 |
| Interest expense, net | 2,436 | 1,390 | 4,824 | 3,046 |
| Total costs and expenses | 1,701,623 | 1,598,684 | 3,404,565 | 3,141,079 |
|  |  |  |  |  |
| Earnings before taxes | 210,137 | 169,952 | 441,973 | 319,156 |
| Provision for taxes on earnings | 80,861 | 66,545 | 170,350 | 124,362 |
| Net earnings | \$ 129,276 | \$ 103,407 | \$ 271,623 | \$ 194,794 |


| Earnings per share |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\mathbf{\$}$ | $\mathbf{1 . 0 9}$ | $\$$ | 0.84 | $\mathbf{\$}$ | $\mathbf{2 . 2 8}$ | $\$$ | 1.57 |
| Diluted | $\mathbf{\$}$ | $\mathbf{1 . 0 7}$ | $\mathbf{\$}$ | 0.82 | $\mathbf{\$}$ | $\mathbf{2 . 2 4}$ | $\$$ | 1.55 |



Ross Stores, Inc.

## Condensed Consolidated Balance Sheets

| (\$000, unaudited) | $\begin{gathered} \text { July 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { August 1, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
|  |  |  |
| Current Assets |  |  |
| Cash and cash equivalents | \$ 772,671 | \$ 520,424 |
| Short-term investments | 2,491 | 1,135 |
| Accounts receivable | 53,079 | 49,375 |
| Merchandise inventory | 915,704 | 926,244 |
| Prepaid expenses and other | 66,653 | 63,926 |
| Deferred income taxes | 4,249 | 13,669 |
| Total current assets | 1,814,847 | 1,574,773 |
| Property and equipment, net | 945,335 | 942,745 |
| Long-term investments | 18,535 | 21,752 |
| Other long-term assets | 72,146 | 61,379 |
| Total assets | \$ 2,850,863 | \$ 2,600,649 |

## Liabilities and Stockholders' Equity

| Current Liabilities |  |  |
| :---: | :---: | :---: |
| Accounts payable | \$ 745,461 | \$ 702,977 |
| Accrued expenses and other | 244,460 | 219,479 |
| Accrued payroll and benefits | 181,611 | 172,913 |
| Income taxes payable | 8,070 | 11,268 |
| Total current liabilities | 1,179,602 | 1,106,637 |
| Long-term debt | 150,000 | 150,000 |
| Other long-term liabilities | 184,324 | 168,558 |
| Deferred income taxes | 80,088 | 106,032 |
|  |  |  |
| Commitments and contingencies |  |  |
|  |  |  |
| Stockholders' Equity | 1,256,849 | 1,069,422 |
| Total liabilities and stockholders' equity | \$ 2,850,863 | \$ 2,600,649 |

Ross Stores, Inc.

## Condensed Consolidated Statements of Cash Flows

| (\$000, unaudited) | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { July 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \hline \text { August 1, } \\ 2009 \\ \hline \end{gathered}$ |  |
| Cash Flows From Operating Activities |  |  |  |  |
| Net earnings |  | 271,623 | \$ | 194,794 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 80,161 |  | 75,502 |
| Stock-based compensation |  | 18,253 |  | 13,017 |
| Deferred income taxes |  | $(23,337)$ |  | 9,400 |
| Tax benefit from equity issuance |  | 8,801 |  | 5,256 |
| Excess tax benefit from stock-based compensation |  | $(8,597)$ |  | $(4,008)$ |
| Change in assets and liabilities: |  |  |  |  |
| Merchandise inventory |  | $(43,206)$ |  | $(45,186)$ |
| Other current assets |  | $(16,880)$ |  | $(16,890)$ |
| Accounts payable |  | 106,831 |  | 180,240 |
| Other current liabilities |  | $(89,771)$ |  | (678) |
| Other long-term, net |  | 959 |  | 2,521 |
| Net cash provided by operating activities |  | 304,837 |  | 413,968 |
| Cash Flows From Investing Activities |  |  |  |  |
| Additions to property and equipment |  | $(88,122)$ |  | $(80,731)$ |
| Proceeds from sales of property and equipment |  | - |  | 10 |
| Purchases of investments |  | $(6,842)$ |  | $(2,553)$ |
| Proceeds from investments |  | 5,020 |  | 19,364 |
| Net cash used in investing activities |  | $(89,944)$ |  | $(63,910)$ |
| Cash Flows From Financing Activities |  |  |  |  |
| Excess tax benefit from stock-based compensation |  | 8,597 |  | 4,008 |
| Issuance of common stock related to stock plans |  | 20,366 |  | 31,745 |
| Treasury stock purchased |  | $(7,442)$ |  | $(4,546)$ |
| Repurchase of common stock |  | $(192,982)$ |  | $(154,371)$ |
| Dividends paid |  | $(39,104)$ |  | $(27,825)$ |
| Net cash used in financing activities |  | $(210,565)$ |  | $(150,989)$ |
| Net increase in cash and cash equivalents |  | 4,328 |  | 199,069 |
| Cash and cash equivalents: |  |  |  |  |
|  |  |  |  |  |
| Beginning of period |  | 768,343 |  | 321,355 |
| End of period | \$ | 772,671 | \$ | 520,424 |
| Supplemental Cash Flow Disclosures |  |  |  |  |
| Interest paid | \$ | 4,834 | \$ | 4,834 |
| Income taxes paid | \$ | 225,628 | \$ | 105,012 |
| Non-Cash Investing Activities |  |  |  |  |
| Increase in fair value of investment securities | \$ | 604 | \$ | 886 |

