# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended July 30, 1994

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-14678

ROSS STORES, INC.

(Exact name of registrant as specified in its charter)

Delaware 94-1390387 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

8333 Central Avenue, Newark, 94560-3433 California (Zip Code)

(Address of principal executive

offices)

Registrant's telephone number, 510/505-4400 including area code

Former name, former address and  $$\rm N/A$$  former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or  $15\,\text{(d)}$  of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

The number of shares of Common Stock, with \$.01 par value, outstanding on August 27, 1994 was 24,375,905.

#### PART I. FINANCIAL INFORMATION

Item 1. Financial statements.

## ROSS STORES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(\$000) ASSETS	July 30, 1994 (Unaudited)	January 29, 1994 (Note A)	July 31, 1993 (Unaudited)
Current Assets			
Cash	\$19,012	\$ 32,307	\$ 15,073
Accounts receivable	11,268	4,016	7,588
Merchandise inventory	297,078	228,929	258,516
Prepaid expenses and other	11,154	15,224	10,684
Total Current Assets	338,512	280,476	291,861
Property and Equipment			
Land and buildings	23,615	22,502	22,497
Fixtures and equipment	127,770	120,493	108,511
Leasehold improvements	95 <b>,</b> 037	89,588	84,189
Construction-in-progress	11,273	10,739	5,224
	257,695	243,322	220,421
Less accumulated depreciation and amortization	109,631	99,170	88,928
	148,064	144,152	131,493
Lease rights and other assets	16,539	12,743	13,283
	\$503,115	\$437,371	\$436,637
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities			
Accounts payable	\$108,630	\$ 89,561	\$93,152
Accrued expenses	34,359	43,262	29,658
Accrued payroll and other	16,394	16,202	16,474
Income taxes payable	8,267	6,404	8,638
Total Current Liabilities	167,650	155,429	147,922
Long-term debt	83,091	33,308	50,419
Deferred income taxes and other liabilities	20,247	20,412	19,974
Stockholders' Equity			
Capital stock	244	247	254
Additional paid-in capital	121,689		120,608
Retained earnings	110,194	105,902	97,460
	232,127	228,222	218,322
	\$503,115	\$437,371	\$436,637

See notes to condensed consolidated financial statements.

begin page 3

### ROSS STORES, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(\$000 except per share data, unaudited)	Three Months July 30, 1994	Ended July 31, 1993		
Sales	\$312 <b>,</b> 296	\$275,965	\$576,503	\$515 <b>,</b> 517
Costs and Expenses				
Cost of goods sold and occupancy General, selling and administrative Depreciation and amortization Interest	•	•	417,538 124,068 11,291 1,514 \$554,411	9,856
Earnings before taxes Provision for taxes on earnings Net earnings	14,745 5,898 \$8,847	•	22,092 8,837 \$13,255	•

Net earnings per share:

Primary	\$.36	\$.31	\$.53	\$.45
Fully diluted	\$.36	\$.31	\$.53	\$.45
Weighted average shares outstanding:				
Primary	24,762	25,983	24,879	26,089
Fully diluted	24,777	25,999	24,913	26,143
Stores open at end of period			257	235

See notes to condensed consolidated financial statements.

begin page 4

### ROSS STORES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six Month	s Ended
(\$000, unaudited)	July 30, 1994	July 31, 1993
Cash flows from operating activities	412 055	A 11 747
Net earnings Adjustments to reconcile net earnings to net cash used in operating activities:	\$13 <b>,</b> 255	\$ 11,747
Depreciation and amortization of property and equipmen		9,856
Other amortization	2,411	3,928
Change in current assets and current liabilities:	(60 140)	(27 460)
(Increase) in merchandise inventory		(37,468)
(Increase) in other current assets - net		(4,044)
Increase (decrease) in accounts payable		(2,579)
(Decrease) in other current liabilities - net Other		(4,574)
Net cash used in operating activities		3,025 (20,109)
Net cash used in operating activities	(27,137)	(20,103)
Cash flows from investing activities		
Additions to property and equipment	(23,173)	(17,368)
Net cash used in investing activities	(23,173)	(17 <b>,</b> 368)
Cash flows from financing activities		
Borrowing under line of credit agreement	49,900	17,000
Repayment of long-term debt	(161)	•
Issuance of common stock related to stock plan	, ,	837
Repurchase of common stock	•	(5,596)
Dividends paid	(2,464)	
Net cash provided by financing activities	. ,	12,093
Net (decrease) in cash		(25,384)
Cash		,
Beginning of year	32,307	40,457
End of quarter	\$19,012	\$15,073

See notes to condensed consolidated financial statements.

begin page 5

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three and Six Months Ended July 30, 1994 and July 31, 1993 (Unaudited)

The accompanying unaudited condensed consolidated interim financial statements have been prepared from the records of the company without audit and, in the opinion of management, include all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position at July 30, 1994 and July 31, 1993; the interim results of operations for the three and six months ended July 30, 1994 and July 31, 1993; and statements of cash flows for the six months then ended. The balance sheet at January 29, 1994, presented herein, has been derived from the audited financial statements of the company for the fiscal year then ended.

Accounting policies followed by the company are described in Note A to the audited consolidated financial statements for the fiscal year ended January 29, 1994. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted for purposes of the condensed consolidated interim financial statements. The condensed consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements, including notes thereto, for the year ended January 29, 1994.

The results of operations for the three and six month periods herein presented are not necessarily indicative of the results to be expected for the full year.

The condensed consolidated interim financial statements at July 30, 1994 and July 31, 1993, and for the three and six months then ended have been reviewed, prior to filing, by the registrant's independent accountants whose report covering their review of the financial statements is included in this report on page 6.

Note B - Statements of Cash Flows Supplemental Disclosures

Total cash paid for interest and income taxes is as follows:

	Six Months	Ended
(\$000, unaudited)	July 30, 1994	July 31, 1993
Interest Income Taxes	\$1,721 \$6,973	\$ 1,393 \$10,437

begin page 6

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors and Stockholders of Ross Stores, Inc. Newark, California

We have reviewed the accompanying condensed consolidated balance sheets of Ross Stores, Inc. (the "company") as of July 30, 1994 and July 31, 1993 and the related condensed consolidated statements of earnings for the three-month periods and six-month periods then ended and cash flows for the six-month periods then ended. These condensed consolidated financial statements are the responsibility of the company's management.

We conducted our reviews in accordance with standards established

by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data, and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet of Ross Stores, Inc. as of January 29, 1994, and the related consolidated statements of earnings, stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 11, 1994, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of January 29, 1994 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Deloitte & Touche San Francisco, CA

August 19, 1994

begin page 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Stores and General

As of July 30, 1994, and July 31, 1993, the company operated a total of 257 stores and 235 stores, respectively. Accordingly, the results of operations for the three and six months ended July 30, 1994, over the same periods last year, reflect an increase in the level of operations which was due to the greater number of open stores during the current period as well as an increase in comparable store sales.

The company entered a new market by acquiring, in late August 1994, the lease rights from Solo Serve Corporation for their eight Houston, Texas locations. These stores are scheduled to grand open in the fall of 1994.

Results of Operations

Sales

During the three and six month periods ended July 30, 1994, sales were \$312 million and \$577 million, respectively, an increase of approximately \$36 million and \$61 million over the corresponding periods last year. For the three and six month periods ended July 30, 1994, comparable store sales increased 4% and 3%, respectively, from the same periods of the prior year.

Costs and Expenses

Cost of goods sold and occupancy as a percentage of sales was 72% for both the three and six month periods ended July 30, 1994 compared to 73% and 72% for the same periods of 1993. The decline for the three months ended July 30, 1994 resulted mainly from the company's more competitive initial prices which contributed to lower markdowns as a percentage of sales.

General, selling and administrative expenses as a percentage of sales for the three and six month periods ended July 30, 1994 were 21% and 22%, respectively, compared to 20% and 22% for the comparable periods of the prior year. The increase for the three months ended July 30, 1994 was partially due to higher distribution costs as units processed increased proportionately faster than sales. In addition, there was a planned shift in advertising expense from the first to the second quarter of 1994.

Taxes on Earnings

The company's effective tax rate for the second quarter of 1994 and 1993 was 40%. Both rates reflect the applicable statutory tax rates.

Liquidity and Capital Resources

The primary uses of cash during the first six months of 1994 were for inventory, new store capital expenditures and the company's stock repurchase program. During the second quarter, the company entered into a \$60 million credit agreement (Exhibit 10.6) which replaces the company's \$23 million credit agreement that would have expired in November 1994. The company also extended and expanded its existing revolving credit agreement (Exhibit 10.5). The company believes it can fund its capital needs for the remainder of the fiscal year and complete the remainder of the two million share repurchase program through internally generated cash, trade credit and established bank lines and lease financing.

begin page 8

During the second quarter, the company reached an agreement with its insurance carriers for property damage claims relating to the roof collapse of its distribution center in Carlisle, Pennsylvania in March 1994. All repairs are now complete and the facility is fully operational. In addition, the company expects a favorable outcome from current discussions with its insurance carriers concerning business interruption and extra expense claims that arose from this same incident.

#### PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security-Holders

At the Annual Meeting of Stockholders held on June 7, 1994 ("1994 Annual Meeting"), the stockholders of the company voted on (i) the reelection of two Class II Directors for a three year term and (ii) the ratification of Deloitte & Touche as the company's independent certified public accountants for the fiscal year ended January 28, 1995.

Information on the Board of Directors. Donald G. Fisher and Donna L. Weaver were the nominees reelected at the 1994 Annual Meeting as the company's Class II directors whose terms expire in 1997. Franklin P. Johnson, Jr. did not stand for reelection and

his term of office expired after the 1994 Annual Meeting. The following are the company's directors who were not up for reelection and whose term of office continues after the 1994 Annual Meeting: incumbent Class I Directors whose term expires in 1996: Stuart G. Moldaw, George P. Orban and Donald H. Seiler; and incumbent Class III Directors whose term expires in 1995: Norman A. Ferber, Philip Schlein and Melvin A. Wilmore.

#### 1994 ANNUAL MEETING ELECTION RESULTS

1.	ELECTION OF				BROKER
	DIRECTORS	IN FAVOR	WITHHELD	ABSTAIN	NON-VOTES
	Donald H.Fisher	21,710,078	572 <b>,</b> 762	N/A	0
	Donna L. Weaver	22,169,262	113 <b>,</b> 578	N/A	0
2.	RATIFICATION OF				BROKER
	ACCOUNTANTS	IN FAVOR	AGAINST	ABSTAIN	NON-VOTES
	Deloitte & Touche	21,410,763	26,462	845,125	490

Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits

- 3.1 Certificate of Incorporation, as amended, incorporated by reference to Exhibit 3.1 to the Registration Statement on Form 8-B (the "Form 8-B") filed September 1, 1989 by Ross Stores, Inc., a Delaware corporation ("Ross Stores").
- 3.2 Amended Bylaws, dated August 25, 1994.
- 10.1 Agreement of Lease, dated November 24, 1986, for Ross Stores' corporate headquarters and distribution center in Newark, CA, incorporated by reference to Exhibit 10.5 on Form 8-B.
- Amended and Restated Credit Agreement, dated November 23, 1992, among Ross Stores, Wells Fargo Bank, National Association, Bank of America, N.T. & S.A., Nationsbank of Texas, N.A., and Banque Nationale de Paris ("Banks"); and Wells Fargo Bank, National Association, as agent for Banks, incorporated by reference to Exhibit 10.9 to the 1992 Form 10-K filed by Ross Stores for its year ended January 30, 1993 ("1992 Form 10-K").

#### begin page 9

- 10.3 First Amendment to Amended and Restated Credit Agreement, entered into as of February 5, 1993, by and among Ross Stores, Banks and Wells Fargo Bank, National Association, as agent for Banks, incorporated by reference to Exhibit 10.10 to the 1992 Form 10-K.
- 10.4 Revolving Credit Agreement, dated July 31, 1993, among Ross Stores, Banks and Wells Fargo Bank, National Association, as agent for Banks, incorporated by reference to Exhibit 10.17 on the Form 10-Q filed by Ross Stores for its quarter ended July 31, 1993.
- 10.5 First Amendment to Revolving Credit Agreement, effective on July 31, 1994, by and among Ross Stores, Banks and Wells Fargo Bank, National Association, as agent for Banks.
- 10.6 Credit Agreement, dated as of June 22, 1994, among Ross

Stores, Bank of America National Trust and Savings Association as Agent, the Industrial Bank of Japan as Co-Agent and the other financial institutions party thereto.

Management Contracts and Compensatory Plans (Exhibits 10.7 - 10.17)

- 10.7 Ross Stores 1992 Stock Option Plan, incorporated by reference to Exhibit 19.1 on Form 10-Q filed by Ross Stores for its quarter ended August 1, 1992.
- 10.8 Third Amended and Restated Ross Stores Employee Stock Purchase Plan, incorporated by reference to Exhibit 19.2 on Form 10-Q filed by Ross Stores for its quarter ended August 1, 1992.
- 10.9 Third Amended and Restated Ross Stores 1988 Restricted Stock Plan, incorporated by reference to Exhibit 19.3 on Form 10-Q filed by Ross Stores for its quarter ended August 1, 1992.
- 10.10 1991 Outside Directors Stock Option Plan, incorporated by reference to Exhibit 10.13 to the 1991 Form 10-K filed by Ross Stores for its year ended February 1, 1992.
- 10.11 Ross Stores Executive Medical Plan, incorporated by reference to Exhibit 10.13 to the 1993 Form 10-K filed by Ross Stores for its year ended January 29, 1994 ("1993 Form 10-K").
- 10.12 Third Amended and Restated Ross Stores Executive Supplemental Retirement Plan, incorporated by reference to Exhibit 10.14 to the 1993 Form 10-K.
- 10.13 Ross Stores Non-Qualified Deferred Compensation Plan, incorporated by reference to Exhibit 10.15 to the 1993 Form 10-K.
- 10.14 Ross Stores Incentive Compensation Plan, incorporated by reference to Exhibit 10.16 to the 1993 Form 10-K.
- 10.15 Employment Agreement between Ross Stores, Inc. and Norman A. Ferber, effective as of June 8, 1994.
- 10.16 Employment Agreement between Ross Stores and Melvin A. Wilmore, effective as of March 15, 1994, incorporated by reference to Exhibit 10.20 to the Form 10-Q filed by Ross Stores for its quarter ended April 30, 1994.
- 10.17 Consulting Agreement between Ross Stores and Stuart G. Moldaw, effective as of March 12, 1993, incorporated by reference to Exhibit 10.16 on the Form 10-Q filed by Ross Stores for its quarter ended July 31, 1993.
- 11 Statement re: Computation of Per Share Earnings.
- 15 Letter re: Unaudited Interim Financial Information.

begin page 10

- Financial Data Schedule (submitted for SEC use only)
  - (b) Reports on Form 8-K

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned thereunto duly authorized.

ROSS STORES, INC Registrant

Date: September 12, 1994 /s/ JOHN M. VUKO

John M. Vuko, Senior Vice President, Controller and Principal Accounting Officer

begin page 12

#### INDEX TO EXHIBITS

#### Exhibit

#### Number Exhibit

- 3.1 Certificate of Incorporation, as amended, incorporated by reference to Exhibit 3.1 to the Registration Statement on Form 8-B (the "Form 8-B") filed September 1, 1989 by Ross Stores, Inc., a Delaware corporation ("Ross Stores").
- 3.2 Amended Bylaws, dated August 25, 1994.
- 10.1 Agreement of Lease, dated November 24, 1986, for Ross Stores' corporate headquarters and distribution center in Newark, CA, incorporated by reference to Exhibit 10.5 on Form 8-B.
- Amended and Restated Credit Agreement, dated November 23, 1992, among Ross Stores, Wells Fargo Bank, National Association, Bank of America, N.T. & S.A., Nationsbank of Texas, N.A., and Banque Nationale de Paris ("Banks"); and Wells Fargo Bank, National Association, as agent for Banks, incorporated by reference to Exhibit 10.9 to the 1992 Form 10-K filed by Ross Stores for its year ended January 30, 1993 ("1992 Form 10-K").
- 10.3 First Amendment to Amended and Restated Credit Agreement, entered into as of February 5, 1993, by and among Ross Stores, Banks and Wells Fargo Bank, National Association, as agent for Banks, incorporated by reference to Exhibit 10.10 to the 1992 Form 10-K.
- 10.4 Revolving Credit Agreement, dated July 31, 1993, among Ross Stores, Banks and Wells Fargo Bank, National

Association, as agent for Banks, incorporated by reference to Exhibit 10.17 on the Form 10-Q filed by Ross Stores for its quarter ended July 31, 1993.

- 10.5 First Amendment to Revolving Credit Agreement, effective on July 31, 1994, by and among Ross Stores, Banks and Wells Fargo Bank, National Association, as agent for Banks.
- 10.6 Credit Agreement, dated as of June 22, 1994, among Ross Stores, Bank of America National Trust and Savings Association as Agent, the Industrial Bank of Japan as Co-Agent and the other financial institutions party thereto.

Management Contracts and Compensatory Plans (Exhibits 10.7 - 10.17)

- 10.7 Ross Stores 1992 Stock Option Plan, incorporated by reference to Exhibit 19.1 on Form 10-Q filed by Ross Stores for its quarter ended August 1, 1992.
- 10.8 Third Amended and Restated Ross Stores Employee Stock Purchase Plan, incorporated by reference to Exhibit 19.2 on Form 10-Q filed by Ross Stores for its quarter ended August 1, 1992.
- 10.9 Third Amended and Restated Ross Stores 1988 Restricted Stock Plan, incorporated by reference to Exhibit 19.3 on Form 10-Q filed by Ross Stores for its quarter ended August 1, 1992.
- 10.10 1991 Outside Directors Stock Option Plan, incorporated by reference to Exhibit 10.13 to the 1991 Form 10-K filed by Ross Stores for its year ended February 1, 1992.
- 10.11 Ross Stores Executive Medical Plan, incorporated by reference to Exhibit 10.13 to the 1993 Form 10-K filed by Ross Stores for its year ended January 29, 1994 ("1993 Form 10-K").

begin page 13

### Exhibit

Number Exhibit

- 10.12 Third Amended and Restated Ross Stores Executive Supplemental Retirement Plan, incorporated by reference to Exhibit 10.14 to the 1993 Form 10-K.
- 10.13 Ross Stores Non-Qualified Deferred Compensation Plan, incorporated by reference to Exhibit 10.15 to the 1993 Form 10-K.
- 10.14 Ross Stores Incentive Compensation Plan, incorporated by reference to Exhibit 10.16 to the 1993 Form 10-K.
- 10.15 Employment Agreement between Ross Stores and Norman A. Ferber, effective as of June 8, 1994.
- 10.16 Employment Agreement between Ross Stores and Melvin A. Wilmore, effective as of March 15, 1994 incorporated by reference to Exhibit 10.20 on the Form 10-Q filed by Ross Stores for its quarter ended April 30, 1994.
- 10.17 Consulting Agreement between Ross Stores and Stuart G. Moldaw, effective as of March 12, 1993, incorporated by

reference to Exhibit 10.16 on the Form 10-Q filed by Ross Stores for its quarter ended July 31, 1993.

- 11 Statement re: Computation of Per Share Earnings.
- 15 Letter re: Unaudited Interim Financial Information.
- 27 Financial Data Schedule (submitted for SEC use only)

#### BYLAWS

OF

#### ROSS STORES, INC. A Delaware Corporation

#### As amended through August 25, 1994

begin page i

#### INDEX

#### ARTICLE I

Sect	STOCKHOLDERS	Page
1.	Annual Meeting	1
2.	Special Meetings	1
3.	Notice of Meetings	1
4.	Quorum	1
5.	Conduct of the Stockholders' Meeting	1
6.	Conduct of Business	2
7.	Notice of Stockholder Business	2
8.	Proxies and Voting	3
9.	Stock List	4
	ARTICLE II	
	BOARD OF DIRECTORS	
1.	Number and Term of Office	5
2.	Vacancies and Newly Created Directorships	5
3.	Removal	5
4.	Regular Meetings	5
5.	Special Meetings	5
6.	Quorum	5
7.	Participation in Meetings by Conference Telephone	6
8.	Conduct of Business	6
9.	Powers	6

10.	Compensation of Directors	6
11.	Nomination of Director Candidates	6
1		
beg	in page ii ARTICLE III	
	COMMITTEES	
1.	Committees of the Board of Directors	7
2.	Conduct of Business	8
	ARTICLE IV	
	OFFICERS	
1.	Generally	8
2.	Chairman of the Board	8
3.	President	8
4.	Vice President	8
5.	Chief Financial Officer	8
6.	Secretary	9
7.	Delegation of Authority	9
8.	Removal	9
9.	Compensation	9
10.	Subordinate Officers	9
11.	Action With Respect to Securities of Other Corporations	9
	ARTICLE V	
	STOCK	
1.	Certificates of Stock	9
2.	Transfers of Stock	9
3.	Record Date	9
4.	Lost, Stolen or Destroyed Certificates	10
5.	Regulations	10
beg	in page iii ARTICLE VI	
	NOTICES	
1.	Notices	10
2.	Waivers	10

#### ARTICLE VII

#### MISCELLANEOUS

1.	Facsimile Signatures	10
2.	Corporate Seal	10
3.	Reliance Upon Books, Reports and Records	10
4.	Fiscal Year	10
5.	Time Periods	10
	ARTICLE VIII	
	INDEMNIFICATION OF DIRECTORS AND OFFICERS	
1.	Right to Indemnification	11
2.	Right of Claimant to Bring Suit	12
3.	Non-Exclusivity of Rights	12
4.	Indemnification Contracts	12
5.	Insurance	12
6.	Effect of Amendment	12
	ARTICLE IX	
	AMENDMENTS	
		12

begin page 1

ROSS STORES, INC.

#### A DELAWARE CORPORATION

BYLAWS

#### ARTICLE I

#### STOCKHOLDERS

Section 1. Annual Meeting. An annual meeting of the stockholders, for the election of directors to succeed those whose terms expire and for the transaction of such other business as may properly come before the meeting, shall be held at such place, on such date, and at such time as the Board of Directors shall each year fix, which date shall be within thirteen months subsequent to the later of the date of incorporation or the last annual meeting of stockholders.

Section 2. Special Meetings. Special meetings of the stockholders, for any purpose or purposes prescribed in the notice of the meeting, may be called only (1) by the Board of Directors pursuant to a resolution adopted by a majority of the total number of authorized directors (whether or not there exist any vacancies in previously authorized directorships at the time

any such resolution is presented to the Board for adoption) or (2) by the holders of not less than ten percent (10%) of all of the shares entitled to cast votes at the meeting, and shall be held at such place, on such date, and at such time as the Board of Directors shall fix. Business transacted at special meetings shall be confined to the purpose or purposes stated in the notice.

Section 3. Notice of Meetings. Written notice of the place, date, and time of all meetings of the stockholders shall be given, not less than ten (10) nor more than sixty (60) days before the date on which the meeting is to be held, to each stockholder entitled to vote at such meeting, except as otherwise provided herein or required by law (meaning, here and hereinafter, as required from time to time by the Delaware General Corporation Law or the Certificate of Incorporation of the Corporation).

When a meeting is adjourned to another place, date or time, written notice need not be given of the adjourned meeting if the place, date and time thereof are announced at the meeting at which the adjournment is taken; provided, however, that if the date of any adjourned meeting is more than thirty (30) days after the date for which the meeting was originally noticed, or if a new record date is fixed for the adjourned meeting, written notice of the place, date, and time of the adjourned meeting shall be given in conformity herewith. At any adjourned meeting, any business may be transacted which might have been transacted at the original meeting.

Section 4. Quorum. At any meeting of the stockholders, the holders of a majority of all of the shares of the stock entitled to vote at the meeting, present in person or by proxy, shall constitute a quorum for all purposes, unless or except to the extent that the presence of a larger number may be required by law.

If a quorum shall fail to attend any meeting, the chairman of the meeting or the holders of a majority of the shares of stock entitled to vote who are present, in person or by proxy, may adjourn the meeting to another place, date, or time.

If a notice of any adjourned special meeting of stockholders is sent to all stockholders entitled to vote thereat, stating that it will be held with those present constituting a quorum, then except as otherwise required by law, those present at such adjourned meeting shall constitute a quorum, and all matters shall be determined by a majority of the votes cast at such meeting.

Section 5. Conduct of the Stockholders' Meeting. At every meeting of the stockholders, the President of the Corporation, or, in his absence, the Chairman of the Board, if there is a person holding such position, or if not, the Vice President designated by the President, or in the absence of such designation any Vice President, or in the absence of the President or any Vice President a chairman

#### begin page 2

chosen by the majority of the voting shares represented in person or by proxy, shall act as Chairman. The Secretary of the Corporation or a person designated by the Chairman shall act as Secretary of the meeting. Unless otherwis6 approved by the Chairman, attendance at the Stockholders' Meeting is restricted to stockholders of record, persons authorized in accordance with Section 8 of these Bylaws to act by proxy, and officers of the

corporation.

Section 6. Conduct of Business. The Chairman shall call the meeting to order, establish the agenda, and conduct the business of the meeting in accordance therewith or, at the Chairman's discretion, it may be conducted otherwise in accordance with the wishes of the stockholders in attendance. The date and time of the opening and closing of the polls for each matter upon which the stockholders will vote at the meeting shall be announced at the meeting.

The Chairman shall also conduct the meeting in an orderly manner, rule on the precedence of, and procedure on, motions and other procedural matters, and exercise discretion with respect to such procedural matters with fairness and good faith toward all those entitled to take part. The Chairman may impose reasonable limits on the amount of time taken up at the meeting on discussion in general or on remarks by any one stockholder. Should any person in attendance become unruly or obstruct the meeting proceedings, the Chairman shall have the power to have such person removed from participation. Notwithstanding anything in the Bylaws to the contrary, no business shall be conducted at an annual meeting except in accordance with the procedures set forth in this Section 6 and Section 7, below. The Chairman of an annual meeting shall, if the facts warrant, determine and declare to the meeting that business was not properly brought before the meeting and in accordance with the provisions of this Section 6 and Section 7, and if he should so determine, he shall so declare to the meeting and any such business not properly brought before the meeting shall not be transacted.

[First paragraph of Section 6 amended August 29, 1992 . Prior version read as follows:

Section 6. Conduct of Business. The Chairman shall call the meeting to order, establish the agenda, and conduct the business of the meeting in accordance therewith or, at the Chairman's discretion, it may be conducted otherwise in accordance with the wishes of the stockholders in attendance.]

Section 7. Notice of Stockholder Business. At an annual or special meeting of the stockholders, only such business shall be conducted as shall have been properly brought before the meeting. To be properly brought before a meeting, business must be (a) specified in the notice of meeting (or any supplement thereto) given by or at the direction of the Board of Directors, (b) properly brought before the meeting by or at the direction of the Board of Directors, or (c) if an annual meeting, properly brought before the meeting by a stockholder and (d) if a special meeting, if, and only if, the notice of a special meeting provides for business to be brought before the meeting by stockholders and such business is properly brought before the meeting by a stockholder.

For business to be properly brought before a meeting by a stockholder, the stockholder must have given timely notice thereof in writing to the Secretary of the Corporation. To be timely, a stockholder proposal to be presented at an annual meeting shall be received at the Corporation's principal executive offices not less than 120 calendar days in advance of the date that the Corporation's (or the Corporation's predecessor's) proxy statement was released to stockholders in connection with the previous year's annual meeting of stockholders, except that if no annual meeting was held in the previous year or the date of the annual meeting has been changed by more than 30 calendar days from the date contemplated at the time of the previous year's proxy statement, or in the event of a

special meeting, notice by the stockholder to be timely must be received not later than the close of business on the tenth day following the day on which such notice of the date of the meeting was mailed or such public disclosure was made.

A stockholder's notice to the Secretary shall set forth as to each matter the stockholder proposes to bring before the annual meeting (a) a brief description of the business desired to be brought before the annual meeting and the reasons for conducting such business at the annual meeting, (b) the name and address, as they appear on the Corporation's books, of the stockholder proposing such business, (c) the class and number of shares of the Corporation which are beneficially owned by the stockholder, and

#### begin page 3

(d) any material interest of the stockholder in such business. Stockholder resolutions shall be no more than five hundred (500) words in length.

No resolution shall be put before the stockholders:

- (a) which is not a proper subject for action by stockholders under Delaware law;
- (b) which is obstructive, frivolous, dilatory or repugnant to good taste;
  - (c) which contains any false or misleading statements;
- (d) which relates to the redress of a personal claim or grievance against the Corporation or any other person, or if it is designated to result in a benefit or interest that is not shared by the stockholders at large;
- (e) which relates to operations which account for less than five percent of the Corporation's total assets at the end of its most recent fiscal year, and for less than five percent of its net earnings and gross sales for its most recent fiscal year, and is not otherwise significantly related to the Corporation's business;
- (f) which deals with a matter beyond the Corporation's
  power to effectuate;
- $\mbox{\footnotemark}$  (g) which deals with a matter relating to conduct of the ordinary business operations of the Corporation;
- (h) which is counter to or substantially duplicative of a proposal to be submitted by the Corporation at the meeting;
- (i) if the proposal deals with substantially the same subject matter as a prior proposal submitted to stockholders in the Corporation's proxy statement and a form of proxy related to any annual or special meeting of stockholders held within the preceding five calendar years, it may be omitted from the agenda of any meeting of stockholders held within three calendar years after the latest such submission, provided that:
- (i) if the proposal was submitted at only one meeting during such preceding period, it received less than five percent of the total number of votes cast in regard thereto; or
- (ii) if the proposal was submitted at only two meetings during such preceding period, it received at the time of its second submission less than eight percent of the total number

(iii) if the prior proposal was submitted at three or more meetings during such preceding period, it received at the time of its latest submission less than ten percent of the total number of votes cast in regard thereto.

Proxies and Voting. At any meeting of the Section 8. stockholders, every stockholder entitled to vote may vote in person or by proxy authorized by an instrument in writing or by a transmission permitted by law filed in accordance with the procedure established for the meeting. No stockholder may authorize more than one proxy for his or her shares. Each stockholder shall have one vote for every share of stock entitled to vote which is registered in his or her name on the record date for the meeting, except as otherwise provided herein or required by law. Any copy, facsimile telecommunication or other reliable reproduction of the writing or transmission created pursuant to this paragraph may be substituted or used in lieu of the original writing or transmission for any and all purposes for which the original writing or transmission could be used, provided that such copy, facsimile transmission or other reproduction shall be a complete reproduction of the entire original writing or transmission.

All voting, including on the election of directors but excepting where otherwise required by law, may be by a voice vote; provided, however, that upon demand therefor by a stockholder entitled to vote

#### begin page 4

or his or her proxy, a stock vote shall be taken. Every stock vote shall be taken by ballots, each of which shall state the name of the stockholder or proxy voting and such other information as may be required under the procedure established for the meeting. Every vote taken by ballots shall be counted by an inspector or inspectors appointed by the chairman of the meeting. The Corporation may, and to the extent required by law, shall, in advance of any meeting of stockholders, appoint one or more inspectors to act at the meeting and make a written report thereof. The Corporation may designate one or more persons as alternate inspectors to replace any inspector who fails to act. If no inspector or alternate is able to act at a meeting of stockholders, the person presiding at the meeting may, and to the extent required by law, shall, appoint one or more inspectors to act at the meeting. Each inspector, before entering upon the discharge of his duties, shall take and sign an oath faithfully to execute the duties of inspector with strict impartiality and according to the best of his or her ability.

All elections shall be determined by a plurality of the votes cast, and except as otherwise required by law or by an express provision of these Bylaws, all other matters shall be determined by a majority of the votes cast affirmatively or negatively; PROVIDED, HOWEVER, that proposals relating to employee or director compensation or compensation plans may, in the discretion of the Board of Directors, require such greater affirmative vote as is specified in a resolution adopted by the Board of Directors.

[Last paragraph of Section 8 amended August 25, 1994. Prior version read as follows:

All elections of directors shall be determined by a plurality of the votes cast, and except as otherwise

required by law, all other matters shall be determined by a majority of the votes cast affirmatively or negatively.]

[Section 8 amended August 29, 1992. Prior version read as follows:

Section 8. Proxies and Voting. At any meeting of the stockholders, every stockholder entitled to vote may vote in person or by proxy authorized by an instrument in writing filed in accordance with the procedure established for the meeting. No stockholder may authorize more than one proxy for his shares.

Each stockholder shall have one vote for every share of stock entitled to vote which is registered in his or her name on the record date for the meeting, except as otherwise provided herein or required by law.

All voting, including the election of directors but excepting where otherwise required by law, may be by a voice vote; provided, however, that upon demand by a stockholder entitled to vote or his or her proxy, a stock vote shall be taken. Every stock vote shall be taken by ballots, each of which shall state the name of the stockholder or proxy voting and such other information as may be required under the procedure established for the meeting. Every vote taken by ballots shall be counted by an inspector or inspectors appointed by the chairman of the meeting.

All elections shall be determined by a plurality of the votes cast, and except as otherwise required by law, all other matters shall be determined by a majority of the votes cast.

Section 9. Stock List. A complete list of stockholders entitled to vote at any meeting of stockholders, arranged in alphabetical order for each class of stock and showing the address of each such stockholder and the number of shares registered in his or her name, shall be open to the examination of any such stockholder, for any purpose germane to the meeting, during ordinary business hours for a period of at least ten (10) days prior to the meeting, either at a place within the city where the meeting is to be held, which place shall be specified in the notice of the meeting, or if not so specified, at the place where the meeting is to be held.

begin page 5

The stock list shall also be kept at the place of the meeting during the whole time thereof and shall be open to the examination of any such stockholder who is present. This list shall presumptively determine the identity of the stockholders entitled to vote at the meeting and the number of shares held by each of them.

#### ARTICLE II

#### BOARD OF DIRECTORS

Section 1. Number and Term of Office. The number of directors shall initially be nine and, thereafter, shall be fixed from time to time exclusively by the Board of Directors pursuant to a resolution adopted by a majority of the total number of

authorized directors (whether or not there exist any vacancies in previously authorized directorships at the time any such resolution is presented to the Board for adoption). directors shall be divided into three classes, as nearly equal in number as reasonably possible, with the term of office of the first class to expire at the 1990 annual meeting of stockholders, the term of office of the second class to expire at the 1991 annual meeting of stockholders and the term of office of the third class to expire at the 1992 annual meeting of stockholders. At each annual meeting of stockholders following such initial classification and election, directors shall be elected to succeed those directors whose terms expire for a term of office to expire at the third succeeding annual meeting of stockholders after their election. All directors shall hold office until the expiration of the term for which elected and until their successors are elected, except in the case of the death, resignation or removal of any director.

Section 2. Vacancies and Newly Created Directorships. Subject to the rights of the holders of any series of Preferred Stock then outstanding, newly created directorships resulting from any increase in the authorized number of directors or any vacancies in the Board of Directors resulting from death, resignation, retirement, removal from office, disqualification or other cause may be filled only by a majority vote of the directors then in office, though less than a quorum, and directors so chosen shall hold office for a term expiring at the annual meeting of stockholders at which the term of office of the class to which they have been elected expires. No decrease in the number of directors constituting the Board of Directors shall shorten the term of any incumbent director.

Section 3. Removal. Subject to the rights of the holders of any series of Preferred Stock then outstanding, any directors, or the entire Board of Directors, may be removed from office at any time, with or without cause, by the affirmative vote of the holders of at least a majority of the voting power of all of the then-outstanding shares of capital stock of the Corporation entitled to vote generally in the election of directors, voting together as a single class.

Section 4. Regular Meetings. Regular meetings of the Board of Directors shall be held at such place or places, on such date or dates, and at such time or times as shall have been established by the Board of Directors and publicized among all directors. A notice of each regular meeting shall not be required.

Section 5. Special Meetings. Special meetings of the Board of Directors may be called by one-third of the directors then in office (rounded up to the nearest whole number) or by the chief executive officer and shall be held at such place, on such date, and at such time as they or he or she shall fix. Notice of the place, date, and time of each such special meeting shall be given each director by whom it is not waived by mailing written notice not fewer than five (5) days before the meeting or by telexing, telecopying or personally delivering the same not fewer than twenty-four (24) hours before the meeting. Unless otherwise indicated in the notice thereof, any and all business may be transacted at a special meeting.

Section 6. Quorum. At any meeting of the Board of Directors, a majority of the total number of authorized directors shall constitute a quorum for all purposes. If a quorum shall fail to attend any meeting, a majority of those present may adjourn the meeting to another place, date, or time, without further notice or waiver thereof.

- Section 7. Participation in Meetings by Conference Telephone. Members of the Board of Directors, or of any committee thereof, may participate in a meeting of such Board or committee by means of conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear each other and such participation shall constitute presence in person at such meeting.
- Section 8. Conduct of Business. At any meeting of the Board of Directors, business shall be transacted in such order and manner as the Board may from time to time determine, and all matters shall be determined by the vote of a majority of the directors present, except as otherwise provided herein or required by law. Action may be taken by the Board of Directors without a meeting if all members thereof consent thereto in writing, and the writing or writings are filed with the minutes of proceedings of the Board of Directors.
- Section 9. Powers. The Board of Directors may, except as otherwise required by law, exercise all such powers and do all such acts and things as may be exercised or done by the Corporation, including, without limiting the generality of the foregoing, the unqualified power:
- (1) To declare dividends from time to time in accordance with law;  $\;$
- (2) To purchase or otherwise acquire any property, rights or privileges on such terms as it shall determine;
- (3) To authorize the creation, making and issuance, in such form as it may determine, of written obligations of every kind, negotiable or non-negotiable, secured or unsecured, and to do all things necessary in connection therewith;
- (4) To remove any officer of the Corporation with or without cause, and from time to time to devolve the powers and duties of any officer upon any other person for the time being;
- (5) To confer upon any officer of the Corporation the power to appoint, remove and suspend subordinate officers, employees and agents;
- (6) To adopt from time to time such stock, option, stock purchase, bonus or other compensation plans for directors, officers, employees and agents of the Corporation and its subsidiaries as it may determine;
- (7) To adopt from time to time such insurance, retirement, and other benefit plans for directors, officers, employees and agents of the Corporation and its subsidiaries as it may determine; and
- (8) To adopt from time to time regulations, not inconsistent with these Bylaws, for the management of the Corporation's business and affairs.
- Section 10. Compensation of Directors. Directors, as such, may receive, pursuant to resolution of the Board of Directors, fixed fees and other compensation for their services as directors, including, without limitation, their services as members of committees of the Board of Directors.
  - Section 11. Nomination of Director Candidates. Subject to

the rights of holders of any class or series of stock having a preference over the Common Stock as to dividends or upon liquidation, nominations for the election of Directors may be made by the Board of Directors or a committee appointed for that purpose by the Board of Directors or by any stockholder entitled to vote in the election of Directors generally. However, any stockholder entitled to vote in the election of Directors generally may nominate one or more persons for election as Directors at a meeting only if timely notice of such stockholder's intent to make such nomination or nominations has been given in writing to the Secretary of the Corporation.

To be timely, a stockholder nomination for a director to be elected at an annual meeting shall be received at the Corporation's principal executive offices not less than 120 calendar days in advance of

#### begin page 7

the date that the Corporation's (or the Corporation's predecessor's) proxy statement was released to stockholders in connection with the previous year's annual meeting of stockholders, except that if no annual meeting was held in the previous year or the date of the annual meeting has been changed by more than 30 calendar days from the date contemplated at the time of the previous year's proxy statement, or in the event of a nomination for a director to be elected at a special meeting, notice by the stockholder to be timely must be received not later than the close of business on the tenth day following the day on which such notice of the date of the special meeting was mailed or such public disclosure was made.

Each such notice shall set forth: (a) the name and address of the stockholder who intends to make the nomination and of the person or persons to be nominated; (b) a representation that the stockholder is a holder of record of stock of the Corporation entitled to vote for the election of Directors on the date of such notice and intends to appear in person or by proxy at the meeting to nominate the person or persons specified in the notice; (c) a description of all arrangements or understandings between the stockholder and each nominee and any other person or persons (naming such person or persons) pursuant to which the nomination or nominations are to be made by the stockholder; (d) such other information regarding each nominee proposed by such stockholder as would be required to be included in a proxy statement filed pursuant to the proxy rules of the Securities and Exchange Commission, had the nominee been nominated, or intended to be nominated, by the Board of Directors; and (e) the consent of each nominee to serve as a director of the Corporation if so elected.

In the event that a person is validly designated as a nominee in accordance with this Section 11 and shall thereafter become unable or unwilling to stand for election to the Board of Directors, the Board of Directors or the stockholder who proposed such nominee, as the case may be, may designate a substitute nominee upon delivery, not fewer than five days prior to the date of the meeting for the election of such nominee, of a written notice to the Secretary setting forth such information regarding such substitute nominee as would have been required to be delivered to the Secretary pursuant to this Section 11 had such substitute nominee been initially proposed as a nominee. Such notice shall include a signed consent to serve as a Director of the Corporation, if elected, of each such substitute nominee.

If the Chairman of a meeting where stockholders are to vote for the election of Directors determines that a nomination of any

candidate for election as a Director at such meeting was not made in accordance with the applicable provisions of this Section 11, such nomination shall be void; provided, however, that nothing in this Section 11 shall be deemed to limit any voting rights upon the occurrence of dividend arrearages provided to holders of Preferred Stock pursuant to the Preferred Stock designation for any series of Preferred Stock.

#### ARTICLE III

#### COMMITTEES

Section 1. Committees of the Board of Directors. The Board of Directors, pursuant to a resolution adopted by a majority of the total number of authorized directors (whether or not there exist any vacancies in previously authorized directorships at the time any such resolution is presented to the Board for adoption), may from time to time designate committees of the Board, with such lawfully delegable powers and duties as it thereby confers, to serve at the pleasure of the Board and shall, for those committees and any others provided for herein, elect a director or directors to serve as the member or members, designating, if it desires, other directors as alternate members who may replace any absent or disqualified member at any meeting of the committee. Any committee so designated may exercise the power and authority of the Board of Directors to declare a dividend, to authorize the issuance of stock or to adopt a certificate of ownership and merger pursuant to Section 253 of the Delaware General Corporation Law if the resolution which designates the committee or a supplemental resolution of the Board of Directors shall so provide. In the absence or disqualification of any member of any committee and any alternate member in his place, the member or members of the committee present at the meeting and not disqualified from voting, whether or not he or she or they constitute a quorum, may by unanimous vote appoint another member of the Board of Directors to act at the meeting in the place of the absent or disqualified member.

#### begin page 8

Section 2. Conduct of Business. Each committee may determine the procedural rules for meeting and conducting its business and shall act in accordance therewith, except as otherwise provided herein or required by law. Adequate provision shall be made for notice to members of all meetings; one-third of the authorized members shall constitute a quorum unless the committee shall consist of one or two members, in which event one member shall constitute a quorum; and all matters shall be determined by a majority vote of the members present. Action may be taken by any committee without a meeting if all members thereof consent thereto in writing, and the writing or writings are filed with the minutes of the proceedings of such committee.

#### ARTICLE IV

#### OFFICERS

Section 1. Generally. The officers of the Corporation shall consist of a President, one or more Vice Presidents, a Secretary, and a Chief Financial Officer and/or a Treasurer. At the discretion of the Board of Directors, the Corporation shall have a Chairman of the Board, one or more Assistant Treasurers, and one or more Assistant Secretaries. The Corporation may also have such other officers as the Board of Directors may appoint, and such other officers as the President may appoint in

accordance with the provisions of Section 10 of this Article IV. The Board of Directors shall consider the election of officers at its first meeting after every annual meeting of stockholders. Each officer shall hold office until his or her successor is elected and qualified or until his or her earlier resignation or removal. Any number of offices may be held by the same person.

Section 2. Chairman of the Board. The Chairman of the Board, if there is a person holding that position, shall, if present, preside at all meetings of the Board of Directors, and exercise and perform such other powers and duties as may be from time to time assigned to him or her by the Board of Directors or prescribed by these Bylaws.

Section 3. President. Subject to such supervisory powers, if any, as may be given by the Board of Directors to the Chairman of the Board, if there is a person holding that position, the president shall be the chief executive officer of the corporation and shall, subject to the control of the Board of Directors, have general supervision, direction, and control of the business and the officers of the corporation. He shall preside at all meetings of the stockholders and, in the absence of the Chairman of the Board, or if there be none, at all meetings of the Board of Directors. He or she shall have the general powers and duties of management usually vested in the office of president of a corporation, and shall have such other powers and duties as may be prescribed by the Board of Directors or these Bylaws.

Section 4. Vice Presidents. Each Vice President shall have such powers and duties as may be delegated to him or her by the Board of Directors. One Vice President shall be designated by the Board to perform the duties and exercise the powers of the President in the event of the President's absence or disability.

Section 5. Chief Financial Officer. The Chief Financial Officer shall keep and maintain or cause to be kept and maintained, adequate and correct books and records of account of the properties and business transactions of the corporation, including accounts of its assets, liabilities, receipts, disbursements, gains, losses, capital, retained earnings, and shares. The books of account shall at all reasonable times be open to inspection by any director.

The Chief Financial Officer shall deposit all monies and other valuables in the name and to the credit of the corporation with such depositories as may be designated by the Board of Directors. He shall disburse all funds of the corporation as may be ordered by the Board of Directors, shall render to the President and Directors, whenever they request it, an account of all of his transactions as Chief Financial Officer and of the financial condition of the Corporation, and shall have such other powers and perform such other duties as may be prescribed by the Board of Directors or by these Bylaws.

#### begin page 9

Section 6. Secretary. The Secretary shall keep, or cause to be kept, a book of minutes in written form of the proceedings of the Board of Directors, committees of the Board, and stockholders. Such minutes shall include all waivers of notice, consents to the holding of meetings, or approvals of the minutes of meetings executed pursuant to these Bylaws or the General Delaware Corporation Law. The Secretary shall keep, or cause to be kept at the principal executive office or at the office of the corporation's transfer agent or registrar, a record of its stockholders, giving the names and addresses of all stockholders and the number and class of shares held by each.

The Secretary shall give or cause to be given, notice of all meetings of the stockholders and of the Board of Directors required by these Bylaws or by law to be given, and shall keep the seal of the corporation, if one be adopted, in safe custody, and shall have such other powers and perform such other duties as may be prescribed by the Board of Directors or these Bylaws.

Section 7. Delegation of Authority. The Board of Directors may from time to time delegate the powers or duties of any officer to any other officers or agents, notwithstanding any provision hereof.

Section 8. Removal. Any officer of the Corporation may be removed at any time, with or without cause, by the Board of Directors.

Section 9. Compensation. The compensation of the officers shall be fixed from time to time by the Board of Directors, and no officer shall be prevented from receiving such compensation by reason of the fact that he is also a director of the Corporation.

Section 10. Subordinate Officers. The President may appoint such vice presidents and other subordinate officers as the business of the Corporation may require, each of whom shall have such duties and such tenure as the President decides. Officers appointed by the President under this Section 10 shall not be considered corporate level or executive officers.

Section 11. Action With Respect to Securities of Other Corporations. Unless otherwise directed by the Board of Directors, the President or any officer of the Corporation authorized by the President shall have power to vote and otherwise act on behalf of the Corporation, in person or by proxy, at any meeting of stockholders of or with respect to any action of stockholders of any other corporation in which this Corporation may hold securities and otherwise to exercise any and all rights and powers which this Corporation may possess by reason of its ownership of securities in such other corporation.

#### ARTICLE V

#### STOCK

Section 1. Certificates of Stock. Each stockholder shall be entitled to a certificate signed by, or in the name of the Corporation by, the President or a Vice President, and by the Secretary or an Assistant Secretary, or the Treasurer or an Assistant Treasurer, certifying the number of shares owned by him or her. Any of or all the signatures on the certificate may be facsimile.

Section 2. Transfers of Stock. Transfers of stock shall be made only upon the transfer books of the Corporation kept at an office of the Corporation or by transfer agents designated to transfer shares of the stock of the Corporation. Except where a certificate is issued in accordance with Section 4 of Article V of these Bylaws, an outstanding certificate for the number of shares involved shall be surrendered for cancellation before a new certificate is issued therefor.

Section 3. Record Date. The Board of Directors may fix a record date, which shall not be more than sixty nor fewer than ten days before the date of any meeting of stockholders, nor more than sixty days prior to the time for the other action hereinafter described, as of which there shall be determined the stockholders who are entitled: to notice of or to vote at any

meeting of stockholders or any adjournment thereof; to express consent to corporate action in writing without a meeting; to receive payment of any dividend or other distribution or allotment of any rights; or to exercise any rights with respect to any change, conversion or exchange of stock or with respect to any other lawful action.

begin page 10

Section 4. Lost, Stolen or Destroyed Certificates. In the event of the loss, theft or destruction of any certificate of stock, another may be issued in its place pursuant to such regulations as the Board of Directors may establish concerning proof of such loss, theft or destruction and concerning the giving of a satisfactory bond or bonds of indemnity.

Section 5. Regulations. The issue, transfer, conversion and registration of certificates of stock shall be governed by such other regulations as the Board of Directors may establish.

#### ARTICLE VI

#### NOTICES

Section 1. Notices. Except as otherwise specifically provided herein or required by law, all notices required to be given to any stockholder, director, officer, employee or agent shall be in writing and may in every instance be effectively given by hand delivery to the recipient thereof, by depositing such notice in the mails, postage paid, or by sending such notice by prepaid telegram or mailgram. Any such notice shall be addressed to such stockholder, director, officer, employee or agent at his or her last known address as the same appears on the books of the Corporation. The time when such notice shall be deemed to be given shall be the time such notice is received by such stockholder, director, officer, employee or agent, or by any person accepting such notice on behalf of such person, if hand delivered, or dispatched, if delivered through the mails or by telegram or mailgram.

Section 2. Waivers. A written waiver of any notice, signed by a stockholder, director, officer, employee or agent, whether before or after the time of the event for which notice is to be given, shall be deemed equivalent to the notice required to be given to such stockholder, director, officer, employee or agent. Neither the business nor the purpose of any meeting need be specified in such a waiver.

#### ARTICLE VII

#### MISCELLANEOUS

Section 1. Facsimile Signatures. In addition to the provisions for use of facsimile signatures elsewhere specifically authorized in these Bylaws, facsimile signatures of any officer or officers of the Corporation may be used whenever and as authorized by the Board of Directors or a committee thereof.

Section 2. Corporate Seal. The Board of Directors may provide a suitable seal, containing the name of the Corporation, which seal shall be in the charge of the Secretary. If and when so directed by the Board of Directors or a committee thereof, duplicates of the seal may be kept and used by the Treasurer or by an Assistant Secretary or Assistant Treasurer.

Section 3. Reliance Upon Books, Reports and Records. Each director, each member of any committee designated by the Board of Directors, and each officer of the Corporation shall, in the performance of his duties, be fully protected in relying in good faith upon the books of account or other records of the Corporation, including reports made to the Corporation by any of its officers, by an independent certified public accountant, or by an appraiser selected with reasonable care.

Section 4. Fiscal Year. The fiscal year of the Corporation shall be as fixed by the Board of Directors.

Section 5. Time Periods. In applying any provision of these Bylaws which require that an act be done or not done a specified number of days prior to an event or that an act be done during a period of a specified number of days prior to an event, calendar days shall be used, the day of the doing of the act shall be excluded, and the day of the event shall be included.

begin page 11

#### ARTICLE VIII

#### INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section 1. Right to Indemnification. Each person who was or is made a party or is threatened to be made a party to or is involved in any action, suit or proceeding, whether civil, criminal, administrative or investigative ("proceeding"), by reason of the fact that he or she or a person of whom he or she is the legal representative, is or was a director, officer or employee of the Corporation or is or was serving at the request of the Corporation as a director, officer or employee of another corporation, or of a partnership, joint venture, trust or other enterprise, including service with respect to employee benefit plans, whether the basis of such proceeding is alleged action in an official capacity as a director, officer or employee or in any other capacity while serving as a director, officer or employee, shall be indemnified and held harmless by the Corporation to the fullest extent authorized by Delaware Law against all expenses, liability and loss (including attorneys' fees, judgments, fines, ERISA excise taxes or penalties, amounts paid or to be paid in settlement and amounts expended in seeking indemnification granted to such person under applicable law, these Bylaws or any agreement with the Corporation) reasonably incurred or suffered by such person in connection therewith and such indemnification shall continue as to a person who has ceased to be a director, officer or employee and shall inure to the benefit of his or her heirs, executors and administrators; PROVIDED, HOWEVER, that, except as provided in Section 2 of this Article VIII, the Corporation shall indemnify any such person seeking indemnity  $% \left( 1\right) =\left( 1\right) +\left( 1$ connection with an action, suit or proceeding (or part thereof) initiated by such person only if such action, suit or proceeding (or part thereof) was authorized by the board of directors of the Corporation. Such right shall be a contract right and shall include the right to be paid by the Corporation expenses incurred in defending any such proceeding in advance of its final disposition; PROVIDED, HOWEVER, that, if the Delaware General Corporation Law then so requires, the payment of such expenses incurred by a director or officer of the Corporation in his or her capacity as a director or officer (and not in any other capacity in which service was or is rendered by such person while a director or officer, including, without limitation, service to an employee benefit plan) in advance of the final disposition of such proceeding, shall be made only upon delivery to the Corporation of an undertaking, by or on behalf of such director or officer, to repay all amounts so advanced if it should be

determined ultimately that such director or officer is not entitled to be indemnified under this Section or otherwise.

Section 2. Right of Claimant to Bring Suit. If a claim under Section 1 of this Article VIII is not paid in full by the Corporation within twenty (20) days after a written claim has been received by the Corporation, the claimant may at any time thereafter bring suit against the Corporation to recover the unpaid amount of the claim and, if such suit is not frivolous or brought in bad faith, the claimant shall be entitled to be paid also the expense of prosecuting such claim. It shall be a defense to any such action (other than an action brought to enforce a claim for expenses incurred in defending any proceeding in advance of its final disposition where the required undertaking, if any, has been tendered to this Corporation) that the claimant has not met the standards of conduct which make it permissible under the Delaware General Corporation Law for the Corporation to indemnify the claimant for the amount claimed, but the burden of proving such defense shall be on the Corporation. Neither the failure of the Corporation (including its Board of Directors, independent legal counsel, or its stockholders) to have made a determination prior to the commencement of such action that indemnification of the claimant is proper in the circumstances because he or she has met the applicable standard of conduct set forth in the Delaware General Corporation Law, nor an actual determination by the Corporation (including its Board of Directors, independent legal counsel, or its stockholders) that the claimant has not met such applicable standard of conduct, shall be a defense to the action or create a presumption that claimant has not met the applicable standard of conduct.

Section 3. Non-Exclusivity of Rights. The rights conferred on any person in Sections 1 and 2 shall not be exclusive of any other right which such persons may have or hereafter acquire under any statute, provision of the Certificate of Incorporation, Bylaws, agreement, vote of stockholders or disinterested directors or otherwise.

Section 4. Indemnification Contracts. The Board of Directors is authorized to enter into a contract with any director, officer, employee or agent of the Corporation, or any person serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership,

#### begin page 12

joint venture, trust or other enterprise, including employee benefit plans, providing for indemnification rights equivalent to or, if the Board of Directors so determines, greater than, those provided for in this Article VIII.

Section 5. Insurance. The Corporation shall maintain insurance to the extent reasonably available, at its expense, to protect itself and any such director, officer, employee or agent of the Corporation or another corporation, partnership, joint venture, trust or other enterprise against any such expense, liability or loss, whether or not the Corporation would have the power to indemnify such person against such expense, liability or loss under the Delaware General Corporation Law.

Section 6. Effect of Amendment. Any amendment, repeal or modification of any provision of this Article VIII by the stockholders and the directors of the Corporation shall not adversely affect any right or protection of a director or officer of the Corporation existing at the time of such amendment, repeal or modification.

#### ARTICLE IX

#### AMENDMENTS

The Board of Directors is expressly empowered to adopt, amend or repeal Bylaws of the Corporation. Any adoption, amendment or repeal of Bylaws of the Corporation by the Board of Directors shall require the approval of a majority of the total number of authorized directors (whether or not there exist any vacancies in previously authorized directorships at the time any resolution providing for adoption, amendment or repeal is presented to the Board). The stockholders shall also have power to adopt, amend or repeal the Bylaws of the Corporation. In addition to any vote of the holders of any class or series of stock of this Corporation required by law or by these Bylaws, the affirmative vote of the holders of at least 66 2/3 percent of the combined voting power of the outstanding shares of stock of all classes and series of stock of the Corporation entitled to vote generally in the election of directors, voting together as a single class, shall be required to adopt, amend or repeal any provisions of the Bylaws of the Corporation. Error! Reference source not found.

begin page 13

#### CERTIFICATE OF SECRETARY

I hereby certify:

That I am the duly elected and acting Corporate Secretary of Ross Stores, Inc., a Delaware Corporation; and

That attached hereto is a true and complete copy of the Bylaws of said corporation, comprising 12 pages, as amended by the Board of Directors of the corporation on August 25, 1994; such Bylaws have not been modified or rescinded and remain in full force and effect.

IN WITNESS WHEREOF, I hereunder subscribed my name and affixed the seal of said corporation this 25th day of August, 1994.

/s/Earl T. Benson Earl T. Benson Corporate Secretary This FIRST AMENDMENT (the "First Amendment") is entered into as of June 28, 1994 to be effective on July 31, 1994, and is the first amendment to the Revolving Credit Agreement dates as of July 31, 1993 (the "Agreement") by and among ROSS STORES, INC. ("Borrower"), each of the financial institutions listed in Schedule I to the Agreement, as amended from time to time, (such financial institutions being referred to in the Agreement and in this First Amendment collectively as the "Banks" and individually as a "Bank"), and WELLS FARGO BANK, NATIONAL ASSOCIATION ("Wells Fargo"), as agent for the Banks (in such capacity, "Agent").

#### RECITALS

WHEREAS Borrower has requested that (i) the Maturity Date under the Agreement be extended one year to July 31, 1997, (ii) the cap on the undrawn amount and the drawn and unreimbursed amount of all standby Letters of Credit allowable at any one time be increased from \$12,000,000 to \$14,000,000; (iii) the interest rate spread on LIBO Rate Advances and the commitment fee on the Revolving Credit be reduced based upon the ratio of Borrower's Debt to EBITDA; and (iv) the cap on the Borrower's expenditures allowed for the purchase of fixed assets (net of construction allowances) be increased above \$50,000,000 in certain of Borrower's Fiscal Years; and

WHEREAS Banks agree to these requests if Borrower agrees by entering into this First Amendment to (i) delete CD Rate Advances from the Agreement, (ii) change the Tangible Net Worth Covenant to include in the amount calculations a percentage of quarterly net income (unadjusted for quarterly losses), and (iii) extend the Leverage Ratio covenant and the pretax earnings covenant through the end of the Second Quarter in Borrower's Fiscal Year 1997;

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

- 1. DEFINITIONS Terms defined in the Agreement and used, but not defined, in this First Amendment are used in this First Amendment with their meanings as defined in the Agreement as amended by this First Amendment.
- 2. EFFECTIVE DATE Borrower and Banks agree that this First Amendment will be effective on and after July 31, 1994.
- 3. EXTENSION OF MATURITY DATE. Borrower and Banks agree that the Maturity Date shall be extended one year to July 31, 1997. To that end, the definition of "Maturity Date" in Section 1.1 of the Agreement is hereby amended to read in its entirety as follows:

begin page2

"Maturity Date" shall mean (a) July 31, 1997, or (b) if Borrower requests and all the Banks agree in writing before June 30, 1995 to extend the Maturity Date one more year, July 31, 1998."

4. INCREASE IN STANDBY LETTER OF CREDIT AMOUNT. Borrower and Banks agree that the cap on the undrawn amount, and the drawn and unreimbursed amount, of all standby Letters of Credit allowable at any one time under the Letter of Credit subfeature of the Syndicate Facility will be increased from \$12,000,000 to \$14,000,000. To that end, the second sentence of subsection (a) of Section 2.4 of the Agreement is hereby amended to read in its entirety as follows:

"Commercial Letters of Credit will be issued to finance Borrower's

inventory purchases and standby Letters of Credit will be issued in support of Borrower's workers' compensation insurance requirements, sale/leaseback arrangements, lease guarantees which are consistent with the terms of this Agreement, or such other purposes as shall be deemed satisfactory to all the Banks in their discretion; provided, however, that the undrawn amount, and the drawn and unreimbursed amount, of all standby Letters of Credit shall not exceed in the aggregate at any one time the amount of FOURTEEN MILLION DOLLARS (\$14,000,000.00) (the "Standby Letter of Credit Commitment")."

LIBO RATE INTEREST SPREAD AND COMMITMENT FEE RATE. Borrower and Banks agree that the spread above the LIBO Rate to be paid by Borrower on LIBO Rate Advances made after the effective date of this First Amendment will be changed from a fixed 1% per annum, and that the Revolving Credit Commitment Fee will be changed from a fixed 3/16ths of 1% per annum, to new percentages based upon the ratio of Borrower's Debt to EBITDA. The figures for Debt and EBITDA used to compute the new spread and the new Commitment Fee Rate will be the Debt and EBITDA amounts set forth in the Compliance Certificates delivered by Borrower to all the Banks after each Fiscal Quarter of Borrower pursuant to a new Section 5.3(c) of the Agreement. The ratio of Borrower's Debt to EBITDA will be determined on the last day of each Fiscal Quarter of Borrower using the amount of Debt existing on each such last day and the aggregate EBITDA for all the consecutive four Fiscal Quarters of Borrower ending on such last day. If this ratio is less than .75 the spread above the LIBO Rate will be .375% and the new Commitment Fee Rate will be .15%. If this ratio is from .75 to 1.50 the spread above the LIBO Rate will be .50% and the Commitment Fee Rate will be .175%. If this ratio is more than 1.50 the spread above the LIBO Rate will be .75% and the Commitment Fee Rate will be .20%. Since the first Compliance Certificate to be delivered under the Agreement as amended by this First Amendment will be delivered to the Banks in August 1994, the spread above the LIBO Rate to apply to the entire term of each LIBO Advance made during the month of August 1994 will be .50% per annum and the Commitment Fee Rate for the month of August 1994 will be .175% per annum. Thereafter, each new spread above the LIBO Rate and each new Commitment Fee Rate will take effect on the first day of the calendar month following the calendar month in which each Compliance Certificate is delivered to the Banks. To these ends, new definitions for "Applicable Margin", "Capitalized Lease

#### begin page 3

Obligations", "Commitment Fee Rate", "Compliance Certificate", "Debt", "EBITDA", "Net Income", "Net Interest Expense", "Interest Expense", and "Interest Income" worded as follows are added in the proper alphabetical order to Section 1.1 of the Agreement; subsections (a) and (c) of Section 2.7 of the Agreement are amended to read in their entirety as follows; a new subsection (c) worded as follows is added to Section 5.3 of the Agreement; and present subsections (c), (d) and (e) of Section 5.3 are relettered (d), (e) and (f):

"Applicable Margin" shall mean, with respect to each LIBO Rate Advance, .50% per annum during August 1994, and at all times thereafter the applicable percentage rate per annum set forth below in the column entitled "APPLICABLE MARGIN FOR LIBO RATE ADVANCES."

RATIO OF	APPLICABLE		
FUNDED DEBT	MARGIN FOR		
TO EBITDA	LIBO RATE ADVANCES		
Less than .75	.375%		
.75 to 1.50	.50%		
More than 1.50	.75%		

The ratio of Debt to EBITDA used to compute the Applicable Margin shall be the Debt to EBITDA Ratio set forth in the Compliance Certificate most recently delivered by Borrower to all the Banks

pursuant to Section 5.3(c) of this Agreement. Changes in the Applicable Margin resulting from a change in the Debt to EBITDA Ratio shall become effective on the first day of the calendar month next following the calendar month in which each new Compliance Certificate is delivered to the Banks pursuant to Section 5.3(c) of this Agreement. If Borrower fails to deliver any Compliance Certificate as required pursuant to Section 5.3(c) of this Agreement, the Applicable Margin from and including the first day of the calendar month next following the calendar month in which Borrower was required to deliver the missing Compliance Certificate until the first day of the calendar month next following the calendar month in which Borrower does deliver such Compliance Certificate shall conclusively be presumed to equal the highest Applicable Margin set forth above."

"Commitment Fee Rate" shall mean, .175% per annum during August 1994, and thereafter the applicable percentage rate per annum set forth below in the column entitled "COMMITMENT FEE RATE."

#### begin page 4

RATIO OF	
FUNDED DEBT	COMMITMENT
TO EBITDA	FEE RATE
Less than .75	.15%
.75 to 1.50	.175%
More than 1.50	.20%

The ratio of Debt to EBITDA used to compute the Commitment Fee Rate shall be the Debt to EBITDA Ratio set forth in the Compliance Certificate most recently delivered by Borrower to all the Banks pursuant to Section 5.3(c) of this Agreement. Changes in the Commitment Fee Rate resulting from a change in the Debt to EBITDA Ratio shall become effective on the first day of the calendar month next following the calendar month in which each new Compliance Certificate is delivered to the Banks pursuant to Section 5.3(c) of this Agreement. If Borrower fails to deliver any Compliance Certificate as required pursuant to Section 5.3(c) of this Agreement, the Commitment Fee Rate from and including the first day of the calendar month next following the calendar month in which Borrower was required to deliver the missing Compliance Certificate until the first day of the calendar month next following the calendar month in which Borrower does deliver such Compliance Certificate shall conclusively be presumed to equal the highest Commitment Fee Rate set forth above."

"Compliance Certificate" shall mean a compliance certificate in the form of Exhibit L to this Agreement properly completed to provide all information required to be included therein, executed by the chief financial officer of Borrower, and delivered to all the Banks pursuant to Section 5.3(c) of this Agreement."

"EBITDA" shall mean, for any period, the sum for such period, without duplication, of (a) Net Income; plus (b) Net Interest Expense; plus (c) tax provisions for all federal, state and foreign income taxes; plus (d) depreciation and amortization expense; plus (e) the non-cash portion of any extraordinary after-tax losses minus the non-cash portion of extraordinary after-tax gains; plus (f) any non-cash losses related to asset sales, dispositions and write-downs minus any non-cash gains related to asset sales, dispositions and write-downs; plus (g) any non-cash expenses incurred in connection with the sale of equity securities or the issuance

#### begin page 5

securities, all as determined in accordance with GAAP."

"Debt" shall mean, at any date, the aggregate amount, without duplication, of (a) all obligations for borrowed money, (b) all obligations evidenced by bonds, debentures, notes or other similar instruments, (c) all obligations to pay the deferred purchase price of property or services, (d) all Capitalized Lease Obligations, (e) all obligations or liabilities of others secured by a lien on any asset, whether or not such obligation or liability is assumed, and (f) any other obligations or liabilities which are required by GAAP to be shown as debt on a balance sheet."

"Capitalized Lease Obligations" shall mean any and all lease obligations that, in accordance with GAAP, are required to be capitalized on the books of a lessee."

"Net Income" shall mean, for any period, all amounts which, in accordance with GAAP, would be included as net income on statements of income for such period."

"Net Interest Expense" shall mean, for any period, an amount equal to Interest Expense for such period less Interest Income for such period."

"Interest Expense" shall mean, for any period, interest expense for such period, including, without duplication, all fees owed with respect to, and all net payments in respect of, commitment fees owed with respect to the Total Commitments and fees owed with respect to Letters of Credit, but excluding the amortization or write-off of deferred loan costs."

"Interest Income" shall mean, for any period, interest income for such period."

- Section 2.7 "(a) Interest. Each Advance made under the Syndicate Facility shall be a Prime Rate Advance or a LIBO Rate Advance, as selected by Borrower, and shall bear interest as follows:
  - (i) if the Advance is a Prime Rate Advance, at a fluctuating rate per annum equal to the Prime Rate in effect from time to time; or

#### begin page 6

- (ii) if the Advance is a LIBO Rate Advance, at a fixed rate per annum for the entire term of the LIBO Rate Advance determined by Agent to be the LIBO Rate in effect on the first day of the LIBO Rate Interest Period for the Advance plus the Applicable Margin at such time."
- "(c) Revolving Credit Commitment Fee. Borrower shall Section 2.7 pay to Agent, for the benefit of Banks, a commitment fee quarterly in arrears on the last day of March, June, September and December in each calendar year calculated at the Commitment Fee Rate on the difference between (a) the average daily Total Commitments during such quarter and (b) the average daily outstanding principal amount of the Advances under the Syndicate Facility plus the average daily undrawn amounts of the Letters of Credit outstanding during such quarter. If the Syndicate Facility is terminated for any reason whatsoever during any quarterly period, Borrower shall immediately pay to Agent, for the benefit of Banks, the full amount of any unpaid commitment fee accrued during such quarterly period."

- Section 5.3 "(c) as soon as available, but not later than thirty (30) days after and as of the end of each of Borrower's Fiscal Quarters, a Compliance Certificate signed by the chief financial officer of Borrower;"
- 6. ELIMINATION OF CD RATE ADVANCES. Borrower and Banks agree that CD Rate Advances will no longer be available under the Agreement. To that end, the definitions of "Assessment Rate", "CD Rate", "CD Rate Advance", "CD Rate Interest Period", "Certificate of Deposit Rate" are hereby deleted from Section 1.1 of the Agreement; subsection (a) of the definition of "Reserve Requirement" in Section 1.1 of the Agreement is hereby deleted and subsection (b) of Section 1.1 is relettered (a); subsection (a) of Section 2.7 of the Agreement is hereby amended to read in its entirety as quoted in Section 5 of this First Amendment; Section 2.8 of the Agreement is hereby amended to read in its entirety as follows; subsections (c) and (d) of Section 2.9 of the Agreement are hereby amended to read in their entirety as follows; subsection (d) (ii) of Section 2.10 of the Agreement is hereby deleted and subsection (d) (iii) of

#### begin page 7

Section 2.10 is relettered (d)(ii); subsections (b) and (c) of Section 2.11 of the Agreement are hereby amended to read in their entirety as follows; and all references in the Agreement to "Assessment Rate", "CD Rate", "CD Rate Advance", "CD Rate Interest Period" and "Certificate of Deposit Rate" are hereby deleted:

- Selection of Interest Options. Subject to the "Section 2.8 minimum Dollar requirements in this Agreement for each LIBO Rate Advance, all or any portion of a Prime Rate Advance may be converted at any time to a LIBO Rate Advance, and all or any portion of a LIBO Rate Advance may be converted at the end of its LIBO Rate Interest Period to a Prime Rate Advance, but Agent must receive notice of such conversion on the day any such conversion to a Prime Rate Advance is to occur and at least three Banking Days before any such conversion to a LIBO Rate Advance is to occur. Each such conversion notice shall be given in accordance with the provisions of Section 2.10(d) of this Agreement and specify the following:
  - (i) the amount and type of the Advance to be converted and the new interest rate selection for the applicable principal amounts of the Advance to be converted;
  - (ii) if the new Advance is to be a LIBO Rate Advance, the principal amount of such new Advance, the number of days in the first LIBO Rate Interest Period applicable to the new Advance, and the first day of such Interest Period, which shall be a Banking Day; and
  - (iii) if the new Advance is to be a Prime Rate Advance, the principal amount of such Prime Rate Advance and the day the new Prime Rate Advance is to be made.

If no request for a new Advance is made with respect to all or any portion of an existing LIBO Rate Advance within the timeframes specified in this Section 2.8, such existing Advance or the

#### begin page 8

- Section 2.9 "(c) LIBO Rate Advances. Borrower may from time to time prepay principal on all or any portion of any Advance if such prepayment is in a minimum amount of \$500,000 and in an integral multiple of \$100,000; provided, however, that if the outstanding principal balance of any Advance is less than this amount, the prepayment must be in the full outstanding principal balance of the Advance. In consideration of Banks providing this prepayment option to Borrower, or if any LIBO Rate Advance or Loan under the Bid Facility shall become due and payable prior to the last day of its Interest Period by acceleration or otherwise, Borrower shall, with respect to any prepayment of all or any portion of a LIBO Rate Advance or a Loan, pay to Agent, immediately upon demand, for the benefit of all the Banks in the case of LIBO Rate Advances or for the benefit of the Bank making the Loan in the case of a Loan, a fee which is the sum of the discounted monthly differences for each month from the month in which the prepayment occurs through the month in which the final day of the Interest Period for such LIBO Rate Advance or Loan occurs, with the discounted
  - (i) Determine the amount of interest which would have accrued each month on the amount prepaid at the interest rate applicable to such amount had it remained outstanding until the last day of the applicable Interest Period,

monthly differences being calculated as follows:

(ii) Subtract from the amount determined in (i) above the amount of interest which would accrue for the same month on the amount prepaid for the remaining term of the Interest Period in which such prepayment occurs at the LIBO Rate in the case of a LIBO Rate Advance or the Fixed Rate in the case of a Loan, as determined by the Bank making the Loan in its sole discretion, in effect on the date of

begin page 9

prepayment for new Advances or Loans, as the case may be, made for such term and in a principal amount equal to the amount prepaid.

(iii) If the result obtained in (ii) for any month is greater than zero, discount that difference by the LIBO Rate or the Fixed Rate used in (ii) above.

Borrower acknowledges that prepayments of LIBO Rate Advances and Loans before the end of their Interest Periods will result in Banks incurring additional costs, expenses and/or liabilities, and that it is extremely difficult to ascertain the full extent of such costs, expenses and/or liabilities. Borrower, therefore, agrees to pay the above-described prepayment

fee and agrees that said amount represents a reasonable estimate of the prepayment costs, expenses and/or liabilities of Banks. If Borrower fails to pay any prepayment fee when due, the amount of such prepayment fee shall thereafter bear interest until paid at a fluctuating rate per annum equal to the Prime Rate in effect from time to time (computed on the basis of a 360-day year, actual days elapsed) plus one percent (1%)."

- Section 2.9 "(d) Application of Prepayments. Unless otherwise directed by Borrower, Agent shall apply all prepayments not designated by Borrower to apply to any Advance or Advances first to all the Prime Rate Advances outstanding at the time of such prepayment and second to any LIBO Rate Advances outstanding at the time of such prepayment."
- Section 2.11"(b) Reserves. Borrower shall reimburse or compensate each Bank, upon demand by such Bank, for all costs incurred, losses suffered or payments made by such Bank which are applied or allocated by such Bank to any Letters of Credit or any LIBO Rate Advances (all as determined by such Bank in its sole and absolute discretion) by reason of:

begin page 10

- (i) any and all present or future reserve, deposit or similar requirements against (or against any class of or change in or in the amount of) assets or liabilities of such Bank, except to the extent that such reserve requirements are reflected in the definition of the LIBO Rate, or
- (ii) compliance by such Bank with any direction, requirement or request from any regulatory authority, whether or not having the force of law.
- (c) Funding. If at any time Agent, in its sole and absolute discretion, determines that:
  - (i) deposits in the amount of any LIBO Rate Advance for a period equal to the Interest Period therefor are not available to all the Banks in the Interbank Market; or
  - (ii) the LIBO Rate does not accurately reflect the cost to all the Banks of making or continuing an Advance;

Agent shall promptly give notice thereof to Borrower, and upon the giving of such notice each Bank's obligation to lend its share of the affected LIBO Rate Advance shall terminate."

- 7. TANGIBLE NET WORTH. Borrower and Banks agree that starting with Borrower's Fiscal Year 1994 the Tangible Net Worth which the Borrower must maintain will be changed from the amounts specified in the Agreement to \$180,000,000 plus 50% of the net income earned in each of Borrower's Fiscal Quarters after January 29, 1994 (unadjusted for quarterly losses). To that end, subsection (a) of Section 5.8 of the Agreement is hereby amended to read in its entirety as follows:
  - "(a) At all times after the end of Borrower's Fiscal Year 1993,

Tangible Net Worth in amounts not less than \$180,000,000 plus 50% of the net income earned in each of Borrower's Fiscal Quarters after January 29, 1994

#### begin page 11

(unadjusted for quarterly losses); provided, however, that such Tangible Net Worth requirement may change as agreed by all the Banks and the Borrower if the Maturity Date is extended beyond July 31, 1997."

- 8. LEVERAGE RATIO. Borrower and Banks agree that the Leverage Ratio chart contained in the Agreement should be continued through the end of the Second Quarter in Borrower's Fiscal Year 1997 so that Borrower is required to maintain a Leverage Ratio not greater than 1.70 at the end of the Third Quarter of Fiscal Year 1996, a Leverage Ratio not greater than 1.25 on December 31, 1996, a Leverage Ratio of 1.40 at the end of Fiscal Year 1996, and a Leverage Ratio of 1.60 at the end of the First and Second Quarters of Fiscal Year 1997. To that end, subsection (b) of Section 5.8 of the Agreement is hereby amended to read in its entirety as follows:
  - "(b) Leverage Ratio not greater than the amounts indicated below at and as of the times specified below:

## DATE OF DETERMINATION LEVERAGE RATIO

End of Second and Third Quarter in Fiscal Year 1993	1.80
December 31, 1993	1.40
End of Fiscal Year 1993	1.55
End of First, Second and Third Quarters in Fiscal Year 1994	1.80
December 31, 1994	1.35
End of Fiscal Year 1994	1.50
End of First, Second and Third Quarters in Fiscal Year 1995	1.70
December 31, 1995	1.30
End of Fiscal Year 1995	1.45
End of First and Second Quarters in Fiscal Year 1996	1.70
End of Third Quarter in Fiscal Year 1996	1.70
December 31, 1996	1.25
End of Fiscal Year 1996	1.40
End of First and Second Quarters in Fiscal Year 1997	1.60

If the Maturity Date is extended beyond July 31, 1997, as agreed by all the Banks and Borrower."

begin page 12

- 9. PRETAX EARNINGS. Borrower and Banks agree that the Borrower's cumulative fiscal year-to-date pretax earnings (exclusive of any recoveries related to Borrower's reserves for store closings) will be not less than \$35,000,000 at and as of the end of Borrower's Fiscal Year 1996 and \$11,000,000 at and as of the end of the Second Quarter in Borrower's Fiscal Year 1997. To that end, subsection (c) of Section 5.8 of the Agreement is hereby amended to read in its entirety as follows:
  - "(c) Cumulative fiscal year-to-date pretax earnings (exclusive of any recoveries related to Borrower's reserves for store closings) not less than the amounts indicated below at and as of the times specified below:

## DATE OF DETERMINATION PRETAX EARNINGS

End of Second	Quarter in Fiscal Year 1993	\$ 8,000,000
End of Fiscal	Year 1993	\$35,000,000
End of Second	Quarter in Fiscal Year 1994	\$ 9,000,000

End of Fiscal	Year 1994	\$35,000,000
End of Second	Quarter in Fiscal Year 1995	\$10,000,000
End of Fiscal	Year 1995	\$35,000,000
End of Second	Quarter in Fiscal Year 1996	\$11,000,000
End of Fiscal	Year 1996	\$35,000,000
End of Second	Quarter in Fiscal Year 1997	\$11,000,000

- If the Maturity Date is extended beyond July 31, 1997, as agreed by all the Banks and Borrower."
- 10. CAPITAL EXPENDITURES LIMITATION. Borrower and Banks agree that the Borrower's expenditures for the purchase of fixed assets (net of construction allowances) to be held by Borrower or to be leased under a sale and leaseback arrangement, and/or the invoice cost of fixed assets under lease, may not exceed an aggregate of \$60,000,000 in Borrower's Fiscal Year 1994, \$55,000,000 in Borrower's Fiscal Year 1995, and \$50,000,000 in each of Borrower's Fiscal Years starting in Fiscal Year 1996. To that end, subsection (a) of Section 6.4 of the Agreement is hereby amended to read in its entirety as follows:
  - "(a) expenditures for the purchase of fixed assets (net of construction allowances) to be held by Borrower or leased under a sale and leaseback arrangement, and/or the invoice cost of fixed assets under lease, so long as the total dollar amount of all such transactions does not exceed an aggregate of \$60,000,000 in Borrower's Fiscal Year 1994, \$55,000,000 in Borrower's Fiscal Year 1995, and \$50,000,000 in each of Borrower's Fiscal Years starting in Fiscal Year 1996;"

begin page 13

- 11. REPRESENTATIONS AND WARRANTIES. In order to induce the Banks to enter into this First Amendment and to amend the Agreement in the manner provided in this First Amendment, the Borrower hereby represents and warrants that (a) the representations and warranties contained in Article IV of the Agreement are true and correct on the date of this First Amendment, with the same effect as though such representations and warranties had been made on and as of such date, and (b) no Event of Default, as specified in Section 7.1 of the Agreement, and no condition, event or act which with the giving of notice or the passage of time or both would constitute such an Event of Default, has occurred, is continuing or is existing on the date of this First Amendment.
- 12. AGREEMENT OTHERWISE UNALTERED. Except as expressly modified by this First Amendment, the Agreement shall continue to be and shall remain in full force and effect.
- $\,$  13. GOVERNING LAW. The validity, construction and effect of this First Amendment shall be governed by, and be construed under, the laws of the State of California.

ROSS STORES, INC.

By: /s/EARL BENSON

Title: Senior Vice President and Chief Financial Officer

# NATIONAL ASSOCIATION, individually and as Agent

By: /s/BRIAN MC DONALD

Title: CORPORATE BANKING OFFICER

#### [SIGNATURES CONTINUED ON NEXT PAGE]

begin page 14

[SIGNATURES CONTINUED FROM PREVIOUS PAGE]

BANK OF AMERICA, N.T. & S.A.

By: /s/JEAN A. BRINKMAN

Title: VICE PRESIDENT

NATIONSBANK OF TEXAS, N.A.

By: /s/OVERTON COLTON

Title: VICE PRESIDENT

BANQUE NATIONALE DE PARIS

By: /s/JUDITH A. DOWLING

Title: VICE PRESIDENT

By: /s/KATHERINE WOLFE

Title: VICE PRESIDENT

begin page 15

#### COMPLIANCE CERTIFICATE

TO: Each of the Banks party to the Revolving Credit Agreement referred to below and Wells Fargo Bank, National Association, as Agent for the Banks

ROSS STORES, INC.

Reference is made to that certain Revolving Credit Agreement dated as of July 31, 1993 (as amended, supplemented or otherwise modified from time to time, the "Agreement") among Ross Stores, Inc. (the "Borrower"), a Delaware corporation, the Banks named therein or from time to time added thereto, and Wells Fargo Bank, National Association, as Agent for the Banks (in such capacity "Agent"). Terms defined in the Agreement and not otherwise defined in this Compliance Certificate (the "Certificate") shall have the meanings defined for them in the Agreement. This Certificate is delivered pursuant to subsections (c) and (d) of Section 5.3 of the Agreement for the Borrower's fiscal quarter ending on

reason require the Ca set for the Ca exists circum	ppervised such examinations and investigations as are conably necessary to set forth accurately the computations are to show the ratio of the Borrower's Debt to EBITDA as a Calculation Date, (ii) that the calculations and determinating the control of the control of the calculation and determinating the control of the calculation bate, and after diligent investigation, there are no Event of Default as defined in the Agreement nor any control of the cont	lons
1. [	Debt outstanding on the Calculation Date:	\$
	(b) Interest Expense for the Calculation Period minus Interest Income for the Calculation Period:  (c) Provision for federal, state and foreign income taxes for the Calculation Period:  (d) Depreciation and amortization expense for the Calculation Period:  (e) Non-cash portion of any extraordinary after-tax losses for the Calculation Period minus non-cash portion of any extraordinary after-tax gains for the Calculation Period:  (f) Non-cash losses related to asset sales, dispositions and write-downs during the Calculation Period minus non-cash gains related to asset sales, dispositions and write-downs	\$\$ \$\$ \$\$ \$\$
	Ratio of Debt outstanding on the Calculation Date (Item 1) to EBITDA for the Calculation Period (Item 2(h)):	S
	(100m 2 (m)).	٧

The undersigned hereby certified (i) that he or she has made

19\_\_\_\_ (the "Calculation Date").

ROSS STORES, INC.

Date: \_\_\_\_\_, 19\_\_ By:\_\_\_\_\_ Earl T. Benson Senior Vice President and Chief Financial Officer

# CREDIT AGREEMENT

# Dated as of June 22, 1994

among

ROSS STORES, INC.

## BANK OF AMERICA NATIONAL TRUST AND SAVINGS ASSOCIATION as Agent

# THE INDUSTRIAL BANK OF JAPAN, LIMITED as Co-Agent

and

## THE OTHER FINANCIAL INSTITUTIONS PARTY HERETO

## TABLE OF CONTENTS

	ARTICLE 1	
	DEFINITIONS	1
1.01	Defined Terms	1
1.02	Other Interpretive Provisions	12
	(a) Performance: Time	12
	(b) Contracts	12
	(c) Laws	12
	(d) Captions	12
	(e) Independence of Provisions	12
	(f) Interpretation	12
1.03	Accounting Principles	12
	ARTICLE II	
	THE CREDITS	13
2.01	Amounts and Terms of Commitments	13
2.02	Loan Accounts	13
2.03	Procedure for Borrowing	13
2.04	Conversion and Continuation Elections	14
2.05	Voluntary Termination or Reduction of Commitments	16
2.06	Optional Prepayments	16
2.07	Repayment	16
2.08	Interest	17
2.09	Fees	18
	(a) Participation Fee	18
	(b) Commitment Fees	18
2.10	Computation of Fees and Interest	18
2.11	Payments by the Company	19
2.12	Payments by the Banks to the Agent	20
2.13	Sharing of Payments, Etc.	20

	ARTICLE III			
	TAXES, YIELD PROTECTION AND ILLEGALITY	21		
3.01	Taxes	21		
3.02	Illegality Increased Costs and Reduction of Return	22		
3.04	Funding Losses	23		
3.05	-	24		
3.06	Certificates of Banks	24		
3.07	Survival	25		
	ARTICLE IV	٥٢		
4.01		25 25		
4.01		25		
		25		
	-	25		
	(d) Legal Opinion	26		
	(e) Payment of Fees	26		
		26		
	(h) Other Documents	26		
begir	n page ii			
Section	on Pa	ge		
4.02	Conditions to All Borrowings, Conversions and			
4.02		26		
		26		
	(b) Continuation of Representations and Warranties	27		
	(c) No Existing Default	27		
	ARTICLE V			
		27		
5.01		27		
5.02		27		
5.03	Governmental Authorization	28		
5.04	Binding Effect	28		
5.05	- 5	28		
5.06 5.07	No Default ERISA Compliance	28 29		
	Use of Proceeds; Margin Regulations	29		
5.09	Title to Properties	30		
5.10	Taxes	30		
5.11	Financial Condition	30		
5.12	Environmental Matters	31		
5.13				
5.14 5.15				
5.16		31		
5.17		31		
5.18	Full Disclosure	32		
	ARTICLE VI	_		
C 01	AFFIRMATIVE COVENANTS	32		
6.01 6.02	Financial Statements Tangible Not Worth	32 33		
6.03	Tangible Net Worth Leverage Ratio	34		
6.04	Pretax Earnings	35		
6.05	Fixed Charge Coverage Ratio	36		

6.06 Notices

6.09 Insurance

6.08 Maintenance of Property

6.10 Payment of Obligations

6.11 Compliance with Laws

6.07 Preservation of Corporate Existence, Etc

6.12 Inspection of Property and Books and Records6.13 Environmental Laws

36

37

38 38

38

38

38 39

6.14	Use of Proceeds	39
	ARTICLE VII	20
7 01	NEGATIVE COVE	INANTS 39
	Disposition of Assets	40
_	n page iii	
Secti	on	Page
7.03 7.04	Consolidations and Mergers Loans; Advances; Investments; Acqui	40 sitions;
	Guarantees	40
7.05	Transactions with Affiliates	41
7.06 7.07	Use of Proceeds Use of Proceeds - Ineligible Securi	41 ties 41
7.07	Compliance with ERISA	41
7.9	Fixed Assets	42
7.10	Change in Business	42
	Change in Structure	42
7.12	Accounting Changes	42
	ARTICLE VIII	
0 01	EVENTS OF DEF	
8.01	Event of Default (a) Non-Payment	43
	(b) Representation or Warranty	43
	(c) Specific Defaults	43
	(d) Other Defaults	43
	(e) Cross-Default	43
	(f) Insolvency; Voluntary Proceeding	
	<ul><li>(g) Involuntary Proceedings</li><li>(h) ERISA</li></ul>	4 4 4 4
	(i) Monetary Judgments	45
	(j) Non-Monetary Judgments	45
	(k) Ownership	45
	(1) Loss of Licenses	45
	(m) Adverse Change	45
0 02	(n) Other Revolving Commitments	45 45
8.02	Remedies Rights Not Exclusive	46
0.05		10
	ARTICLE IX THE AG	SENT 46
9.01	Appointment and Authorization	46
9.02	Delegation of Duties	46
9.03	Liability of Agent	47
9.04	Reliance by Agent	47
9.05 9.06	Notice of Default Credit Decision	48 48
9.06	Indemnification	48
9.08	Agent in Individual Capacity	49
9.09		49
9.10	Withholding Tax	50
9.11	Co-Agents	51
	ARTICLE X MISCELLA	NEOUS 51
		MINDOOD 31
begi Secti	n page iv on	Page
10.01	Amendments and Waivers	51
10.01		52
10.03		53
10.04	Costs and Expenses	53

10.05	Indemnity	54
10.06	Marshalling; Payments Set Aside	54
10.07	Successors and Assigns	54
10.08	Assignments. Participations, etc.	55
10.09	Automatic Debits of Fees	57
10.10	Notification of Addresses, Lending Offices, Etc	57
10.11	Counterparts	57
10.12	Severability	57
10.13	No Third Parties Benefited	57
10.14	Time	58
10.15	Governing Law and Jurisdiction	58
10.16	Waiver of Jury Trial	58
10.17	Entire Agreement	59

#### SCHEDULES

Schedule	5.05	Litigation
Schedule	5.07	ERISA
Schedule	5.11	Permitted Liabilities
Schedule	5.12	Environmental Matters
Schedule	5.16	Subsidiaries

#### EXHIBITS

Exhibit	Α	Notice	οf	Borrowing
Exhibit	В	Notice	of	Conversion/Continuation
Exhibit	С	Assignr	nent	t and Acceptance

begin page 1

## CREDIT AGREEMENT

This CREDIT AGREEMENT is entered into as of June 22, 1994, among Ross Stores, Inc., a Delaware corporation (the "Company"), the several financial institutions from time to time party to this Agreement (collectively, the "Banks"; individually, a "Bank"); Bank of America National Trust and Savings Association, as agent for the Banks; and The Industrial Bank of Japan, Limited, as Co-Agent.

WHEREAS, the Banks have agreed to make available to the Company a credit facility upon the terms and conditions set forth in this Agreement;

NOW, THEREFORE, in consideration of the mutual agreements, provisions and covenants contained herein, the parties agree as follows:

# ARTICLE I

"Affiliate" means, as to any Person, any other Person which, directly or indirectly, is in control of, is controlled by, or is under common control with, such Person. A Person shall be deemed to control another Person if the controlling Person possesses, directly or indirectly, the power to direct or cause the direction of the management and policies of the other Person, whether through the ownership

of voting securities, by contract or otherwise. Without limitation, any director, executive officer or beneficial owner of 10% or more of the equity of a Person shall for the purposes of this Agreement, be deemed to control the other Person. Notwithstanding the foregoing, no Bank shall be deemed an "Affiliate" of the Company or of any Subsidiary of the Company.

"Agent-Related Persons" means BofA and any successor agent arising under Section 9.09, together with their respective Affiliates, and the officers, directors, employees, agents and attorneys-in-fact of such Persons and Affiliates.

"Agent's Payment Office" means the address for payments set forth on the signature page hereto in relation to the Agent or such other address as the Agent may from time to time specify.

begin page 2

"Aggregate Revolving Commitment" means the combined Revolving Commitments of the Banks, in the initial amount of Sixty Million dollars (\$60,000,000), as such amount may be reduced from time to time pursuant to this Agreement.

"Agreement" means this Credit Agreement, as amended from time to time in accordance with the terms hereof.

"Applicable Margin" means

- (i) with respect to Base Rate Loans, 0.000%; and
- (ii) with respect to Offshore Rate Loans, 0.475%.

"Arranger" means BA Securities, Inc., a wholly-owned subsidiary of BankAmerica Corporation. The Arranger is a registered broker-dealer and permitted to underwrite and deal in certain Ineligible Securities.

"Attorney Costs" means and includes all fees and disbursements of any law firm or other external counsel, the allocated cost of internal legal services and all disbursements of internal counsel.

"Bank" has the meaning specified in the introductory clause hereto.  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1$ 

"Bankruptcy Code" means the Federal Bankruptcy Reform Act of 1978 (11 U.S.C. Section 101, et seq.).

"Base Rate" means, for any day, the higher of:

- (a) the rate of interest in effect for such day as publicly announced from time to time by BofA in San Francisco, California, as its "reference rate." It is a rate set by BofA based upon various factors including BofA's costs and desired return, general economic conditions and other factors, and is used as a reference point for pricing some loans, which may be priced at, above, or below such announced rate; and
  - (b) 0.50% per annum above the latest Federal

Funds Rate.

Any change in the reference rate announced by BofA shall take effect at the opening of business on the day specified in the public announcement of such change.

"Base Rate Loan" means a Loan that bears interest based on the Base Rate.

"BofA" means Bank of America National Trust and Savings Association, a national banking association.

begin page 3

"Borrowing" means a borrowing hereunder consisting of Loans made to the Company on the same day by the Banks pursuant to Article II.

"Business Day" means any day other than a Saturday, Sunday or other day on which commercial banks in New York City or San Francisco are authorized or required by law to close and, if the applicable Business Day relates to any Offshore Rate Loan, means such a day on which dealings are carried on in the applicable offshore dollar interbank market.

"Capital Adequacy Regulation" means any guideline, request or directive of any central bank or other Governmental Authority, or any other law, rule or regulation, whether or not having the force of law, in each case, regarding capital adequacy of any bank or of any corporation controlling a bank.

"Closing Date" means the date on which all conditions precedent set forth in Section 4.01 are satisfied or waived by all Banks.

"Code" means the Internal Revenue Code of 1986, as amended, and the rules and regulations promulgated thereunder as from time to time in effect.

"Commitment Percentage" means, as to any Bank, the percentage equivalent of such Bank's Revolving Commitment divided by the Aggregate Revolving Commitment.

"Contractual Obligations" means, as to any Person, any provision of any security issued by such Person or of any agreement, undertaking, contract, indenture, mortgage, deed of trust or other instrument, document or agreement to which such Person is a party or by which it or any of its property is bound.

"Controlled Group" means the Company and all Persons (whether or not incorporated) under common control or treated as a single employer with the Company pursuant to Section  $414\,(b)$ , (c), (m) or (o) of the Code.

"Conversion Date" means any date on which the Company converts a Base Rate Loan to an Offshore Rate Loan; or an Offshore Rate Loan to a Base Rate Loan.

"Default" means any event or circumstance which, with the giving of notice, the lapse of time, or both, would (if not cured or otherwise remedied during such time) constitute an Event of Default. "EBITDA" means, for any period, for the Company and its Subsidiaries on a consolidated basis, the sum of (a) the net income (or net loss) for such period plus (b) depreciation

#### begin page 4

and interest expense and the amortization of intangibles, plus (c) all accrued income taxes; without giving effect to extraordinary losses or extraordinary gains.

"Eligible Assignee" means (i) a commercial bank organized under the laws of the United States, or any state thereof, and having a combined capital and surplus of at least \$100,000,000; (ii) a commercial bank organized under the laws of any other country which is a member of the Organization for Economic Cooperation and Development (the "OECD"), or a political subdivision of any such country, and having a combined capital and surplus of at least \$100,000,000, provided that such bank is acting through a branch or agency located in the United States; and (iii) a Person that is primarily engaged in the business of commercial banking and that is (A) a Subsidiary of a Bank, (B) a Subsidiary of a Person of which a Bank is a Subsidiary.

"Environmental Claims" means all claims, however asserted, by any Governmental Authority or other Person alleging potential liability or responsibility for violation of any Environmental Law, or for release or injury to the environment.

"Environmental Laws" means all federal, state or local laws, statutes, common law duties, rules, regulations, ordinances and codes, together with all administrative orders, directed duties, requests, licenses, authorizations and permits of, and agreements with, any Governmental Authorities, in each case relating to environmental, health, safety and land use matters.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended, and the rules and regulations promulgated thereunder as from time to time in effect.

"ERISA Affiliate" means any trade or business (whether or not incorporated) under common control with the Company within the meaning of Section 414(b) or (c) of the Code (and Sections 414(m) and (o) for purposes of provisions relating to Section 412 of the Code).

"ERISA Event" means (a) a Reportable Event with respect to a Pension Plan or a Multiemployer Plan; (b) a withdrawal by the Company or any ERISA Affiliate from a Pension Plan subject to Section 4063 of ERISA during a plan year in which it was a substantial employer (as defined in Section 4001(a)(2) of ERISA) or a cessation of operations which is treated as such a withdrawal under Section 4062(e) of ERISA; (c) a complete or partial withdrawal by the Company or any ERISA Affiliate from a Multiemployer Plan or notification that a multiemployer is in reorganization; (d) the filing of a notice of intent to terminate, the treatment of a plan amendment as a termination under Section 4041 or 4041A of

# begin page 5

ERISA or the commencement of proceedings by the PBGC to terminate a Pension Plan or Multiemployer Plan; (e) a

failure by the Company or any member of the Controlled Group to make required contributions to a Pension Plan,
Multiemployer Plan or other Plan subject to Section 412 of the Code; (f) an event or condition which might reasonably be expected to constitute grounds under Section 4042 of ERISA for the termination of, or the appointment of a trustee to administer, any Pension Plan or Multiemployer Plan; (g) the imposition of any liability under Title IV of ERISA, other than PBGC premiums due but not delinquent under Section 4007 of ERISA, upon the Company or any ERISA Affiliate; or (h) an application for a funding waiver or an extension of any amortization period pursuant to Section 412 of the Code with respect to any Plan.

"Eurodollar Reserve Percentage" has the meaning specified in the definition of "Offshore Rate".

"Event of Default" means any of the events or circumstances specified in Section 8.01.

"Exchange Act" means the Securities and Exchange Act of 1934, and regulations promulgated thereunder.

"FDIC" means the Federal Deposit Insurance Corporation, or any entity succeeding to any of its principal functions.

"Federal Funds Rate" means, for any day, the rate per annum set forth in the weekly statistical release designated as H.15(519), or any successor publication, published by the Federal Reserve Board (including any such successor, "H.15(519)") on the preceding Business Day opposite the caption "Federal Funds (Effective)". If such rate is not so published on any such preceding Business Day, the rate for such day will be the arithmetic mean as determined by the Agent of the rates for the last transaction in overnight Federal funds arranged prior to 9:00 a.m. (New York time) on that day by each of three leading brokers of Federal funds transactions in New York City selected by the Agent.

"Federal Reserve Board" means the Board of Governors of the Federal Reserve System, or any entity succeeding to any of its principal functions.

"GAAP" means generally accepted accounting principles set forth from time to time in the opinions and pronouncements of the Accounting Principles Board and the American Institute of Certified Public Accountants and statements and pronouncements of the Financial Accounting Standards Board (or agencies with similar functions of comparable stature and authority within the accounting profession), or in such other statements by such other entity as may be in general use by significant segments of

begin page 6

the U.S. accounting profession, which are applicable to the circumstances as of the date of determination.

"Governmental Authority" means any nation or government, any state or other political subdivision thereof, any central bank (or similar monetary or regulatory authority) thereof, any entity exercising executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, and any corporation or other entity owned or controlled, through stock or capital ownership or otherwise, by any of the foregoing.

"Indemnified Person" has the meaning specified in subsection  $10.05\,(a)\,.$ 

"Indemnified Liabilities" has the meaning specified in subsection  $10.05\,(\text{a})$  .

"Ineligible Securities" means securities which may not be underwritten or dealt in by member banks of the Federal Reserve System under Section 16 of the Banking Act of 1933 (12 U.S.C. Section 24, Seventh), as amended.

"Insolvency Proceeding" means (a) any case, action or proceeding before any court or other Governmental Authority relating to bankruptcy, reorganization, insolvency, liquidation, receivership, dissolution, winding-up or relief of debtors, or (b) any general assignment for the benefit of creditors, composition, marshalling of assets for creditors, or other, similar arrangement in respect of its creditors generally or any substantial portion of its creditors; in each case (a) and (b) undertaken under U.S. Federal, State or foreign law, including the Bankruptcy Code.

"Interest Payment Date" means, with respect to any Offshore Rate Loan, the last day of each Interest Period applicable to such Loan and, with respect to Base Rate Loans, the last Business Day of each calendar quarter and each date a Base Rate Loan is converted into an Offshore Rate Loan; provided, however, that if any Interest Period for an Offshore Rate Loan exceeds three months, respectively, the date which falls three months after the beginning of such Interest Period and after each Interest Payment Date thereafter shall also be an Interest Payment Date.

"Interest Period" means, with respect to any Offshore Rate Loan, the period commencing on the Business Day the Loan is disbursed or continued or on the Conversion Date on which the Loan is converted to the Offshore Rate Loan and ending on the date one, two, three or six months thereafter, as selected by the Company in its Notice of Borrowing or Notice of Conversion/Continuation; provided that:

#### begin page 7

- (i) if any Interest Period pertaining to an Offshore Rate Loan would otherwise end on a day which is not a Business Day, that Interest Period shall be extended to the next succeeding Business Day unless the result of such extension would be to carry such Interest Period into another calendar month, in which event such Interest Period shall end on the immediately preceding Business Day;
- (ii) any Interest Period pertaining to an Offshore Rate Loan that begins on the last Business Day of a calendar month (or on a day for which there is no numerically corresponding day in the calendar month at the end of such Interest Period) shall end on the last Business Day of the calendar month at the end of such Interest Period;
- (iii) no Interest Period applicable to a Loan or portion thereof shall extend beyond the Maturity Date.

"IRS" means the Internal Revenue Service or any entity succeeding to any of its principal functions under the Code.

"Joint Venture" means a partnership, joint venture or other similar legal arrangement (whether created pursuant to contract or conducted through a separate legal entity) now or hereafter formed by the Company or any of its Subsidiaries with another Person in order to conduct a common venture or enterprise with such Person.

"Lending Office" means, with respect to any Bank, the office or offices of the Bank specified as its "Lending Office" or "Domestic Lending Office" or "Offshore Lending Office", as the case may be, opposite its name on the applicable signature page hereto, or such other office or offices of the Bank as it may from time to time notify the Company and the Agent.

"Leverage Ratio" means the ratio of total consolidated current and non-current liabilities, including liabilities under guaranties and any other contingent obligation, to the aggregate of Tangible Net Worth.

"Lien" means any mortgage, deed of trust, pledge, hypothecation, assignment, charge or deposit arrangement, encumbrance, lien (statutory or other) or preference, priority or other security interest or preferential arrangement of any kind or nature whatsoever (including those created by, arising under or evidenced by any conditional sale or other title retention agreement, the interest of a lessor under a capital lease, any financing lease having substantially the same economic effect as any of the foregoing, or the filing of any financing statement naming the owner of the asset to which such lien relates as debtor, under the UCC or any comparable law) and any

begin page 8

contingent or other agreement to provide any of the foregoing, but not including the interest of a lessor under an operating lease.

"Loan" means an extension of credit by a Bank to the Company pursuant to Article II, and may be a Base Rate Loan or an Offshore Rate Loan.

"Loan Documents" means this Agreement and all documents delivered to the Agent in connection therewith.

"Majority Banks" means at any time Banks then holding at least 67% of the then aggregate unpaid principal amount of the Loans, or, if no such principal amount is then outstanding, Banks then having at least 67% of the Revolving Commitments; but in no case less than two Banks.

"Margin Stock" means "margin stock" as such term is defined in Regulation G, T, U or X of the Federal Reserve Board.

"Material Adverse Effect" means (a) a material adverse change in, or a material adverse effect upon, the operations, business, properties, condition (financial or otherwise) or prospects of the Company or the Company and its Subsidiaries taken as a whole or as to any Subsidiary; (b) a material impairment of the ability of the Company to perform under any Loan Document and avoid any Event of Default; or (c) a material adverse effect upon the legality, validity, binding effect or enforceability of any Loan Document.

"Maturity Date" means the fifth anniversary of the Closing Date, but in any event no later than June 30, 1999.

"Multiemployer Plan" means a "multiemployer plan" (within the meaning of Section 4001(a)(3) of ERISA) and to which the Company or any ERISA Affiliate makes, is making, or is obligated to make contributions or, during the preceding three calendar years, has made, or been obligated to make, contributions.

"Notice of Borrowing" means a notice given by the Company to the Agent pursuant to Section 2.03, in substantially the form of Exhibit A.

"Notice of Conversion/Continuation" means a notice given by the Company to the Agent pursuant to Section 2.04, in substantially the form of Exhibit B.

"Obligations" means all Loans, and other indebtedness, advances, debts, liabilities, obligations, covenants and duties owing by the Company to any Bank, the Agent, or any other Person required to be indemnified, that arises under any Loan Document, whether or not for the payment of money,

## begin page 9

whether arising by reason of an extension of credit, loan, guaranty, indemnification or in any other manner, whether direct or indirect (including those acquired by assignment), absolute or contingent, due or to become due, now existing or hereafter arising and however acquired.

"Offshore Rate" means, for each Interest Period in respect of Offshore Rate Loans comprising part of the same Borrowing, an interest rate per annum (rounded upward to the nearest 1/16th of 1%) determined pursuant to the following formula:

Offshore Rate = LIBOR

1.00 - Eurodollar Reserve Percentage

Where,

"Eurodollar Reserve Percentage" means for any day for any Interest Period the maximum reserve percentage (expressed as a decimal, rounded upward to the nearest 1/100th of 1%) in effect on such day (whether or not applicable to any Bank) under regulations issued from time to time by the Federal Reserve Board for determining the maximum reserve requirement (including any emergency, supplemental or other marginal reserve requirement) with respect to Eurocurrency funding (currently referred to as "Eurocurrency liabilities") having a term comparable to such Interest Period; and

"LIBOR" means the rate of interest per annum determined by the Agent to be the arithmetic mean (rounded upward to the nearest 1/16th of 1%) of the rates of interest per annum notified to the Agent by BofA as the rate of interest at which dollar deposits in the approximate amount of the amount of the Loan to be made or continued as, or converted into, an Offshore Rate Loan by BofA and having a maturity comparable to such Interest Period would be offered to major banks in the London interbank market at their request at or about 11:00 a.m. (London time) on the second Business

Day prior to the commencement of such Interest Period.

The Offshore Rate shall be adjusted automatically as of the effective date of any change in the Eurodollar Reserve Percentage.

"Offshore Rate Loan" means a Loan that bears interest based on the Offshore Rate.

"Other Taxes" means any present or future stamp or documentary taxes or any other excise or property taxes, charges or similar levies which arise from any payment made hereunder or from the execution, delivery or registration of, or otherwise with respect to, this Agreement or any other Loan Documents.

begin page 10

"PBGC" means the Pension Benefit Guaranty Corporation or any entity succeeding to any of its principal functions under ERISA.

"Participant" has the meaning specified in subsection  $10.08\,(\mathrm{d})$  .

"Pension Plan" means a pension plan (as defined in Section 3(2) of ERISA) subject to Title IV of ERISA which the Company or any ERISA Affiliate sponsors, maintains, or to which it makes, is making, or is obligated to make contributions, or in the case of a multiple employer plan (as described in Section 4064(a) of ERISA) has made contributions at any time during the immediately preceding five (5) plan years, but excluding any Multiemployer Plan.

"Permitted Liens" has the meaning specified in Section 7.01.

"Person" means an individual, partnership, corporation, business trust, joint stock company, trust, unincorporated association, joint venture or Governmental Authority.

"Plan" means an employee benefit plan (as defined in Section 3(3) of ERISA) which the Company or any ERISA Affiliate sponsors or maintains or to which the Company or any ERISA Affiliate makes, is making, or is obligated to make contributions and includes any Pension Plan or Multiemployer Plan

"Reportable Event" means any of the events set forth in Section 4043(b) of ERISA or the regulations thereunder, other than any such event for which the 30-day notice requirement under ERISA has been waived in regulations issued by the PBGC.

"Requirement of Law" means, as to any Person, any law (statutory or common), treaty, rule or regulation or determination of an arbitrator or of a Governmental Authority, in each case applicable to or binding upon the Person or any of its property or to which the Person or any of its property is subject.

"Responsible Officer" means the chief executive officer, the president or the chief financial officer of the Company, or any other officer having substantially the same authority and responsibility; or, with respect to compliance with financial covenants, the treasurer of the Company, or

any other officer having substantially the same authority and responsibility.

"Revolving Commitment", with respect to each Bank, has the meaning specified in subsection 2.01.

begin page 11

"Revolving Loan" has the meaning specified in subsection 2.01.

"Revolving Termination Date" means the earlier to occur of:

- (a) 364 days after the Closing Date, but no later than June 29, 1995; and
- (b) the date on which the Aggregate Revolving Commitment shall terminate in accordance with the provisions of this Agreement.

"SEC" means the Securities and Exchange Commission, or any entity succeeding to any of its principal functions.

"Subsidiary" of a Person means any corporation, association, partnership, joint venture or other business entity of which more than 50% of the voting stock or other equity interests (in the case of Persons other than corporations), is owned or controlled directly or indirectly by the Person, or one or more of the Subsidiaries of the Person, or a combination thereof.

"Surety Instruments" means all letters of credit (including standby and commercial), banker's acceptances, bank guaranties, shipside bonds, surety bonds and similar instruments.

"Tangible Net Worth" means total stockholder's equity less any intangible assets, with intangible assets defined as goodwill, patents, trademarks, tradenames, lease rights, capitalized pre-opening costs, franchises, organization costs and property rights.

"Taxes" means any and all present or future taxes, levies, imposts, deductions, charges or withholdings, and all liabilities with respect thereto, excluding, in the case of each Bank and the Agent, such taxes (including income taxes or franchise taxes) as are imposed on or measured by each Bank's net income by the jurisdiction (or any political subdivision thereof) under the laws of which such Bank or the Agent, as the case may be, is organized or maintains a Lending Office.

"UCC" means the Uniform Commercial Code as in effect in the State of California.

"Unfunded Pension Liability" means the excess of a Pension Plan's benefit liabilities under Section 4001(a)(16) of ERISA, over the current value of that Plan's assets, determined in accordance with the assumptions used for funding the Pension Plan pursuant to Section 412 of the Code for the applicable plan year.

"United States" and "U.S." each means the United States of America.

## 1.02 Other Interpretive Provisions

- (a) Performance; Time. Whenever any performance obligation hereunder (other than a payment obligation) shall be stated to be due or required to be satisfied on a day other than a Business Day, such performance shall be made or satisfied on the next succeeding Business Day. In the computation of periods of time from a specified date to a later specified date, the word "from" means "from and including"; the words "to" and "until" each mean "to but excluding", and the word "through" means "to and including." If any provision of this Agreement refers to any action taken or to be taken by any Person, or which such Person is prohibited from taking, such provision shall be interpreted to encompass any and all means, direct or indirect, of taking, or not taking, such action.
- (b) Contracts. Unless otherwise expressly provided herein, references to agreements and other contractual instruments shall be deemed to include all subsequent amendments and other modifications thereto, but only to the extent such amendments and other modifications are not prohibited by the terms of any Loan Document.
- (c) Laws. References to any statute or regulation are to be construed as including all statutory and regulatory provisions consolidating, amending, replacing, supplementing or interpreting the statute or regulation.
- (d) Captions. The captions and headings of this Agreement are for convenience of reference only and shall not affect the interpretation of this Agreement.
- (e) Independence of Provisions. The parties acknowledge that this Agreement and other Loan Documents may use several different limitations, tests or measurements to regulate the same or similar matters, and that such limitations, tests and measurements are cumulative and must each be performed, except as expressly stated to the contrary in this Agreement.
- (f) Interpretation. This Agreement is the result of negotiations among and has been reviewed by counsel to the Agent, the Company and other parties, and is the product of all parties hereto. Accordingly, this Agreement and the other Loan Documents shall not be construed against the Banks or the Agent merely because of the Agent's or Banks' involvement in the preparation of such documents and agreements.

### 1.03 Accounting Principles

(a) Unless the context otherwise clearly requires, all accounting terms not expressly defined herein shall be construed, and all financial computations required under this

begin page 13

Agreement shall be made, in accordance with GAAP, consistently applied.

(b) References herein to "fiscal year" and "fiscal quarter" refer to such fiscal periods of the Company.

ARTICLE II
THE CREDITS

- 2.01 Amounts and Terms of Commitments. Each Bank severally agrees, on the terms and conditions hereinafter set forth, to make Loans to the Company (each such Loan, a "Revolving Loan") from time to time on any Business Day during the period from the Closing Date to the Revolving Termination Date, in an aggregate amount not to exceed at any time outstanding the amount set forth opposite the Bank's name on the signature pages of this Agreement (such amount as the same may be reduced pursuant to Section 2.05 or as a result of one or more assignments pursuant to Section 10.08, the Bank's "Revolving Commitment"); provided, however, that, after giving effect to any Borrowing of Revolving Loans, the aggregate principal amount of all outstanding Revolving Loans shall not exceed the Aggregate Revolving Commitment. Within the limits of each Bank's Revolving Commitment, and subject to the other terms and conditions hereof, the Company may borrow under this subsection 2.01, prepay pursuant to Section 2.06 and reborrow pursuant to this subsection 2.01.
- 2.02 Loan Accounts. The Loans made by each Bank shall be evidenced by one or more loan accounts maintained by such Bank in the ordinary course of business. The loan accounts or records maintained by the Agent and each Bank shall be conclusive absent manifest error of the amount of the Loans made by the Banks to the Company and the interest and payments thereon. Any failure so to record or any error in doing so shall not, however, limit or otherwise affect the obligation of the Company hereunder to pay any amount owing with respect to the Loans.

#### 2.03 Procedure for Borrowing.

- (a) Each Borrowing shall be made upon the Company's irrevocable written notice delivered to the Agent in accordance with Section 10.02 in the form of a Notice of Borrowing (which notice must be received by the Agent prior to 10:00 a.m. (San Francisco time) (i) three Business Days prior to the requested Borrowing date, in the case of Offshore Rate Loans; and (ii) on the requested Borrowing date, in the case of Base Rate Loans, specifying:
  - (A) the amount of the Borrowing, which shall be in an aggregate minimum principal amount of five million dollars (\$5,000,000) or any multiple of one million dollars (\$1,000,000) in excess thereof for

## begin page 14

Offshore Rate Loans; or an aggregate minimum principal amount of one million dollars (\$1,000,000) or any multiple of one million dollars (\$1,000,000) in excess thereof for Base Rate Loans;

- (B) the requested Borrowing date, which shall be a Business Day;  $\ensuremath{\mbox{}}$
- (C) whether the Borrowing is to be comprised of Offshore Rate Loans or Base Rate Loans;
- (D) the duration of the Interest Period applicable to such Loans included in such notice. If the Notice of Borrowing shall fail to specify the duration of the Interest Period for any Borrowing comprised of Offshore Rate Loans, such Interest Period shall be three months.

provided, however, that with respect to the Borrowing to be made on the Closing Date, the Notice of Borrowing shall be delivered to the Agent not later than 1:00 p.m. (San Francisco time) on the Closing Date and such Borrowing will consist of Base Rate Loans only.

- (b) Upon receipt of the Notice of Borrowing, the Agent will promptly notify each Bank thereof and of the amount of such Bank's Commitment Percentage of the Borrowing.
- (c) Each Bank will make the amount of its Commitment Percentage of the Borrowing available to the Agent for the account of the Company at the Agent's Payment Office by 11:00 a.m. (San Francisco time) on the Borrowing date requested by the Company in funds immediately available to the Agent. The proceeds of all such Loans will then be made available to the Company by the Agent at such office by crediting the account of the Company on the books of BofA with the aggregate of the amounts made available to the Agent by the Banks and in like funds as received by the Agent.
- (d) Unless the Majority Banks shall otherwise agree, during the existence of a Default or an Event of Default, the Company may not elect to have a Loan be made as, or converted into or continued as, an Offshore Rate Loan.
- (e) After giving effect to any Borrowing, there shall not be more than five different Interest Periods in effect.
  - 2.04 Conversion and Continuation Elections.
- (a) The Company may upon irrevocable written notice to the Agent in accordance with subsection  $2.04\,(\mathrm{b})$ :
  - (i) elect to convert on any Business Day, any Base Rate Loans (or any part thereof in an amount not less

## begin page 15

than \$5,000,000, or that is in an integral multiple of \$1,000,000 in excess thereof) into Offshore Rate Loans; or

- (ii) elect to convert on the last day of the applicable Interest Period any Offshore Rate Loans having Interest Periods maturing on such day (or any part thereof in an amount not less than \$1,000,000, or that is in an integral multiple of \$1,000,000 in excess thereof) into Base Rate Loans; or
- (iii) elect to renew on the last day of the applicable Interest Period any Offshore Rate Loans having Interest Periods maturing on such day (or any part thereof in an amount not less than \$5,000,000, or that is in an integral multiple of \$1,000,000 in excess thereof);

provided, that if the aggregate amount of Offshore Rate Loans in respect of any Borrowing shall have been reduced, by payment, prepayment, or conversion of part thereof to be less than \$5,000,000, such Offshore Rate Loans shall automatically convert into Base Rate Loans, and on and after such date the right of the Company to continue such Loans as, and convert such Loans into, Offshore Rate Loans shall terminate.

(b) The Company shall deliver a Notice of Conversion/Continuation in accordance with Section 10.02 to be received by the Agent not later than 10:00 a.m. (San Francisco time) at least (i) three Business Days in advance of the Conversion Date

or continuation date, if the Loans are to be converted into or continued as Offshore Rate Loans; and (ii) on the Conversion Date, if the Loans are to be converted into Base Rate Loans, specifying:

- (A) the proposed Conversion Date or continuation date;
- (B) the aggregate amount of Loans to be converted or renewed;
- (C) the nature of the proposed conversion or continuation; and
- (D) if applicable, the duration of the requested Interest Period.  $% \left\{ 1\right\} =\left\{ 1\right\} =$
- (c) If upon the expiration of any Interest Period applicable to Offshore Rate Loans, the Company has failed to select timely a new Interest Period to be applicable to such Offshore Rate Loans, or if any Default or Event of Default shall then exist, the Company shall be deemed to have elected to convert such Offshore Rate Loans into Base Rate Loans effective as of the expiration date of such current Interest Period.
- (d) Upon receipt of a Notice of Conversion/Continuation, the Agent will promptly notify each Bank thereof,

begin page 16

- or, if no timely notice is provided by the Company, the Agent will promptly notify each Bank of the details of any automatic conversion. All conversions and continuations shall be made pro rata according to the respective outstanding principal amounts of the Loans with respect to which the notice was given held by each Bank.
- (e) Notwithstanding any other provision contained in this Agreement, after giving effect to any conversion or continuation of any Loans, there shall not be more than five different Interest Periods in effect.
- 2.05 Voluntary Termination or Reduction of Commitments. The Company may, upon not less than five Business Days' prior notice to the Agent, terminate the Aggregate Revolving Commitments or permanently reduce the Aggregate Revolving Commitments by an aggregate minimum amount of \$5,000,000 or any multiple of \$1,000,000 in excess thereof; provided that no such reduction or termination shall be permitted if, after giving effect thereto and to any prepayments of the Loans made on the effective date thereof, the then outstanding principal amount of the Revolving Loans would exceed the amount of the Aggregate Revolving Commitment then in effect and, provided, further, that once reduced in accordance with this Section 2.05, the Aggregate Revolving Commitment may not be increased without the written consent of Agent and each Bank. Any reduction of the Aggregate Revolving Commitment shall be applied to each Bank's Revolving Commitment in accordance with such Bank's Commitment Percentage. All accrued commitment fees to, but not including the effective date of any reduction or termination of Revolving Commitments, shall be paid on the effective date of such reduction or termination.
- 2.06 Optional Prepayments. Subject to Section 3.04, the Company may, at any time or from time to time, upon notice to the Agent as specified below, ratably prepay Loans in whole or in part, in amounts of \$1,000,000 or any multiple of \$1,000,000

in excess thereof. Such notice of prepayment be provided to Agent at least three Business Days in advance for Offshore Rate Loans or at least one Business Day in advance for Base Rate Loans, and shall specify the date and amount of such prepayment and whether such prepayment is of Base Rate Loans, or Offshore Rate Loans, or any combination thereof. Such notice shall not thereafter be revocable by the Company and the Agent will promptly notify each Bank thereof and of such Bank's Commitment Percentage of such prepayment. If such notice is given by the Company, the Company shall make such prepayment and the payment amount specified in such notice shall be due and payable on the date specified therein, together with accrued interest to each such date on the amount prepaid and any amounts required pursuant to Section 3.04.

2.07 Repayment. The aggregate principal amount of the Revolving Loans outstanding on the Revolving Termination Date

begin page 17

(and not repaid on such day) shall be repaid by the Company on the Maturity Date.

#### 2.08 Interest.

- (a) Subject to subsection  $2.08\,(d)$ , each Loan shall bear interest on the outstanding principal amount thereof from the date when made at a rate per annum equal to the Offshore Rate or the Base Rate, as the case may be, plus the Applicable Margin.
- (b) Interest on each Loan shall be paid in arrears on each Interest Payment Date. Interest shall also be paid on the date of any prepayment of Loans pursuant to Section 2.06 for the portion of the Loans so prepaid and upon payment (including prepayment) in full thereof.
- (c) While any Event of Default exists or after acceleration, the Company shall pay interest (after as well as before entry of judgment thereon to the extent permitted by law) on the principal amount of all Obligations due and unpaid, at a rate per annum which is determined by adding 1% per annum to the Applicable Margin then in effect for such Loans and, in the case of Obligations not subject to an Applicable Margin, at a rate per annum equal to the Base Rate plus 1%; provided, however, that, on and after the expiration of any Interest Period applicable to any Offshore Rate Loan outstanding on the date of occurrence of such Event of Default or acceleration, the principal amount of such Loan shall, during the continuation of such Event of Default or after acceleration, bear interest at a rate per annum equal to the Base Rate plus 1%. If any amount of principal of or interest on any Loan, or any other amount payable hereunder or under any of the other Loan Documents is not paid in full when due (whether at stated maturity, by acceleration, demand or otherwise), the Company agrees to pay interest on such unpaid principal or other amount, from the date such amount becomes due until the date such amount is paid in full, and after as well as before any entry of judgment thereon to the extent permitted by law, payable on demand, at a fluctuating rate per annum equal to the Base Rate plus 1%. This may result in compounding of interest.
- (d) Anything herein to the contrary notwithstanding, the obligations of the Company hereunder shall be subject to the limitation that payments of interest shall not be required, for any period for which interest is computed hereunder, to the extent (but only to the extent) that contracting for or receiving such payment by the respective Bank would be contrary

to the provisions of any law applicable to such Bank limiting the highest rate of interest which may be lawfully contracted for, charged or received by such Bank, and in such event the Company shall pay such Bank interest at the highest rate permitted by applicable law.

begin page 18

#### 2.09 Fees.

- (a) Participation Fee. The Company shall pay to the Agent on the Closing Date a participation fee in the amount set forth in a letter agreement between the Company and the Agent dated April 28, 1994. The Agent shall share a portion of the fee with the Co-Agent to the extent set forth in a letter agreement and accompanying term sheet between the Agent and the Co-Agent dated May 2, 1994.
- (b) Commitment Fees. The Company shall pay to the Agent for the account of each Bank a commitment fee on the average daily unused portion of such Bank's Revolving Commitment, computed on a quarterly basis in arrears on the last Business Day of each calendar quarter based upon the daily utilization for that quarter as calculated by the Agent, equal to one hundred twenty-five one-thousandths of one percent (0.125%) per annum. Such commitment fee shall accrue from the Closing Date to the Revolving Termination Date and shall be due and payable quarterly in arrears on the last Business Day of each calendar quarter, commencing on June 30, 1994, through the Revolving Termination Date, with the final payment to be made on the Revolving Termination Date; provided that, in connection with any reduction or termination of Revolving Commitments pursuant to Section 2.05, the accrued commitment fee calculated for the period ending on such date shall also be paid on the date of such reduction or termination, with the next succeeding quarterly payment being calculated on the basis of the period from the reduction or termination date to such quarterly payment date. The commitment fees provided in this subsection shall accrue at all times after the above-mentioned commencement date, including at any time during which one or more conditions in Article IV are not met.

# 2.10 Computation of Fees and Interest.

- (a) All computations of fees and interest under this Agreement shall be made on the basis of a 360-day year and actual days elapsed, which results in more interest being paid than if computed on the basis of a 365-day year. Interest and fees shall accrue during each period during which interest or such fees are computed from the first day thereof to the last day thereof.
- (b) The Agent will, with reasonable promptness, notify the Company and the Banks of each determination of an Offshore Rate; provided that any failure to do so shall not relieve the Company of any liability hereunder or provide the basis for any claim against the Agent. Any change in the interest rate on a Loan resulting from a change in the Applicable Margin or the Eurodollar Reserve Percentage shall become effective as of the opening of business on the day on which such change in the Applicable Margin or the Eurodollar Reserve Percentage becomes effective. The Agent will with reasonable promptness notify the Company and the Banks of the effective date and the amount of

each such change, provided that any failure to do so shall not relieve the Company of any liability hereunder or provide the basis for any claim against the Agent.

(c) Each determination of an interest rate by the Agent shall be conclusive and binding on the Company and the Banks in the absence of manifest error. The Agent will, at the request of the Company or any Bank, deliver to the Company or the Bank, as the case may be, a statement showing the quotations used by the Agent in determining any interest rate.

## 2.11 Payments by the Company.

- (a) All payments (including prepayments) to be made by the Company on account of principal, interest, fees and other amounts required hereunder shall be made without set-off, recoupment or counterclaim; shall, except as otherwise expressly provided herein, be made to the Agent for the ratable account of the Banks at the Agent's Payment Office, and shall be made in dollars and in immediately available funds, no later than 11:30 a.m. (San Francisco time) on the date specified herein. The Agent will promptly distribute to each Bank its Commitment Percentage (or other applicable share as expressly provided herein) of such principal, interest, fees or other amounts, in like funds as received. Any payment which is received by the Agent later than 11:30 a.m. (San Francisco time) shall be deemed to have been received on the immediately succeeding Business Day and any applicable interest or fee shall continue to accrue.
- (b) Whenever any payment hereunder shall be stated to be due on a day other than a Business Day, such payment shall be made on the next succeeding Business Day, and such extension of time shall in such case be included in the computation of interest or fees, as the case may be; subject to the provisions set forth in the definition of "Interest Period" herein.
- (c) Unless the Agent shall have received notice from the Company prior to the date on which any payment is due to the Banks hereunder that the Company will not make such payment in full as and when required hereunder, the Agent may assume that the Company has made such payment in full to the Agent on such date in immediately available funds and the Agent may (but shall not be so required), in reliance upon such assumption, cause to be distributed to each Bank on such due date an amount equal to the amount then due such Bank. If and to the extent the Company shall not have made such payment in full to the Agent, each Bank shall repay to the Agent on demand such amount distributed to such Bank, together with interest thereon for each day from the date such amount is distributed to such Bank until the date such Bank repays such amount to the Agent, at the Federal Funds Rate as in effect for each such day.

begin page 20

# 2.12 Payments by the Banks to the Agent.

(a) Unless the Agent shall have received notice from a Bank on the Closing Date or, with respect to each Borrowing after the Closing Date, at least one Business Day prior to the date of any proposed Borrowing, that such Bank will not make available to the Agent as and when required hereunder for the account of the Company the amount of that Bank's Commitment Percentage of the Borrowing, the Agent may assume that each Bank has made such amount available to the Agent in immediately available funds on the Borrowing date and the Agent may (but shall not be so required), in reliance upon such assumption,

make available to the Company on such date a corresponding amount. If and to the extent any Bank shall not have made its full amount available to the Agent in immediately available funds and the Agent in such circumstances has made available to the Company such amount, that Bank shall on the next Business Day following the date of such Borrowing make such amount available to the Agent, together with interest at the Federal Funds Rate for and determined as of each day during such period. A notice of the Agent submitted to any Bank with respect to amounts owing under this subsection (a) shall be conclusive, absent manifest error. If such amount is so made available, such payment to the Agent shall constitute such Bank's Loan on the date of Borrowing for all purposes of this Agreement. If such amount is not made available to the Agent on the next Business Day following the date of such Borrowing, the Agent shall notify the Company of such failure to fund and, upon demand by the Agent, the Company shall pay such amount to the Agent for the Agent's account, together with interest thereon for each day elapsed since the date of such Borrowing, at a rate per annum equal to the interest rate applicable at the time to the Loans comprising such Borrowing.

- (b) The failure of any Bank to make any Loan on any date of borrowing shall not relieve any other Bank of any obligation hereunder to make a Loan on the date of such borrowing, but no Bank shall be responsible for the failure of any other Bank to make the Loan to be made by such other Bank on the date of any borrowing.
- 2.13 Sharing of Payments, Etc. If, other than as expressly provided elsewhere herein, any Bank shall obtain on account of the Loans made by it, any payment (whether voluntary, involuntary, through the exercise of any right of set-off, or otherwise) in excess of its Commitment Percentage of payments on account of the Loans obtained by all the Banks, such Bank shall forthwith (a) notify the Agent of such fact, and (b) purchase from the other Banks such participations in the Loans made by them as shall be necessary to cause such purchasing Bank to share the excess payment ratably with each of them; provided, however, that if all or any portion of such excess payment is thereafter recovered from the purchasing Bank, such purchase shall to that extent be rescinded and each other Bank shall repay to the purchasing Bank the purchase price paid therefor,

## begin page 21

together with an amount equal to such paying Bank's Commitment Percentage (according to the proportion of (i) the amount of such paying Bank's required repayment to (ii) the total amount so recovered from the purchasing Bank) of any interest or other amount paid or payable by the purchasing Bank in respect of the total amount so recovered. The Company agrees that any Bank so purchasing a participation from another Bank pursuant to this Section may, to the fullest extent permitted by law, exercise all its rights of payment with respect to such participation as fully as if such Bank were the direct creditor of the Company in the amount of such participation. The Agent will keep records (which shall be conclusive and binding in the absence of manifest error) of participations purchased pursuant to this Section and will in each case notify the Banks following any such purchases or repayments.

ARTICLE III
TAXES, YIELD PROTECTION AND ILLEGALITY

- (a) Any and all payments by the Company to each Bank or the Agent under this Agreement and any other Loan Document shall be made free and clear of, and without deduction or withholding for any Taxes. In addition, the Company shall pay all Other Taxes.
- (b) The Company agrees to indemnify and hold harmless each Bank and the Agent for the full amount of Taxes or Other Taxes (including any Taxes or Other Taxes imposed by any jurisdiction on amounts payable under this Section) paid by the Bank or the Agent and any liability (including penalties, interest, additions to tax and expenses) arising therefrom or with respect thereto, whether or not such Taxes or Other Taxes were correctly or legally asserted. Payment under this indemnification shall be made within 30 days after the date the Bank or the Agent makes written demand therefor.
- (c) If the Company shall be required by law to deduct or withhold any Taxes or Other Taxes from or in respect of any sum payable hereunder to any Bank or the Agent, then:
  - (i) the sum payable shall be increased as necessary so that after making all required deductions and withholdings (including deductions and withholdings applicable to additional sums payable under this Section) such Bank or the Agent, as the case may be, receives an amount equal to the sum it would have received had no such deductions or withholdings been made;
  - (ii) the Company shall make such deductions and withholdings;

begin page 22

- (iii) the Company shall pay the full amount deducted or withheld to the relevant taxing authority or other authority in accordance with applicable law; and
- (iv) the Company shall also pay to each Bank or the Agent for the account of such Bank, at the time interest is paid, all additional amounts which the respective Bank specifies as necessary to preserve the after-tax yield the Bank would have received if such Taxes or Other Taxes had not been imposed.
- (d) Within 30 days after the date of any payment by the Company of Taxes or Other Taxes, the Company shall furnish the Agent the original or a certified copy of a receipt evidencing payment thereof, or other evidence of payment satisfactory to the Agent.
- (e) If the Company is required to pay additional amounts to any Bank or the Agent pursuant to subsection (c) of this Section, then such Bank shall use reasonable efforts (consistent with legal and regulatory restrictions) to change the jurisdiction of its Lending Office so as to eliminate any such additional payment by the Company which may thereafter accrue, if such change in the judgment of such Bank is not otherwise disadvantageous to such Bank.

## 3.02 Illegality.

(a) If any Bank shall determine that the introduction of any Requirement of Law, or any change in any Requirement of Law or in the interpretation or administration thereof, has made it unlawful, or that any central bank or other Governmental

Authority has asserted that it is unlawful, for any Bank or its Lending Office to make Offshore Rate Loans, then, on notice thereof by the Bank to the Company through the Agent, the obligation of that Bank to make Offshore Rate Loans shall be suspended until the Bank shall have notified the Agent and the Company that the circumstances giving rise to such determination no longer exists.

- (b) If a Bank shall determine that it is unlawful to maintain any Offshore Rate Loan, the Company shall prepay in full all Offshore Rate Loans of that Bank then outstanding, together with interest accrued thereon, either on the last day of the Interest Period thereof if the Bank may lawfully continue to maintain such Offshore Rate Loans to such day, or immediately, if the Bank may not lawfully continue to maintain such Offshore Rate Loans, together with any amounts required to be paid in connection therewith pursuant to Section 3.04.
- (c) If the obligation of any Bank to make or maintain Offshore Rate Loans has been terminated, the Company may elect, by giving notice to the Bank through the Agent that all Loans which would otherwise be made by the Bank as Offshore Rate Loans shall be instead Base Rate Loans.

begin page 23

- (d) Before giving any notice to the Agent pursuant to this Section 3.02, the affected Bank shall designate a different Lending Office with respect to its Offshore Rate Loans if such designation will avoid the need for giving such notice or making such demand and will not, in the judgment of the Bank, be illegal or otherwise disadvantageous to the Bank.
  - 3.03 Increased Costs and Reduction of Return.
- (a) If any Bank shall determine that, due to either (i) the introduction of or any change (other than any change by way of imposition of or increase in reserve requirements included in the calculation of the Offshore Rate) in or in the interpretation of any law or regulation or (ii) the compliance with any guideline or request from any central bank or other Governmental Authority (whether or not having the force of law), there shall be any increase in the cost to such Bank of agreeing to make or making, funding or maintaining any Offshore Rate Loans, then the Company shall be liable for, and shall from time to time, upon demand therefor by such Bank (with a copy of such demand to the Agent), pay to the Agent for the account of such Bank, additional amounts as are sufficient to compensate such Bank for such increased costs.
- (b) If any Bank shall have determined that (i) the introduction of any Capital Adequacy Regulation, (ii) any change in any Capital Adequacy Regulation, (iii) any change in the interpretation or administration of any Capital Adequacy Regulation by any central bank or other Governmental Authority charged with the interpretation or administration thereof, or (iv) compliance by the Bank (or its Lending Office) or any corporation controlling the Bank, with any Capital Adequacy Regulation; affects or would affect the amount of capital required or expected to be maintained by the Bank or any corporation controlling the Bank and (taking into consideration such Bank's or such corporation's policies with respect to capital adequacy and such Bank's desired return on capital) determines that the amount of such capital is increased as a consequence of its Revolving Commitment, loans, credits or obligations under this Agreement, then, upon demand of such Bank

(with a copy to the Agent), the Company shall upon demand pay to the Bank, from time to time as specified by the Bank, additional amounts sufficient to compensate the Bank for such increase.

- 3.04 Funding Losses. The Company agrees to reimburse each Bank and to hold each Bank harmless from any loss or expense which the Bank may sustain or incur as a consequence of:
- (a) the failure of the Company to make any payment of principal of any Offshore Rate Loan (including payments made after any acceleration thereof);
- (b) the failure of the Company to borrow, continue or convert a Loan after the Company has given (or is deemed to have

begin page 24

given) a Notice of Borrowing or a Notice of Conversion/Continuation:

- (c) the failure of the Company to make any prepayment after the Company has given a notice in accordance with Section 2.06;
- (d) the prepayment (including pursuant to Section 2.07) of an Offshore Rate Loan on a day which is not the last day of the Interest Period with respect thereto; or
- (e) the conversion pursuant to Section 2.04 of any Offshore Rate Loan to a Base Rate Loan on a day that is not the last day of the respective Interest Period;

including any such loss or expense arising from the liquidation or reemployment of funds obtained by it to maintain its Offshore Rate Loans hereunder or from fees payable to terminate the deposits from which such funds were obtained. Solely for purposes of calculating amounts payable by the Company to the Banks under this Section 3.04 and under subsection 3.03(a), each Offshore Rate Loan made by a Bank (and each related reserve, special deposit or similar requirement) shall be conclusively deemed to have been funded at the LIBOR used in determining the Offshore Rate for such Offshore Rate Loan by a matching deposit or other borrowing in the interbank eurodollar market for a comparable amount and for a comparable period, whether or not such Offshore Rate Loan is in fact so funded.

- 3.05 Inability to Determine Rates. If the Agent shall have determined that for any reason adequate and reasonable means do not exist for ascertaining the Offshore Rate for any requested Interest Period with respect to a proposed Offshore Rate Loan or that the Offshore Rate applicable for any requested Interest Period with respect to a proposed Offshore Rate Loan does not adequately and fairly reflect the cost to the Banks of funding such Loan, the Agent will forthwith give notice of such determination to the Company and each Bank. Thereafter, the obligation of the Banks to make or maintain Offshore Rate Loans hereunder shall be suspended until the Agent upon the instruction of the Majority Banks revokes such notice in writing. Upon receipt of such notice, the Company may revoke any Notice of Borrowing or Notice of Conversion/Continuation then submitted by it. If the Company does not revoke such notice, the Banks shall make, convert or continue the Loans, as proposed by the Company, in the amount specified in the applicable notice submitted by the Company, but such Loans shall be made, converted or continued as Base Rate Loans instead of Offshore Rate Loans.
  - 3.06 Certificates of Banks. Any Bank claiming

reimbursement or compensation pursuant to this Article III shall deliver to the Company (with a copy to the Agent) a certificate setting forth in reasonable detail the amount payable to the

begin page 25

Bank hereunder and such certificate shall be conclusive and binding on the Company in the absence of manifest error.

3.07 Survival. The agreements and obligations of the Company in this Article III shall survive the payment of all other Obligations and the termination of this Agreement.

# ARTICLE IV CONDITIONS PRECEDENT

- 4.01 Conditions of Initial Loans. The obligation of each Bank to make its initial Loan hereunder is subject to the condition that the Agent shall have received on or before the Closing Date all of the following, in form and substance satisfactory to the Agent and each Bank and in sufficient copies for each Bank, each of the following items. For items to be executed by the parties, Agent may receive either a duly executed original signature page, or an executed signature page sent by facsimile transmission to be followed promptly by mailing of a hard copy original. Each of the parties understands and agrees that receipt by the Agent of a facsimile transmitted signature page purportedly bearing the signature of a party shall bind such party with the same force and effect as the delivery of a hard copy original. Any failure by the Agent to receive the hard copy original signature page shall not diminish the binding effect of receipt of the facsimile transmitted signature page of the party whose hard copy original signature page was not received by the Agent:
- (a) Credit Agreement. This Agreement executed by the Company, the Agent and each of the Banks;
  - (b) Resolutions; Incumbency.
  - (i) Copies of the resolutions of the board of directors of the Company approving and authorizing the execution, delivery and performance by the Company of this Agreement and the other Loan Documents to be delivered hereunder, and authorizing the borrowing of the Loans, certified as of the Closing Date by the Secretary or an Assistant Secretary of the Company; and
  - (ii) A certificate of the Secretary or Assistant Secretary of the Company certifying the names and true signatures of the officers of the Company authorized to execute, deliver and perform, as applicable, this Agreement, and all other Loan Documents to be delivered hereunder;
- (c) Articles of Incorporation and By-laws. The articles or certificate of incorporation of the Company as in effect on the Closing Date, certified by the Secretary of State (or similar, applicable Governmental Authority) of the state of incorporation of the Company as of a recent date and by the Secretary or Assistant Secretary of the Company as of the

begin page 26

Closing Date, and the bylaws of the Company as in effect on the Closing Date, certified by the Secretary or Assistant Secretary of the Company as of the Closing Date; and

- (d) Legal Opinion. An opinion of legal counsel to the Company and addressed to the Agent and the Banks, in form and substance, and from legal counsel, satisfactory to the Agent and the Banks.
- (e) Payment of Fees. The Company shall have paid all accrued and unpaid fees, costs and expenses to the extent then due and payable on the Closing Date, together with Attorney Costs of BofA to the extent invoiced prior to or on the Closing Date, together with such additional amounts of Attorney Costs as shall constitute BofA's reasonable estimate of Attorney Costs incurred or to be incurred through the closing proceedings, provided that such estimate shall not thereafter preclude final settling of accounts between the Company and BofA;
- (f) Certificate. A certificate signed by a Responsible Officer, dated as of the Closing Date, stating that:
  - (i) the representations and warranties contained in Article V are true and correct on and as of such date, as though made on and as of such date;
  - (ii) no Default or Event of Default exists or would result from the initial Borrowing; and
  - (iii) there has occurred since January 29, 1994, no event or circumstance that has resulted or could reasonably be expected to result in a Material Adverse Effect;
- (g) Prior Agreement. Evidence that all obligations of the Company under the agreement dated September 16, 1991 between The Industrial Bank of Japan and the Company have been paid in full and all commitments related thereto have been terminated.
- (h) Other Documents. Such other approvals, opinions, documents or materials as the Agent or any Bank may request.
- 4.02 Conditions to All Borrowings, Conversions and Continuations. The obligation of each Bank to make any Loan to be made by it hereunder (including its initial Loan) or to accept a conversion or continuation election under paragraph 2.04 is subject to the satisfaction of the following conditions precedent on the relevant borrowing date:
- (a) Notice of Borrowing. The Agent shall have received (with, in the case of the initial Loan only, a copy for each Bank) a Notice of Borrowing or Notice of Conversion/Continuation;

begin page 27

- (b) Continuation of Representations and Warranties. The representations and warranties made by the Company contained in Article V shall be true and correct on and as of the date of the Borrowing, conversion or continuation with the same effect as if made on and as of such date; and
- (c) No Existing Default. No Default or Event of Default shall exist or shall result from such Borrowing, continuation or conversion.

Each Notice of Borrowing or Notice of Conversion/Continuation submitted by the Company hereunder shall constitute a representation and warranty by the Company hereunder, as of the date of each such notice or application and as of the date of

each Borrowing, conversion or continuation that the conditions in Section 4.02 are satisfied.

# ARTICLE V REPRESENTATIONS AND WARRANTIES

The Company represents and warrants to the Agent and each  $\mbox{\sc Bank}$  that:

- 5.01 Corporate Existence and Power. The Company and each of its Subsidiaries:
- (a) is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation;
- (b) has the power and authority and all governmental licenses, authorizations, consents and approvals to own its assets, carry on its business and to execute, deliver, and perform its obligations under, the Loan Documents;
- (c) is duly qualified as a foreign corporation, and licensed and in good standing, under the laws of each jurisdiction where its ownership, lease or operation of property or the conduct of its business requires such qualification or license; and
  - (d) is in compliance with all Requirements of Law;

except, in each case referred to in clause (c) or clause (d), to the extent that the failure to do so could not reasonably be expected to have a Material Adverse Effect.

5.02 Corporate Authorization; No Contravention. The execution, delivery and performance by the Company and its Subsidiaries of this Agreement, and any other Loan Document to which such Person is party, have been duly authorized by all necessary corporate action, and do not and will not:

begin page 28

- (a) contravene the terms of any of that Person's certificate or articles of incorporation, the bylaws, any certificate of determination or instrument relating to the rights of preferred shareholders of such corporation, any shareholder rights agreement, and all applicable resolutions of the board of directors (or any committee thereof);
- (b) conflict with or result in any breach or contravention of, or the creation of any Lien under, any document evidencing any Contractual Obligation to which such Person is a party or any order, injunction, writ or decree of any Governmental Authority to which such Person or its property is subject; or
  - (c) violate any Requirement of Law.
- 5.03 Governmental Authorization. No approval, consent, exemption, authorization, or other action by, or notice to, or filing with, any Governmental Authority is necessary or required in connection with the execution, delivery or performance by, or enforcement against, the Company or any of its Subsidiaries of the Agreement or any other Loan Document.
- 5.04 Binding Effect. This Agreement and each other Loan Document to which the Company or any of its Subsidiaries is a

party constitute the legal, valid and binding obligations of the Company, enforceable against such Person in accordance with their respective terms, except as enforceability may be limited by applicable bankruptcy, insolvency, or similar laws affecting the enforcement of creditors' rights generally or by equitable principles relating to enforceability.

- 5.05 Litigation. Except as specifically disclosed in Schedule 5.05, there are no actions, suits, proceedings, claims or disputes pending, or to the best knowledge of the Company, threatened or contemplated, at law, in equity, in arbitration or before any Governmental Authority, against the Company, or its Subsidiaries or any of their respective Properties which:
- (a) purport to affect or pertain to this Agreement or any other Loan Document, or any of the transactions contemplated hereby or thereby; or
- (b) if determined adversely to the Company or its Subsidiaries, would reasonably be expected to have a Material Adverse Effect. No injunction, writ, temporary restraining order or any order of any nature has been issued by any court or other Governmental Authority purporting to enjoin or restrain the execution, delivery or performance of this Agreement or any other Loan Document, or directing that the transactions provided for herein or therein not be consummated as herein or therein provided.
- $5.06\,$  No Default or Event of Default exists or would result from the incurring of any Obligations by the

begin page 29

Company. Neither the Company nor any of its Subsidiaries is in default under or with respect to any Contractual Obligation in any respect which, individually or together with all such defaults, could reasonably be expected to have a Material Adverse Effect or that would, if such default had occurred after the Closing date, create an Event of Default under subsection 8.01(e).

# 5.07 ERISA Compliance.

- (a) Except as specifically disclosed in Schedule 5.07, each Plan is in compliance in all material respects with the applicable provisions of ERISA, the Code and other federal or state law. Each Plan which is intended to qualify under Section 401(a) of the Code has received a favorable determination letter from the IRS and to the best knowledge of the Company, nothing has occurred which would cause the loss of such qualification.
- (b) There are no pending or, to the best knowledge of Company, threatened claims, actions or lawsuits, or action by any Governmental Authority, with respect to any Plan which has resulted or could reasonably be expected to result in a Material Adverse Effect. There has been no prohibited transaction or violation of the fiduciary responsibility rules with respect to any Plan which has resulted or could reasonably be expected to result in a Material Adverse Effect.
- (c) Except as specifically disclosed in Schedule 5.07, no ERISA Event has occurred or is reasonably expected to occur with respect to any Pension Plan or Multiemployer Plan.
- (d) Except as specifically disclosed in Schedule 5.07, no Pension Plan has any Unfunded Pension Liability.
  - (e) Except as specifically disclosed in Schedule 5.07,

neither the Company nor any ERISA Affiliate has incurred, nor reasonably expects to incur, any liability under Title IV of ERISA with respect to any Pension Plan (other than premiums due and not delinquent under Section 4007 of ERISA).

- (f) Except as specifically disclosed in Schedule 5.07, neither the Company nor any ERISA Affiliate has incurred nor reasonably expects to incur any liability (and no event has occurred which, with the giving of notice under Section 4219 of ERISA, would result in such liability) under Section 4201 or 4243 of ERISA with respect to a Multiemployer Plan.
- (g) Except as specifically disclosed in Schedule 5.07, neither the Company nor any ERISA Affiliate has transferred any Unfunded Pension Liability to any person or otherwise engaged in a transaction that could be subject to Section 4069 or 4212(c) of ERISA.
- 5.08 Use of Proceeds; Margin Regulations. The proceeds of the Loans are intended to be and shall be used solely for the

begin page 30

purposes set forth in and permitted by Section 6.14, and are intended to be and shall be used in compliance with Sections 7.06 and 7.07. Neither the Company nor any of its Subsidiaries is generally engaged in the business of purchasing or selling Margin Stock or extending credit for the purpose of purchasing or carrying Margin Stock.

- 5.09 Title to Properties. The Company and each of its Subsidiaries have good record and marketable title in fee simple to, or valid leasehold interests in, all real property necessary or used in the ordinary conduct of their respective businesses, except for such defects in title as could not, individually or in the aggregate, have a Material Adverse Effect. As of the Closing Date, the property of the Company and its Subsidiaries is subject to no Liens, other than those permitted by this Agreement.
- 5.10 Taxes. The Company and its Subsidiaries have filed all Federal and other material tax returns and reports required to be filed, and have paid all Federal and other material taxes, assessments, fees and other governmental charges levied or imposed upon them or their Properties, income or assets otherwise due and payable, except those which are being contested in good faith by appropriate proceedings and for which adequate reserves have been provided in accordance with GAAP and no notice of lien has been filed or recorded. There is no proposed tax assessment against the Company or any of its Subsidiaries which would, if the assessment were made, have a Material Adverse Effect.

#### 5.11 Financial Condition.

- (a) The audited consolidated financial statements of financial condition of the Company and its Subsidiaries dated January 29, 1994; the related consolidated statements of income or operations, shareholders' equity and cash flows for the fiscal year ended on that date; and the interim financial statements dated as of April 2, 1994:
  - (i) were prepared in accordance with GAAP consistently applied throughout the period covered thereby, except as otherwise expressly noted therein;
  - (ii) fairly present the financial condition of the Company and its Subsidiaries as of the date thereof and

results of operations for the period covered thereby; and

(iii) except as specifically disclosed in Schedule 5.11, show all material indebtedness and other liabilities, direct or contingent of the Company and its consolidated Subsidiaries as of the date thereof, including liabilities for taxes, material commitments and contingent obligations.

begin page 31

- (b) Since January 29, 1994, there has been no Material Adverse Effect.
- 5.12 Environmental Matters. The Company conducts in the ordinary course of business a review of the effect of existing Environmental Laws and existing Environmental Claims on its business, operations and properties, and as a result thereof the Company has reasonably concluded that, except as specifically disclosed in Schedule 5.12, such Environmental Laws and Environmental Claims could not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.
- 5.13 Regulated Entities. None of the Company, any Person controlling the Company, or any Subsidiary of the Company, is (a) an "Investment Company" within the meaning of the Investment Company Act of 1940; or (b) subject to regulation under the Public Utility Holding Company Act of 1935, the Federal Power Act, the Interstate Commerce Act, any state public utilities code, or any other Federal or state statute or regulation limiting its ability to incur indebtedness.
- 5.14 No Burdensome Restrictions. Neither the Company nor any of its Subsidiaries is a party to or bound by any Contractual Obligation, or subject to any charter or corporate restriction, or any Requirement of Law, which could reasonably be expected to have a Material Adverse Effect.
- 5.15 Copyrights, Patents, Trademarks and Licenses, etc. The Company or its Subsidiaries own or are licensed or otherwise have the right to use all of the patents, trademarks, service marks, trade names, copyrights, contractual franchises, authorizations and other rights that are reasonably necessary for the operation of their respective businesses, without conflict with the rights of any other Person. To the best knowledge of the Company, no slogan or other advertising device, product, process, method, substance, part or other material now employed, or now contemplated to be employed, by the Company or any of its Subsidiaries infringes upon any rights held by any other Person; except as specifically disclosed in Schedule 5.05, no claim or litigation regarding any of the foregoing is pending or threatened, and no patent, invention, device, application, principle or any statute, law, rule, regulation, standard or code is pending or, to the knowledge of the Company, proposed, which, in either case, could reasonably be expected to have a Material Adverse Effect.
- 5.16 Subsidiaries. As of the Closing Date, the Company has no Subsidiaries other than those specifically disclosed in part (a) of Schedule 5.16 hereto and has no equity investments in any other corporation or entity other than those specifically disclosed in part (b) of Schedule 5.16.
- 5.17 Insurance. The Properties of the Company and its Subsidiaries are insured with financially sound and reputable

insurance companies not Affiliates of the Company, in such amounts, with such deductibles and covering such risks as are customarily carried by companies engaged in similar businesses and owning similar Properties in localities where the Company or such Subsidiary operates.

5.18 Full Disclosure. None of the representations or warranties made by the Company or any of its Subsidiaries in the Loan Documents as of the date such representations and warranties are made or deemed made, and none of the statements contained in each exhibit, report, statement or certificate furnished by or on behalf of the Company or any of its Subsidiaries in connection with the Loan Documents (including the offering and disclosure materials delivered by or on behalf of the Company to the Banks prior to the Closing Date), contains any untrue statement of a material fact or omits any material fact required to be stated therein or necessary to make the statements made therein, in light of the circumstances under which they are made, not misleading as of the time when made or delivered.

### ARTICLE VI AFFIRMATIVE COVENANTS

The Company covenants and agrees that, so long as any Bank shall have any Commitment hereunder, or any Loan or other Obligation shall remain unpaid or unsatisfied, unless the Majority Banks waive compliance in writing:

- 6.01 Financial Statements. The Company shall deliver the following to the Agent, all in form and detail satisfactory to the Agent and Majority Banks and in such number of copies as each Bank may request:
  - (a) as soon as available, but not later than thirty (30) days after and as of the close of each of the Company's monthly accounting periods, a financial statement for the Company prepared by the Company on a consolidated and consolidating basis, which shall include the Company's balance sheet as of the close of such period, and the Company's statement of income for such period and that portion of the fiscal year ending with such period, prepared on a consolidated basis and certified by a Responsible Officer as being complete and correct and fairly presenting the Company's financial condition and results of operations;
  - (b) as soon as available, but not later than one hundred twenty (120) days after and as of the close of each of the Company's fiscal years, a complete copy of the Company's audit report for such year, together with a copy of the Company's filed Securities and Exchange Commission Report 10-K for said fiscal year, which audit report shall include at least the Company's balance sheet as of the close of such year and the Company's statement of income and

# begin page 33

retained earnings and statement of cash flow for such year, all prepared on a consolidated basis and certified by Deloitte & Touche or another independent public accountant selected by the Company and satisfactory to the Majority Banks, which certificate shall not be qualified in any manner whatsoever and which certificate shall include or be accompanied by a statement from such accountant that during its examination nothing came to its attention that would

cause it to believe that as of the end of such fiscal year the Company was not in compliance with the terms, covenants, provisions or conditions of Sections 6.02, 6.03, 6.04 and 6.05 of this Agreement;

- (c) as soon as available, but not later than thirty (30) days after and as of the end of each of the Company's fiscal quarters, a certificate from a Responsible Officer that there exists no Event of Default or circumstance which, upon a lapse of time or giving of notice or both, would become an Event of Default, and as soon as available, but not later than fifty (50) days after the end of each of the Company's fiscal quarters, a copy of the Company's filed Securities and Exchange Commission Report 10-Q for said fiscal quarter;
- (d) promptly upon receipt by the Company, copies of all management letters or reports or other reports submitted to the Company by any independent certified public accountant in connection with any examination of the Company's financial records made by such accountant;
- (e) from time to time such other information as the Agent, at the request of any  ${\tt Bank},\ {\tt may}\ {\tt reasonably}$  request.
- 6.02 Tangible Net Worth. The Company shall maintain on a consolidated basis Tangible Net Worth in amounts not less than the amounts indicated below at all times during the periods specified below:

Time Period	Tangible Net Worth
From the first date of this Agreement through the day before the last day of the Fourth Quarter in Fiscal Year 1994	\$180,000,000
From the last day of the Fourth Quarter in Fiscal Year 1994 through the day before the last day of the Fourth Quarter in Fiscal Year 1995	\$200,000,000
begin page 34	
From the last day of the Fourth Quarter in Fiscal Year 1995 through the day before the last day of the Fourth Quarter in Fiscal Year 1996	\$220,000,000
From the last day of the Fourth Quarter in Fiscal Year 1996 through the day before the last day of the Fourth Quarter in Fiscal Year 1997	\$250,000,000
From the last day of the Fourth Quarter in Fiscal Year 1997 through the day before the last day of the Fourth Quarter in Fiscal Year 1998	\$280,000,000
Thereafter	\$300,000,000

provided, however, that from and after the time that the Company has repurchased (under programs authorized on February 4, 1993 and November 17, 1993 or thereafter) (a) two million of its outstanding shares, plus (b) an additional number of its shares for a consideration of at least \$15,000,001; then the minimum

Tangible Net Worth requirement shall be as specified below. The Company promises to notify the Agent, via a certificate signed by a Responsible Officer, promptly when the foregoing event has occurred:

Time Period	Tangible Net Worth
From the first date of this Agreement through the day before the last day of the Fourth Quarter in Fiscal Year 1995	\$180,000,000
From the last day of the Fourth Quarter in Fiscal Year 1995 through the day before the last day of the Fourth Quarter in Fiscal Year 1996	\$210,000,000
From the last day of the Fourth Quarter in Fiscal Year 1996 through the day before the last day of the Fourth Quarter in Fiscal Year 1997	\$235,000,000
From the last day of the Fourth Quarter in Fiscal Year 1997 through the day before the last day of the Fourth Quarter in Fiscal Year 1998	\$270,000,000
Thereafter	\$300,000,000

6.03 Leverage Ratio. The Company shall maintain on a consolidated basis a Leverage Ratio not greater than the amounts indicated below at and as of the times specified below:

begin page 35

Date of Determination	Leverage Ratio
End of First, Second and Third Quarters in Fiscal Year 1994	1.80
December 31, 1994	1.35
End of Fiscal Year 1994	1.50
End of First, Second and Third Quarters in Fiscal Year 1995	1.70
December 31, 1995	1.30
End of Fiscal Year 1995	1.45
End of First, Second and Third Quarters in Fiscal Year 1996	1.70
December 31, 1996	1.25
End of Fiscal Year 1996	1.40
End of First, Second and Third Quarters in Fiscal Year 1997	1.60
December 31, 1997	1.20
End of Fiscal Year 1997	1.35
End of First, Second and Third	1.50

December 31, 1998		1.20
End of Fiscal Year	1998	1.30

6.04 Pretax Earnings. The Company shall maintain on a consolidated basis cumulative fiscal year-to-date pretax earnings as reported in the Company's financial statements (exclusive of any recoveries related to the Company's reserves for store closings) not less than amounts indicated below at and as of the times specified below:

Date of Determination	Pretax Earnings
End of Second Quarter in Fiscal Year 1994	\$ 9,000,000
End of Fiscal Year 1994	\$35,000,000
End of Second Quarter in Fiscal Year 1995	\$10,000,000
End of Fiscal Year 1995	\$35,000,000
begin page 36	
End of Second Quarter in Fiscal Year 1996	\$11,000,000
End of Fiscal Year 1996	\$35,000,000
End of Second Quarter in Fiscal Year 1997	\$11,000,000
End of Fiscal Year 1997	\$40,000,000
End of Second Quarter in Fiscal Year 1998	\$12,000,000
End of Fiscal Year 1998	\$40,000,000

- 6.05 Fixed Charge Coverage Ratio. The Company shall maintain on a consolidated basis a ratio of (a) the sum of EBITDA, rent expense and lease expense to (b) the sum of rent expense, lease expense, all accrued income taxes, interest expense, excess dividends and the current portion of long term debt; at least equal to 1.25:1.00. This ratio will be calculated at the end of each fiscal quarter, using the results of that quarter and each of the 3 immediately preceding quarters (the "calculation period"). The current portion of long term debt will be measured as of the last day of the quarter, excluding the proceeds of this Agreement and excluding the Company's existing \$23 million credit facility due November 1, 1994. "Excess dividends" means dividends paid in excess of \$5,000,000 in the calculation period.
- $6.06\,$  Notices. The Company shall promptly notify the Agent and each Bank:
- (a) of the occurrence of any Default or Event of Default, and of the occurrence or existence of any event or circumstance that foreseeably will become a Default or Event of Default;
- (b) of any matter that has resulted or may result in a Material Adverse Effect, including (i) breach or non-performance

of, or any default under, a Contractual Obligation of the Company or any Subsidiary; (ii) any dispute, litigation, investigation, proceeding or suspension between the Company or any Subsidiary and any Governmental Authority; or (iii) the commencement of, or any material development in, any litigation or proceeding affecting the Company or any Subsidiary; including pursuant to any applicable Environmental Laws;

(c) of any of the following events affecting the Company or any ERISA Affiliate (but in no event more than 10 days after such event), together with a copy of any notice with respect to such event that may be required to be filed with a Governmental Authority and any notice delivered by a Governmental Authority to the Company or any ERISA Affiliate with respect to such event:

begin page 37

#### (i) an ERISA Event;

- (ii) if any of the representations and warranties
  in Section 5.07 cease to be true and correct;
- (iii) the adoption of any new Pension Plan or other Plan subject to Section 412 of the Code by the Company or an ERISA Affiliate;
- (iv) the adoption of any amendment to a Pension Plan or other Plan subject to Section 412 of the Code, if such amendment results in a material increase in contributions or Unfunded Pension Liability; or
- (v) the commencement of contributions by the Company or an ERISA Affiliate to any Pension Plan, Multiemployer Plan or other Plan subject to Section 412 of the Code;
- (d) of any change in accounting policies or financial reporting practices by the Company or any of its Subsidiaries.
- (e) of any new Subsidiaries other than those specifically disclosed in part (a) of Schedule 5.16 hereto; or any new equity investments other than those specifically disclosed in part (b) of Schedule 5.16.

Each notice pursuant to this Section shall be accompanied by a written statement by a Responsible Officer of the Company setting forth details of the occurrence referred to therein, and stating what action the Company proposes to take with respect thereto and at what time. Each notice under subsection (a) shall describe with particularity any and all clauses or provisions of this Agreement or other Loan Document that have been breached or violated.

- 6.07 Preservation of Corporate Existence, Etc. The Company shall, and shall cause each of its Subsidiaries to:
- (a) preserve and maintain in full force and effect its corporate existence and good standing under the laws of its state or jurisdiction of incorporation;
- (b) preserve and maintain in full force and effect all rights, privileges, qualifications, permits, licenses and franchises necessary or desirable in the normal conduct of its business except in connection with transactions permitted by Section 7.03 and sales of assets permitted by Section 7.02;

(c) use its reasonable efforts, in the ordinary course of business, to preserve its business organization and preserve the goodwill and business of the customers, suppliers and others having material business relations with it; and

begin page 38

- (d) preserve or renew all of its registered trademarks, trade names and service marks, the non-preservation of which could reasonably be expected to have a Material Adverse Effect.
- 6.08 Maintenance of Property. The Company shall maintain, and shall cause each of its Subsidiaries to maintain, and preserve all its property which is used or useful in its business in good working order and condition, ordinary wear and tear excepted, except as permitted by Section 7.02. The Company shall use the standard of care typical in the industry in the operation and maintenance of its facilities.
- 6.09 Insurance. The Company shall maintain, and shall cause each of its Subsidiaries to maintain, with financially sound and reputable independent insurers, insurance with respect to its Properties and business against loss or damage of the kinds customarily insured against by Persons engaged in the same or similar business, of such types and in such amounts as are customarily carried under similar circumstances by such other Persons.
- 6.10 Payment of Obligations. The Company shall, and shall cause its Subsidiaries to, pay and discharge as the same shall become due and payable, all their respective obligations and liabilities, including:
- (a) all tax liabilities, assessments and governmental charges or levies upon it or its properties or assets, unless the same are being contested in good faith by appropriate proceedings and adequate reserves in accordance with GAAP are being maintained by the Company or such Subsidiary;
- (b) all lawful claims which, if unpaid, would by law become a Lien upon its property; and
- (c) all indebtedness, as and when due and payable, but subject to any subordination provisions contained in any instrument or agreement evidencing such indebtedness.
- 6.11 Compliance with Laws. The Company shall comply, and shall cause each of its Subsidiaries to comply, in all material respects with all Requirements of Law of any Governmental Authority having jurisdiction over it or its business (including the Federal Fair Labor Standards Act), except such as may be contested in good faith or as to which a bona fide dispute may exist.
- 6.12 Inspection of Property and Books and Records. The Company and its Subsidiaries shall maintain proper books of record and account in accordance with GAAP. The Company and its Subsidiaries shall permit representatives and independent contractors of the Agent or any Bank to inspect any of their respective Properties, to examine their books and records, and make copies thereof, and to discuss their affairs with their

begin page 39

accountants, all at reasonable times during normal business hours; provided, however, when an Event of Default exists the Agent or any Bank may do any of the foregoing at the expense of the Company.

- 6.13 Environmental Laws. The Company shall, and shall cause each of its Subsidiaries to, conduct its operations and keep and maintain its property in compliance with all Environmental Laws.
- 6.14 Use of Proceeds. The Company shall use the proceeds of the Loans solely as follows: (a) approximately \$23,000,000 to refinance the Company's existing senior term debt; (b) to fund repurchase by the Company of the Company's own stock, with such stock being retired upon its repurchase; (c) to finance capital expenditures; and (d) for general corporate purposes.

#### ARTICLE VII NEGATIVE COVENANTS

The Company hereby covenants and agrees that, so long as any Bank shall have any Commitment hereunder, or any Loan or other Obligation shall remain unpaid or unsatisfied, unless the Majority Banks waive compliance in writing:

- 7.01 Limitation on Liens. The Company shall not, and the Company shall not suffer or permit any of its Subsidiaries to, create, assume or suffer to exist any security interest, lien (including, but not limited to, the lien of an attachment, judgment or execution) or encumbrance, securing a charge or obligation, on or with respect to any real or personal property of the Company or any Subsidiary whether now owned or hereafter acquired, except:
  - (a) liens for current taxes, assessments or other governmental charges which are not delinquent or remain payable without any penalty, or the validity of which is contested in good faith by appropriate proceedings upon stay of execution of the enforcement thereof;
    - (b) deposits or pledges to secure:
      - (i) statutory obligations;
      - (ii) surety or appeal bonds;
    - (iii) bonds for release of attachment, stay
      of execution or injunction; or
    - (iv) performance of bids, tenders, contracts (other than for the repayment of borrowed money) or leases, or for purposes of like general nature in the ordinary course of its business as presently conducted;

begin page 40

- (c) purchase money liens and liens on real property securing construction or permanent real estate financing where the lien does not exceed 100% of the cost of the real property and all improvements thereon and does not extend beyond the property purchased or constructed; and
- (d) security interests and liens securing charges or obligations of the Company or any Subsidiary in amounts not to exceed an aggregate of \$2,000,000 in addition to those permitted under subsections (a) through (c) of this

Section.

- 7.02 Disposition of Assets. The Company shall not, and shall not suffer or permit any of its Subsidiaries to, directly or indirectly, sell, assign, lease, convey, transfer or otherwise dispose of (whether in one or a series of transactions) any property (including accounts and notes receivable, with or without recourse) or enter into any agreement to do any of the foregoing, except:
- (a) dispositions of inventory, or used, worn-out or surplus equipment, all in the ordinary course of business;
- (b) the sale of equipment to the extent that such equipment is exchanged for credit against the purchase price of similar replacement equipment, or the proceeds of such sale are reasonably promptly applied to the purchase price of such replacement equipment; and
- (c) dispositions of property by the Company or any of its Subsidiaries to the Company or any of its Subsidiaries pursuant to reasonable business requirements; provided, however, that such dispositions do not result in the movement of any such property from a domestic Subsidiary to a Subsidiary located outside the United States.
- 7.03 Consolidations and Mergers. The Company shall not, and shall not suffer or permit any of its Subsidiaries to, merge, consolidate with or into, or convey, transfer, lease or otherwise dispose of (whether in one transaction or in a series of transactions) all or substantially all of its assets (whether now owned or hereafter acquired) to or in favor of any Person.
- 7.04 Loans; Advances; Investments; Acquisitions; Guarantees. Make, or permit any Subsidiary to make, any loans or advances to, or any investment in, any person or entity; nor acquire, or permit any Subsidiary to acquire, any interest in any entity; nor enter into, or permit any Subsidiary to enter into, any joint venture; nor guarantee or become liable, or permit any Subsidiary to guarantee or become liable, in any way as surety, endorser (other than as endorser of negotiable instruments for deposit or collection in the ordinary course of business), accommodation endorser or otherwise for, any liabilities or obligations of any other person or entity, except any of the foregoing in any fiscal year so long as the total

#### begin page 41

dollar amount of all such transactions by the Company and the Subsidiaries does not exceed an aggregate of (a) 10% of the Company's Tangible Net Worth as of the end of the immediately preceding fiscal year, plus (b) the cost of the acquisitions and investments financed by the issuance of equity.

- 7.05 Transactions with Affiliates. The Company shall not, and shall not suffer or permit any of its Subsidiaries to, enter into any transaction with any Affiliate of the Company or of any such Subsidiary, except (a) as expressly permitted by this Agreement, or (b) in the ordinary course of business and pursuant to the reasonable requirements of the business of the Company or such Subsidiary; in each case (a) and (b), upon fair and reasonable terms no less favorable to the Company or such Subsidiary than would obtain in a comparable arm's-length transaction with a Person not an Affiliate of the Company or such Subsidiary.
- 7.06 Use of Proceeds. The Company shall not and shall not suffer or permit any of its Subsidiaries to use any portion of

the Loan proceeds, directly or indirectly, (i) to purchase or carry Margin Stock (except the repurchase by the Company of the Company's own stock, with such stock being retired upon its repurchase), (ii) to repay or otherwise refinance indebtedness of the Company or others incurred to purchase or carry Margin Stock, (iii) to extend credit for the purpose of purchasing or carrying any Margin Stock, or (iv) to acquire any security in any transaction that is subject to Section 13 or 14 of the Exchange Act.

- 7.07 Use of Proceeds Ineligible Securities. The Company shall not, directly or indirectly, use any portion of the Loan proceeds (i) knowingly to purchase Ineligible Securities from the Arranger during any period in which the Arranger makes a market in such Ineligible Securities, (ii) knowingly to purchase during the underwriting or placement period Ineligible Securities being underwritten or privately placed by the Arranger, or (iii) to make payments of principal or interest on Ineligible Securities underwritten or privately placed by the Arranger and issued by or for the benefit of the Company or any Affiliate of the Company.
- 7.08 Compliance with ERISA. The Company shall not, and shall not suffer or permit any of its Subsidiaries to, (i) terminate any Plan subject to Title IV of ERISA so as to result in any material (in the opinion of the Majority Banks) liability to the Company or any ERISA Affiliate, (ii) permit to exist any ERISA Event or any other event or condition, which presents the risk of a material (in the opinion of the Majority Banks) liability to any member of the Controlled Group, (iii) make a complete or partial withdrawal (within the meaning of ERISA Section 4201) from any Multiemployer Plan so as to result in any material (in the opinion of the Majority Banks) liability to the Company or any ERISA Affiliate, (iv) enter into any new Plan or modify any existing Plan so as to increase its obligations

### begin page 42

thereunder which could result in any material (in the opinion of the Majority Banks) liability to any member of the Controlled Group, or (v) permit the present value of all nonforfeitable accrued benefits under any Plan (using the actuarial assumptions utilized by the PBGC upon termination of a Plan) materially (in the opinion of the Majority Banks) to exceed the fair market value of Plan assets allocable to such benefits, all determined as of the most recent valuation date for each such Plan.

- 7.09 Fixed Assets. Enter or permit any Subsidiary to enter into any sale and leaseback agreement or agreements covering any of its fixed assets; expend or incur, or permit any Subsidiary to expend or incur, obligations for the acquisition of fixed assets or the leasing of fixed assets (to include the cost of equipment for operating or capital leases and to exclude obligations under operating leases for real property), except:
  - (a) expenditures for the purchase of fixed assets (net of construction allowances) to be held by the Company or leased under a sale and leaseback arrangement, and/or the invoice cost of fixed assets under lease, so long as the total dollar amount of all such transactions in any fiscal year does not exceed an aggregate of \$60,000,000 in such fiscal year;
  - (b) additional expenditures not included by the Company under subsection (a) hereof, in amounts not to exceed an aggregate of \$500,000 in any fiscal year for the leasing of fixed assets; and

- (c) additional expenditures not included by the Company under subsection (a) hereof, in amounts not to exceed an aggregate of \$10,000,000 for future expansion of the Company's East Coast distribution and warehouse facilities.
- 7.10 Change in Business. The Company shall not, and shall not permit any of its Subsidiaries to, engage in any material line of business substantially different from those lines of business carried on by it on the date hereof.
- 7.11 Change in Structure. The Company shall not and shall not permit any of its Subsidiaries to, make any changes in its equity capital structure (including in the terms of its outstanding stock, but excluding the Company's stock repurchase programs), or amend its certificate of incorporation or by-laws in any material respect.
- 7.12 Accounting Changes. The Company shall not, and shall not suffer or permit any of its Subsidiaries to, make any significant change in accounting treatment or reporting practices, except as required by GAAP, or change the fiscal year of the Company or of any of its consolidated Subsidiaries.

begin page 43

# ARTICLE VIII EVENTS OF DEFAULT

- 8.01 Event of Default. Any of the following shall constitute an "Event of Default":
- (a) Non-Payment. The Company fails to pay, (i) within one calendar day after the same shall become due, any amount of principal of any Loan, or (ii) within five calendar days after the same shall become due, any interest, fee or any other amount payable hereunder or pursuant to any other Loan Document; or
- (b) Representation or Warranty. Any representation or warranty by the Company or any of its Subsidiaries made or deemed made herein, in any Loan Document, or which is contained in any certificate, document or financial or other statement by the Company, any of its Subsidiaries, or their respective Responsible Officers, furnished at any time under this Agreement, or in or under any Loan Document, shall prove to have been incorrect in any material respect on or as of the date made or deemed made; or
- (c) Specific Defaults. The Company fails to perform or observe any term, covenant or agreement contained in Sections 6.02 through 6.05 and 6.09 or Article VII; or
- (d) Other Defaults. The Company fails to perform or observe any other term or covenant contained in this Agreement or any Loan Document, and such default shall continue unremedied for a period of 20 days after the earlier of (i) the date upon which a Responsible Officer of the Company knew or should have known of such failure or (ii) the date upon which written notice thereof is given to the Company by the Agent or any Bank; or
- (e) Cross-Default. The Company or any of its Subsidiaries (i) fails to make any payment in respect of any indebtedness, guaranty obligation or other contingent obligation, having an aggregate principal amount (including undrawn committed or available amounts and including amounts owing to all creditors under any combined or syndicated credit

arrangement) of more than \$500,000, when due (whether by scheduled maturity, required prepayment, acceleration, demand, or otherwise) and such failure continues after the applicable grace or notice period, if any, specified in the document relating thereto on the date of such failure; or (ii) fails to perform or observe any other condition or covenant, or any other event shall occur or condition exist, under any agreement or instrument relating to any such indebtedness, guaranty obligation or other contingent obligation, and such failure continues after the applicable grace or notice period, if any, specified in the document relating thereto on the date of such failure if the effect of such failure, event or condition is to cause, or to permit the holder or holders of such indebtedness or beneficiary or beneficiaries of such indebtedness (or a trustee or agent on behalf of such holder or holders or

## begin page 44

beneficiary or beneficiaries) to cause such indebtedness to be declared to be due and payable prior to its stated maturity, or such guaranty obligation or other contingent obligation to become payable or cash collateral in respect thereof to be demanded; or (iii) any event of default of any kind occurs under the Company's syndicated credit agreement dated July 31, 1993 with Wells Fargo Bank, N.A., as agent, or under any revision, amendment or substitution for such Agreement.

- (f) Insolvency; Voluntary Proceedings. The Company or any of its Subsidiaries (i) ceases or fails to be solvent, or generally fails to pay, or admits in writing its inability to pay, its debts as they become due, subject to applicable grace periods, if any, whether at stated maturity or otherwise; (ii) voluntarily ceases to conduct its business in the ordinary course; (iii) commences any Insolvency Proceeding with respect to itself; or (iv) takes any action to effectuate or authorize any of the foregoing; or
- (g) Involuntary Proceedings. (i) Any involuntary Insolvency Proceeding is commenced or filed against the Company or any Subsidiary of the Company, or any writ, judgment, warrant of attachment, execution or similar process, is issued or levied against a substantial part of the Company's or any of its Subsidiaries' Properties, and any such proceeding or petition shall not be dismissed, or such writ, judgment, warrant of attachment, execution or similar process shall not be released, vacated or fully bonded within 60 days after commencement, filing or levy; (ii) the Company or any of its Subsidiaries admits the material allegations of a petition against it in any Insolvency Proceeding, or an order for relief (or similar order under non-U.S. law) is ordered in any Insolvency Proceeding; or (iii) the Company or any of its Subsidiaries acquiesces in the appointment of a receiver, trustee, custodian, conservator, liquidator, mortgagee in possession (or agent therefor), or other similar Person for itself or a substantial portion of its property or business;
- (h) ERISA. (i) An ERISA Event shall occur with respect to a Pension Plan or Multiemployer Plan which has resulted or could reasonably expected to result in liability of the Company under Title IV of ERISA to the Pension Plan, Multiemployer Plan or the PBGC in an aggregate amount in excess of \$1,000,000; (ii) the commencement or increase of contributions to, or the adoption of or the amendment of a Pension Plan by the Company or an ERISA Affiliate which has resulted or could reasonably be expected to result in an increase in Unfunded Pension Liability among all Pension Plans in an aggregate amount in excess of \$1,000,000; (iii) any of the representations and warranties contained in Section 5.07 shall

cease to be true and correct in any material respect; or (iv) the Company or an ERISA Affiliate shall fail to pay when due, after the expiration of any applicable grace period, any installment payment with respect to its withdrawal liability under Section 4201 of ERISA under a Multiemployer Plan, which

begin page 45

has resulted or could reasonably be expected to result in a Material Adverse Effect.

- (i) Monetary Judgments. One or more non-interlocutory judgments, non-interlocutory orders, decrees or arbitration awards shall be entered against the Company or any of its Subsidiaries involving in the aggregate a liability (not fully covered by independent third-party insurance) as to any single or related series of transactions, incidents or conditions, of \$1,000,000 or more, and the same shall remain unsatisfied, unvacated and unstayed pending appeal for a period of 30 days after the entry thereof; or
- (j) Non-Monetary Judgments. Any non-monetary judgment, order or decree shall be rendered against the Company or any of its Subsidiaries which does or would reasonably be expected to have a Material Adverse Effect, and there shall be any period of 10 consecutive days during which a stay of enforcement of such judgment or order, by reason of a pending appeal or otherwise, shall not be in effect; or
- (k) Ownership. Any one shareholder holds in the aggregate a direct or indirect beneficial equity interest in the Company equal to 35% or more of the total equity interest of the Company; or
- (1) Loss of Licenses. Any other Governmental Authority shall revoke or fail to renew any material license, permit or franchise of the Company or any of its Subsidiaries or the Company or any of its Subsidiaries shall for any reason lose any material license, permit or franchise or the Company or any of its Subsidiaries shall suffer the imposition of any restraining order, escrow, suspension or impound of funds in connection with any proceeding (judicial or administrative) with respect to any material license, permit or franchise; or
- (m) Adverse Change. There shall occur a Material Adverse Effect; or
- (n) Other Revolving Commitments. Without the prior written consent of all Banks, the Company ceases to have available revolving credit commitments for working capital requirements (other than under this Agreement) in an amount at least equal to Eighty Million Dollars (\$80,000,000); or the credit agreements covering such commitments do not have a cross-default clause providing that a default under this Agreement will constitute a default under the other commitments.
- $8.02\,$  Remedies. If any Event of Default occurs, the Agent shall, at the request of, or may, with the consent of, the Majority Banks,
- (a) declare the Commitment of each Bank to make Loans to be terminated, whereupon such Commitments shall forthwith be terminated;

- (b) declare the unpaid principal amount of all outstanding Loans, all interest accrued and unpaid thereon, and all other amounts owing or payable hereunder or under any other Loan Document to be immediately due and payable; without presentment, demand, protest or other notice of any kind, all of which are hereby expressly waived by the Company; and
- (c) exercise on behalf of itself and the Banks all rights and remedies available to it and the Banks under the Loan Documents or applicable law;

provided, however, that upon the occurrence of any event specified in paragraph (f) or (g) of Section 8.01 above (in the case of clause (i) of paragraph (g) upon the expiration of the 60-day period mentioned therein), the obligation of each Bank to make Loans shall automatically terminate and the unpaid principal amount of all outstanding Loans and all interest and other amounts as aforesaid shall automatically become due and payable without further act of the Agent or any Bank.

8.03 Rights Not Exclusive. The rights provided for in this Agreement and the other Loan Documents are cumulative and are not exclusive of any other rights, powers, privileges or remedies provided by law or in equity, or under any other instrument, document or agreement now existing or hereafter arising.

# ARTICLE IX THE AGENT

- 9.01 Appointment and Authorization. Each Bank hereby irrevocably appoints, designates and authorizes the Agent to take such action on its behalf under the provisions of this Agreement and each other Loan Document and to exercise such powers and perform such duties as are expressly delegated to it by the terms of this Agreement or any other Loan Document, together with such powers as are reasonably incidental thereto. Notwithstanding any provision to the contrary contained elsewhere in this Agreement or in any other Loan Document, the Agent shall not have any duties or responsibilities, except those expressly set forth herein, nor shall the Agent have or be deemed to have any fiduciary relationship with any Bank, and no implied covenants, functions, responsibilities, duties, obligations or liabilities shall be read into this Agreement or any other Loan Document or otherwise exist against the Agent.
- 9.02 Delegation of Duties. The Agent may execute any of its duties under this Agreement or any other Loan Document by or through agents, employees or attorneys-in-fact and shall be entitled to advice of counsel concerning all matters pertaining to such duties. The Agent shall not be responsible for the negligence or misconduct of any agent or attorney-in-fact that it selects with reasonable care.

## begin page 47

9.03 Liability of Agent. None of the Agent-Related Persons shall (i) be liable for any action taken or omitted to be taken by any of them under or in connection with this Agreement or any other Loan Document (except for its own gross negligence or willful misconduct), or (ii) be responsible in any manner to any of the Banks for any recital, statement, representation or warranty made by the Company or any Subsidiary or Affiliate of the Company, or any officer thereof, contained in this Agreement or in any other Loan Document, or in any certificate, report,

statement or other document referred to or provided for in, or received by the Agent under or in connection with, this Agreement or any other Loan Document, or the validity, effectiveness, genuineness, enforceability or sufficiency of this Agreement or any other Loan Document, or for any failure of the Company or any other party to any Loan Document to perform its obligations hereunder or thereunder. No Agent-Related Person shall be under any obligation to any Bank to ascertain or to inquire as to the observance or performance of any of the agreements contained in, or conditions of, this Agreement or any other Loan Document, or to inspect the Properties, books or records of the Company or any of the Company's Subsidiaries or Affiliates.

#### 9.04 Reliance by Agent.

- (a) The Agent shall be entitled to rely, and shall be fully protected in relying, upon any writing, resolution, notice, consent, certificate, affidavit, letter, telegram, facsimile, telex or telephone message, statement or other document or conversation believed by it to be genuine and correct and to have been signed, sent or made by the proper Person or Persons, and upon advice and statements of legal counsel (including counsel to the Company), independent accountants and other experts selected by the Agent. The Agent shall be fully justified in failing or refusing to take any action under this Agreement or any other Loan Document unless it shall first receive such advice or concurrence of the Majority Banks as it deems appropriate and, if it so requests, it shall first be indemnified to its satisfaction by the Banks against any and all liability and expense which may be incurred by it by reason of taking or continuing to take any such action. The Agent shall in all cases be fully protected in acting, or in refraining from acting, under this Agreement or any other Loan Document in accordance with a request or consent of the Majority Banks and such request and any action taken or failure to act pursuant thereto shall be binding upon all of the Banks.
- (b) For purposes of determining compliance with the conditions specified in Section 4.01, each Bank that has executed this Agreement shall be deemed to have consented to, approved or accepted or to be satisfied with each document or other matter either sent by the Agent to such Bank for consent, approval, acceptance or satisfaction, or required thereunder to be consented to or approved by or acceptable or satisfactory to the Bank.

### begin page 48

9.05 Notice of Default. The Agent shall not be deemed to have knowledge or notice of the occurrence of any Default or Event of Default, except with respect to defaults in the payment of principal, interest and fees required to be paid to the Agent for the account of the Banks, unless the Agent shall have received written notice from a Bank or the Company referring to this Agreement, describing such Default or Event of Default and stating that such notice is a "notice of default". In the event that the Agent receives such a notice, the Agent shall give notice thereof to the Banks. The Agent shall take such action with respect to such Default or Event of Default as shall be requested by the Majority Banks in accordance with Article VIII; provided, however, that unless and until the Agent shall have received any such request, the Agent may (but shall not be obligated to) take such action, or refrain from taking such action, with respect to such Default or Event of Default as it shall deem advisable or in the best interest of the Banks.

- 9.06 Credit Decision. Each Bank expressly acknowledges that none of the Agent-Related Persons has made any representation or warranty to it and that no act by the Agent hereinafter taken, including any review of the affairs of the Company and its Subsidiaries shall be deemed to constitute any representation or warranty by the Agent to any Bank. Each Bank represents to the Agent that it has, independently and without reliance upon the Agent and based on such documents and information as it has deemed appropriate, made its own appraisal of and investigation into the business, prospects, operations, property, financial and other condition and creditworthiness of the Company and its Subsidiaries, and all applicable bank regulatory laws relating to the transactions contemplated thereby, and made its own decision to enter into this Agreement and extend credit to the Company hereunder. Each Bank also represents that it will, independently and without reliance upon the Agent and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit analysis, appraisals and decisions in taking or not taking action under this Agreement and the other Loan Documents, and to make such investigations as it deems necessary to inform itself as to the business, prospects, operations, property, financial and other condition and creditworthiness of the Company. Except for notices, reports and other documents expressly herein required to be furnished to the Banks by the Agent, the Agent shall not have any duty or responsibility to provide any Bank with any credit or other information concerning the business, prospects, operations, property, financial and other condition or creditworthiness of the Company which may come into the possession of any of the Agent-Related Persons.
- 9.07 Indemnification. Whether or not the transactions contemplated hereby are consummated, the Banks shall indemnify upon demand the Agent-Related Persons (to the extent not reimbursed by or on behalf of the Company and without limiting the obligation of the Company to do so), pro rata, from and against any and all Indemnified Liabilities; provided, however,

## begin page 49

that no Bank shall be liable for the payment to the Agent-Related Persons of any portion of such Indemnified Liabilities resulting solely from such Person's gross negligence or willful misconduct. Without limitation of the foregoing, each Bank shall reimburse the Agent upon demand for its ratable share of any costs or out-of-pocket expenses (including Attorney Costs) incurred by the Agent in connection with the preparation, execution, delivery, administration, modification, amendment or enforcement (whether through negotiations, legal proceedings or otherwise) of, or legal advice in respect of rights or responsibilities under, this Agreement, any other Loan Document, or any document contemplated by or referred to herein, to the extent that the Agent is not reimbursed for such expenses by or on behalf of the Company. The undertaking in this Section shall survive the payment of all Obligations hereunder and the resignation or replacement of the Agent.

9.08 Agent in Individual Capacity. BofA and its Affiliates may make loans to, issue letters of credit for the account of, accept deposits from, acquire equity interests in and generally engage in any kind of banking, trust, financial advisory, underwriting or other business with the Company and its Subsidiaries and Affiliates as though BofA were not the Agent hereunder and without notice to or consent of the Banks. The Banks acknowledge that, pursuant to such activities, BofA or its Affiliates may receive information regarding the Company or its Affiliates (including information that may be subject to

confidentiality obligations in favor of the Company or such Subsidiary) and acknowledge that the Agent shall be under no obligation to provide such information to them. With respect to its Loans, BofA shall have the same rights and powers under this Agreement as any other Bank and may exercise the same as though it were not the Agent, and the terms "Bank" and "Banks" include BofA in its individual capacity.

9.09 Successor Agent. The Agent may, and at the request of the Majority Banks shall, resign as Agent upon 30 days' notice to the Banks. If the Agent shall resign as Agent under this Agreement, the Majority Banks shall appoint from among the Banks a successor agent for the Banks which successor agent shall be approved by the Company. If no successor agent is appointed prior to the effective date of the resignation of the Agent, the Agent may appoint, after consulting with the Banks and the Company, a successor agent from among the Banks. Upon the acceptance of its appointment as successor agent hereunder, such successor agent shall succeed to all the rights, powers and duties of the retiring Agent and the term "Agent" shall mean such successor agent and the retiring Agent's appointment, powers and duties as Agent shall be terminated. After any retiring Agent's resignation hereunder as Agent, the provisions of this Article IX and Sections 10.04 and 10.05 shall inure to its benefit as to any actions taken or omitted to be taken by it while it was Agent under this Agreement. If no successor agent has accepted appointment as Agent by the date which is 30 days following a retiring Agent's notice of resignation, the retiring

begin page 50

Agent's resignation shall nevertheless thereupon become effective and the Banks shall perform all of the duties of the Agent hereunder until such time, if any, as the Majority Banks appoint a successor agent as provided for above.

- 9.10 Withholding Tax. (a) If any Bank is a "foreign corporation, partnership or trust" within the meaning of the Code and such Bank claims exemption from, or a reduction of, U.S. withholding tax under Sections 1441 or 1442 of the Code, such Bank agrees with and in favor of the Agent, to deliver to the Agent:
  - (i) if such Bank claims an exemption from, or a reduction of, withholding tax under a United States tax treaty, properly completed IRS Forms 1001 and W-8 before the payment of any interest in the first calendar year and before the payment of any interest in each third succeeding calendar year during which interest may be paid under this Agreement;
  - (ii) if such Bank claims that interest paid under this Agreement is exempt from United States withholding tax because it is effectively connected with a United States trade or business of such Bank, two properly completed and executed copies of IRS Form 4224 before the payment of any interest is due in the first taxable year of such Bank and in each succeeding taxable year of such Bank during which interest may be paid under this Agreement, and IRS Form W-9; and
  - (iii) such other form or forms as may be required under the Code or other laws of the United States as a condition to exemption from, or reduction of, United States withholding tax.

Such Bank agrees to promptly notify the Agent of any change in circumstances which would modify or render invalid any claimed

exemption or reduction.

- (b) If any Bank claims exemption from, or reduction of, withholding tax under a United States tax treaty by providing IRS Form 1001 and such Bank sells, assigns, grants a participation in, or otherwise transfers all or part of the Obligations of the Company to such Bank, such Bank agrees to notify the Agent of the percentage amount in which it is no longer the beneficial owner of Obligations of the Company to such Bank. To the extent of such percentage amount, the Agent will treat such Bank's IRS Form 1001 as no longer valid.
- (c) If any Bank claiming exemption from United States withholding tax by filing IRS Form 4224 with the Agent sells, assigns, grants a participation in, or otherwise transfers all or part of the Obligations of the Company to such Bank, such Bank agrees to undertake sole responsibility for complying with

begin page 51

the withholding tax requirements imposed by Sections 1441 and 1442 of the Code.

- (d) If any Bank is entitled to a reduction in the applicable withholding tax, the Agent may withhold from any interest payment to such Bank an amount equivalent to the applicable withholding tax after taking into account such reduction. If the forms or other documentation required by subsection (a) of this Section are not delivered to the Agent, then the Agent may withhold from any interest payment to such Bank not providing such forms or other documentation an amount equivalent to the applicable withholding tax.
- (e) If the IRS or any other Governmental Authority of the United States or other jurisdiction asserts a claim that the Agent did not properly withhold tax from amounts paid to or for the account of any Bank (because the appropriate form was not delivered, was not properly executed, or because such Bank failed to notify the Agent of a change in circumstances which rendered the exemption from, or reduction of, withholding tax ineffective, or for any other reason) such Bank shall indemnify the Agent fully for all amounts paid, directly or indirectly, by the Agent as tax or otherwise, including penalties and interest, and including any taxes imposed by any jurisdiction on the amounts payable to the Agent under this Section, together with all costs and expenses (including Attorney Costs). The obligation of the Banks under this subsection shall survive the payment of all Obligations and the resignation or replacement of the Agent.
- 9.11 Co-Agents. None of the Banks identified on the facing page or signature pages of this Agreement as a "co-agent" shall have any right, power, obligation, liability, responsibility or duty under this Agreement other than those applicable to all Banks as such. Each Bank acknowledges that it has not relied, and will not rely, on any of the Banks so identified in deciding to enter into this Agreement or in taking or not taking action hereunder.

# ARTICLE X MISCELLANEOUS

10.01 Amendments and Waivers. No amendment or waiver of any provision of this Agreement or any other Loan Document, and no consent with respect to any departure by the Company therefrom, shall be effective unless the same shall be in writing and signed by the Majority Banks, the Company and acknowledged by the Agent, and then such waiver shall be

effective only in the specific instance and for the specific purpose for which given; provided, however, that no such waiver, amendment, or consent shall, unless in writing and signed by all the Banks, the Company and acknowledged by the Agent, do any of the following:

begin page 52

- (a) increase or extend the Commitment of any Bank (or reinstate any Commitment terminated pursuant to subsection 8.02(a) or subject any Bank to any additional obligations;
- (b) postpone or delay any date fixed for any payment of principal, interest, fees or other amounts due to the Banks (or any of them) hereunder or under any Loan Document;
- (c) reduce the principal of, or the rate of interest specified herein on any Loan, or of any fees or other amounts payable hereunder or under any Loan Document;
- (d) change the percentage of the Commitments or of the aggregate unpaid principal amount of the Loans which shall be required for the Banks or any of them to take any action hereunder; or
- (e) amend this Section 10.01 or Section 2.13 or any provision providing for consent or other action by all Banks;

and, provided further, that no amendment, waiver or consent shall, unless in writing and signed by the Agent in addition to the Majority Banks or all the Banks, as the case may be, affect the rights or duties of the Agent under this Agreement or any other Loan Document.

### 10.02 Notices.

- (a) All notices, requests and other communications provided for hereunder shall be in writing (including, unless the context expressly otherwise provides, by facsimile transmission, provided that any matter transmitted by the Company by facsimile (i) shall be immediately confirmed by a telephone call to the recipient at the number specified on the applicable signature page hereof, and (ii) shall be followed promptly by a hard copy original thereof) and mailed, faxed or delivered, to the address or facsimile number specified for notices on the applicable signature page hereof; or, as directed to the Company or the Agent, to such other address as shall be designated by such party in a written notice to the other parties, and as directed to each other party, at such other address as shall be designated by such party in a written notice to the Company and the Agent.
- (b) All such notices, requests and communications shall, when transmitted by overnight delivery, or faxed, be effective when delivered for overnight (next-day) delivery, or transmitted by facsimile machine, respectively, or if mailed, upon the third Business Day after the date deposited into the U.S. mail, or if delivered, upon delivery; except that notices pursuant to Article II or IX shall not be effective until actually received by the Agent.
- (c) The Company acknowledges and agrees that any agreement of the Agent and the Banks at Article II herein to

begin page 53

receive certain notices by telephone and facsimile is solely for

the convenience and at the request of the Company. The Agent and the Banks shall be entitled to rely on the authority of any Person purporting to be a Person authorized by the Company to give such notice and the Agent and the Banks shall not have any liability to the Company or other Person on account of any action taken or not taken by the Agent or the Banks in reliance upon such telephonic or facsimile notice. The obligation of the Company to repay the Loans shall not be affected in any way or to any extent by any failure by the Agent and the Banks to receive written confirmation of any telephonic or facsimile notice or the receipt by the Agent and the Banks of a confirmation which is at variance with the terms understood by the Agent and the Banks to be contained in the telephonic or facsimile notice.

- 10.03 No Waiver; Cumulative Remedies. No failure to exercise and no delay in exercising, on the part of the Agent or any Bank, any right, remedy, power or privilege hereunder, shall operate as a waiver thereof; nor shall any single or partial exercise of any right, remedy, power or privilege hereunder preclude any other or further exercise thereof or the exercise of any other right, remedy, power or privilege.
- 10.04 Costs and Expenses. The Company shall, whether or not the transactions contemplated hereby shall be consummated:
- (a) pay or reimburse BofA (including in its capacity as Agent) within five Business Days after demand (subject to subsection 4.01(e)) for all costs and expenses incurred by BofA (including in its capacity as Agent) in connection with the development, preparation, delivery, administration and execution of, and any amendment, supplement, waiver or modification to (in each case, whether or not consummated), this Agreement, any Loan Document and any other documents prepared in connection herewith or therewith, and the consummation of the transactions contemplated hereby and thereby, including the reasonable Attorney Costs incurred by BofA (including in its capacity as Agent) with respect thereto;
- (b) pay or reimburse each Bank, the Agent and the Arranger within five Business Days after demand (subject to subsection 4.01(e)) for all costs and expenses incurred by them in connection with the enforcement, attempted enforcement, or preservation of any rights or remedies during the existence of an Event of Default (including in connection with any "workout" or restructuring regarding the Loans, and including in any Insolvency Proceeding or appellate proceeding) under this Agreement, any other Loan Document, and any such other documents, including Attorney Costs, incurred by the Agent, the Arranger and any Bank; and
- (c) pay or reimburse BofA (including in its capacity as Agent) within five Business Days after demand (subject to subsection 4.01(f)) for all appraisal (including the allocated

#### begin page 54

cost of internal appraisal services), audit, environmental inspection and review (including the allocated cost of such internal services), search and filing costs, fees and expenses, incurred or sustained by BofA (including in its capacity as Agent) in connection with the matters referred to under subsections (a) and (b) of this Section.

10.05 Indemnity. Whether or not the transactions contemplated hereby shall be consummated: The Company shall pay, indemnify, and hold each Bank, the Agent and each of their respective officers, directors, employees, counsel, agents and

attorneys-in-fact (each, an "Indemnified Person") harmless from and against any and all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, charges, expenses or disbursements (including Attorney Costs) of any kind or nature whatsoever with respect to the execution, delivery, enforcement, performance and administration of this Agreement and any other Loan Documents, or the transactions contemplated hereby and thereby, and with respect to any investigation, litigation or proceeding (including any Insolvency Proceeding or appellate proceeding) related to this Agreement or the Loans or the use of the proceeds thereof, whether or not any Indemnified Person is a party thereto (all the foregoing, collectively, the "Indemnified Liabilities"); provided, that the Company shall have no obligation hereunder to any Indemnified Person with respect to Indemnified Liabilities arising from the gross negligence or willful misconduct of such Indemnified Person. The agreements in this Section shall survive payment of all other Obligations.

- 10.06 Marshalling; Payments Set Aside. Neither the Agent nor the Banks shall be under any obligation to marshall any assets in favor of the Company or any other Person or against or in payment of any or all of the Obligations. To the extent that the Company makes a payment or payments to the Agent or the Banks, or the Agent or the Banks enforce their Liens or exercise their rights of set-off, and such payment or payments or the proceeds of such enforcement or set-off or any part thereof are subsequently invalidated, declared to be fraudulent or preferential, set aside or required (including pursuant to any settlement entered into by the Agent in its discretion) to be repaid to a trustee, receiver or any other party in connection with any Insolvency Proceeding, or otherwise, then (a) to the extent of such recovery the obligation or part thereof originally intended to be satisfied shall be revived and continued in full force and effect as if such payment had not been made or such enforcement or set-off had not occurred, and (b) each Bank severally agrees to pay to the Agent upon demand its ratable share of the total amount so recovered from or repaid by the Agent.
- 10.07 Successors and Assigns. The provisions of this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns, except that the Company may not assign or transfer any of its

begin page 55

rights or obligations under this Agreement without the prior written consent of the Agent and each Bank.

- 10.08 Assignments, Participations, etc.
- (a) Any Bank may, with the written consent of the Company at all times other than during the existence of an Event of Default and the Agent, which consents shall not be unreasonably withheld, at any time assign and delegate to one or more Eligible Assignees (provided that no written consent of the Company or the Agent shall be required in connection with any assignment and delegation by a Bank to an Eligible Assignee that is an Affiliate of such Bank) (each an "Assignee") a ratable part of all, of the Loans, the Commitments and the other rights and obligations of such Bank hereunder, in a minimum amount of \$5,000,000; provided, however, that (i) no single Bank may make more than two such assignments; (ii) the Company and the Agent may continue to deal solely and directly with such Bank in connection with the interest so assigned to an Assignee until (A) written notice of such assignment, together with payment instructions, addresses and related information with respect to

the Assignee, shall have been given to the Company and the Agent by such Bank and the Assignee; (B) such Bank and its Assignee shall have delivered to the Company and the Agent an Assignment and Acceptance in the form of Exhibit C ("Assignment and Acceptance") and (C) the assignor Bank or Assignee has paid to the Agent a processing fee in the amount of \$3,500. Each Bank shall retain a minimum Commitment amount of at least \$5,000,000.

- (b) From and after the date that the Agent notifies the assignor Bank that it has received (and provided its consent with respect to) an executed Assignment and Acceptance and payment of the above-referenced processing fee, (i) the Assignee thereunder shall be a party hereto and, to the extent that rights and obligations hereunder have been assigned to it pursuant to such Assignment and Acceptance, shall have the rights and obligations of a Bank under the Loan Documents, and (ii) the assignor Bank shall, to the extent that rights and obligations hereunder and under the other Loan Documents have been assigned by it pursuant to such Assignment and Acceptance, relinquish its rights and be released from its obligations under the Loan Documents.
- (c) Immediately upon each Assignee's making its processing fee payment under the Assignment and Acceptance, this Agreement, shall be deemed to be amended to the extent, but only to the extent, necessary to reflect the addition of the Assignee and the resulting adjustment of the Commitments arising therefrom. The Commitment allocated to each Assignee shall reduce such Commitments of the assigning Bank pro tanto.
- (d) Any Bank may at any time sell to one or more commercial banks or other Persons not Affiliates of the Company (a "Participant") participating interests in any Loans, the Commitment of that Bank and the other interests of that Bank

### begin page 56

(the "originating Bank") hereunder and under the other Loan Documents; provided, however, that (i) the originating Bank's obligations under this Agreement shall remain unchanged, (ii) the originating Bank shall remain solely responsible for the performance of such obligations, (iii) the Company and the Agent shall continue to deal solely and directly with the originating Bank in connection with the originating Bank's rights and obligations under this Agreement and the other Loan Documents, and (iv) no Bank shall transfer or grant any participating interest under which the Participant shall have rights to approve any amendment to, or any consent or waiver with respect to, this Agreement or any other Loan Document, except to the extent such amendment, consent or waiver would require unanimous consent of the Banks as described in the first proviso to Section 10.01. In the case of any such participation, the Participant shall not have any rights under this Agreement, or any of the other Loan Documents, and all amounts payable by the Company hereunder shall be determined as if such Bank had not sold such participation; except that, if amounts outstanding under this Agreement are due and unpaid, or shall have been declared or shall have become due and payable upon the occurrence of an Event of Default, each Participant shall be deemed to have the right of set-off in respect of its participating interest in amounts owing under this Agreement to the same extent as if the amount of its participating interest were owing directly to it as a Bank under this Agreement.

(e) Each Bank agrees to take normal and reasonable precautions and exercise due care to maintain the confidentiality of all information identified as "confidential" or "secret" by the Company and provided to it by the Company or

any Subsidiary, or by the Agent on such Company's or Subsidiary's behalf, under this Agreement or any other Loan Document, and neither it nor any of its Affiliates shall use any such information other than in connection with or in enforcement of this Agreement and the other Loan Documents; except to the extent such information (i) was or becomes generally available to the public other than as a result of disclosure by the Bank, or (ii) was or becomes available on a non-confidential basis from a source other than the Company, provided that such source is not bound by a confidentiality agreement with the Company known to the Bank; provided, however, that any Bank may disclose such information (A) at the request or pursuant to any requirement of any Governmental Authority to which the Bank is subject or in connection with an examination of such Bank by any such authority; (B) pursuant to subpoena or other court process; (C) when required to do so in accordance with the provisions of any applicable Requirement of Law; (D) to the extent reasonably required in connection with any litigation or proceeding to which the Agent, any Bank or their respective Affiliates may be party; (E) to the extent reasonably required in connection with the exercise of any remedy hereunder or under any other Loan Document; (F) to such Bank's independent auditors and other professional advisors; (G) to any Participant or Assignee, actual or potential, provided that such Person agrees in writing

## begin page 57

to keep such information confidential to the same extent required of the Banks hereunder, and (H) as to any Bank, as expressly permitted under the terms of any other document or agreement regarding confidentiality to which the Company is party or is deemed party with such Bank.

- (f) Notwithstanding any other provision in this Agreement, any Bank may at any time create a security interest in, or pledge, all or any portion of its rights under and interest in this Agreement in favor of any Federal Reserve Bank in accordance with Regulation A of the FRB or U.S. Treasury Regulation 31 CFR 203.14, and such Federal Reserve Bank may enforce such pledge or security interest in any manner permitted under applicable law.
- 10.09 Automatic Debits of Fees. With respect to any commitment fee, facility fee, or other fee, or any other cost or expense (including Attorney Costs) due and payable to the Agent, BofA or the Arranger under the Loan Documents, the Company hereby irrevocably authorizes BofA, upon at least one day's prior written notice to the Company, to debit any deposit account of the Company with BofA in an amount such that the aggregate amount debited from all such deposit accounts does not exceed such fee or other cost or expense. If there are insufficient funds in such deposit accounts to cover the amount of the fee or other cost or expense then due, such debits will be reversed (in whole or in part, in BofA's sole discretion) and such amount not debited shall be deemed to be unpaid. No such debit under this Section 10.09 shall be deemed a setoff.
- 10.10 Notification of Addresses, Lending Offices, Etc. Each Bank shall notify the Agent in writing of any changes in the address to which notices to the Bank should be directed, of addresses of any Lending Office, of payment instructions in respect of all payments to be made to it hereunder and of such other administrative information as the Agent shall reasonably request.
- 10.11 Counterparts. This Agreement may be executed by one or more of the parties to this Agreement in any number of separate counterparts, each of which, when so executed, shall be

deemed an original, and all of said counterparts taken together shall be deemed to constitute but one and the same instrument. A set of the copies of this Agreement signed by all the parties shall be lodged with the Company and the Agent.

- 10.12 Severability. The illegality or unenforceability of any provision of this Agreement or any instrument or agreement required hereunder shall not in any way affect or impair the legality or enforceability of the remaining provisions of this Agreement or any instrument or agreement required hereunder.
- 10.13 No Third Parties Benefited. This Agreement is made and entered into for the sole protection and legal benefit of the Company, the Banks and the Agent, and their permitted

begin page 58

successors and assigns, and no other Person shall be a direct or indirect legal beneficiary of, or have any direct or indirect cause of action or claim in connection with, this Agreement or any of the other Loan Documents. Neither the Agent nor any Bank shall have any obligation to any Person not a party to this Agreement or other Loan Documents.

- $10.14\,$  Time. Time is of the essence as to each term or provision of this Agreement and each of the other Loan Documents.
  - 10.15 Governing Law and Jurisdiction.
- (a) THIS AGREEMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAW OF THE STATE OF CALIFORNIA; PROVIDED THAT THE AGENT AND THE BANKS SHALL RETAIN ALL RIGHTS ARISING UNDER FEDERAL LAW.
- (b) ANY LEGAL ACTION OR PROCEEDING WITH RESPECT TO THIS AGREEMENT AND ANY OTHER LOAN DOCUMENTS MAY BE BROUGHT IN THE COURTS OF THE STATE OF CALIFORNIA OR OF THE UNITED STATES FOR THE NORTHERN DISTRICT OF CALIFORNIA, AND BY EXECUTION AND DELIVERY OF THIS AGREEMENT, EACH OF THE COMPANY, THE AGENT AND THE BANKS CONSENTS, FOR ITSELF AND IN RESPECT OF ITS PROPERTY, TO THE NON-EXCLUSIVE JURISDICTION OF THOSE COURTS. EACH OF THE COMPANY, THE AGENT AND THE BANKS IRREVOCABLY WAIVES ANY OBJECTION, INCLUDING ANY OBJECTION TO THE LAYING OF VENUE OR BASED ON THE GROUNDS OF FORUM NON CONVENIENS, WHICH IT MAY NOW OR HEREAFTER HAVE TO THE BRINGING OF ANY ACTION OR PROCEEDING IN SUCH JURISDICTION IN RESPECT OF THIS AGREEMENT OR ANY DOCUMENT RELATED HERETO. THE COMPANY, THE AGENT AND THE BANKS EACH WAIVE PERSONAL SERVICE OF ANY SUMMONS, COMPLAINT OR OTHER PROCESS, WHICH MAY BE MADE BY ANY OTHER MEANS PERMITTED BY CALIFORNIA T.AW.
- 10.16 Waiver of Jury Trial. THE COMPANY, THE BANKS AND THE AGENT EACH WAIVE THEIR RESPECTIVE RIGHTS TO A TRIAL BY JURY OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF OR RELATED TO THIS AGREEMENT, THE OTHER LOAN DOCUMENTS, OR THE TRANSACTIONS CONTEMPLATED HEREBY OR THEREBY, IN ANY ACTION, PROCEEDING OR OTHER LITIGATION OF ANY TYPE BROUGHT BY ANY OF THE PARTIES AGAINST ANY OTHER PARTY OR PARTIES, WHETHER WITH RESPECT TO CONTRACT CLAIMS, TORT CLAIMS, OR OTHERWISE. THE COMPANY, THE BANKS AND THE AGENT EACH AGREE THAT ANY SUCH CLAIM OR CAUSE OF ACTION SHALL BE TRIED BY A COURT TRIAL WITHOUT A JURY. WITHOUT LIMITING THE FOREGOING, THE PARTIES FURTHER AGREE THAT THEIR RESPECTIVE RIGHT TO A TRIAL BY JURY IS WAIVED BY OPERATION OF THIS SECTION AS TO ANY ACTION, COUNTERCLAIM OR OTHER PROCEEDING WHICH SEEKS, IN WHOLE OR IN PART, TO CHALLENGE THE VALIDITY OR ENFORCEABILITY OF THIS AGREEMENT OR THE OTHER LOAN DOCUMENTS OR ANY PROVISION HEREOF OR THEREOF. THIS WAIVER SHALL APPLY TO ANY

SUBSEQUENT AMENDMENTS, RENEWALS, SUPPLEMENTS OR MODIFICATIONS TO THIS AGREEMENT AND THE OTHER LOAN DOCUMENTS.

begin page 59

10.17 Entire Agreement. This Agreement, together with the other Loan Documents, embodies the entire agreement and understanding among the Company, the Banks and the Agent, and supersedes all prior or contemporaneous Agreements and understandings of such Persons, verbal or written, relating to the subject matter hereof and thereof.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed and delivered in San Francisco, California by their proper and duly authorized officers as of the day and year first above written.

ROSS STORES, INC.

By:/S/EARL BENSON

Title:Sr. Vice President & CFO

By:

Title:

Address for notices:

8333 Central Avenue
Newark, CA 94560-3433
Attn: Earl T. Benson
Chief Financial Officer
Facsimile: (510) 505-4181
Tel: (510) 505-4512

BANK OF AMERICA NATIONAL TRUST AND SAVINGS ASSOCIATION, as Agent

By:/s/ KEVIN LEADER

Title: Vice President

Address for notices:

1455 Market Street, 12th Floor San Francisco, CA 94103 Attn: Global Agency #5596 Facsimile: (415) 622-4894 Tel: (415) 953-0108

Address for payments (by wire):

Bank of America NT&SA 850 Gateway Boulevard Concord, CA 94520 ABA 121000358 SF Attention: Global Agency #5596 Account No. 12331-14279 Ref: Ross Stores, Inc.

begin page 60

Commitment
Amount: \$20,000,000

THE INDUSTRIAL BANK OF JAPAN, LIMITED, as Co-Agent and as a Bank By:/s/ MAKOTO MASUDA

Title:Deputy General Manager

Ву:

Title:

Address for notices, and Domestic and Offshore Lending Office:

555 California Street, Suite 1610 San Francisco, CA 94194

Attention: Greg Stewart, Vice

President

Telephone: (415) 693-1824 Facsimile: (415) 982-1917

Commitment Amount: \$40,000,000 BANK OF AMERICA NATIONAL TRUST AND SAVINGS ASSOCIATION, as a Bank

By:/s/JEAN A. BRINKMANN Jean A. Brinkmann Vice President

By:

Title:

Address for notices, and Domestic and Offshore Lending Office:

San Francisco Regional Commercial Banking Office #1499 345 Montgomery Street, Concourse Level San Francisco, CA 94104

Attention: Jean A. Brinkmann Telephone: (415) 622-8308 Facsimile: (415) 622-1878

begin page 61

## SCHEDULE 5.05

## LITIGATION

There is no litigation against the company pertaining to this agreement or any other loan document, or if determined adverseley would have a material impact on the company.

SCHEDULE 5.07

ERISA COMPLIANCE

Ross Stores is in complete compliance with all provisions of

### SCHEDULE 5.12

### ENVIRONMENTAL MATTERS

Ross Stores does not have, nor is aware of any environmental claims that could have a material adverse effect.

begin page 62

SCHEDULE 5.11

PERMITTED LIABILITIES

East Coast Distribution Center Insurance Claim

Note: Ross Stores incurred damage to both merchandise and the building in our East Coast Distribution Center. This is not considered a direct liability as it is covered by insurance.

begin page 63

SCHEDULE 5.16

LIST OF SUBSIDIARIES

Ross Realty Company

Ross Newark Company

Retail Assurance Group, Ltd

begin page 64

EXHIBIT A

NOTICE OF BORROWING

Date: , 199

To:Bank of America National Trust and Savings Association as Agent for the Banks parties to the Credit Agreement dated as of  $$\rm \,$  , 1994

(as extended, renewed, amended or restated from time to time, the "Credit Agreement") among Ross Stores, Inc., certain Banks which are signatories thereto and Bank of America National Trust and Savings Association, as Agent

Ladies and Gentlemen:

The undersigned, Ross Stores, Inc. (the "Company"), refers to the Credit Agreement, the terms defined therein being used herein as therein defined, and hereby gives you notice irrevocably, pursuant to Section 2.03 of the Credit Agreement, of the Borrowing specified herein:

- 1. The Business Day of the proposed Borrowing is , 19  $\,$  .
- 2. The aggregate amount of the proposed Borrowing is  $\mbox{\$}$
- 3. The Borrowing is to be comprised of \$ of [Base Rate] [Offshore Rate] Loans.
- 4. The duration of the Interest Period for the Offshore Rate Loans included in the Borrowing shall be \_\_\_\_\_\_ months.

The undersigned hereby certifies that the following statements are true on the date hereof, and will be true on the date of the proposed Borrowing, before and after giving effect thereto and to the application of the proceeds therefrom:

- (a) the representations and warranties of the Company contained in Article V of the Credit Agreement are true and correct as though made on and as of such date (except to the extent such representations and warranties relate to an earlier date, in which case they are true and correct as of such date);
- (b) no Default or Event of Default has occurred and is continuing, or would result from such proposed Borrowing; and
- (c) The proposed Borrowing will not cause the aggregate principal amount of all outstanding Revolving Loans to exceed the combined Revolving Commitments of the Banks.

Ross Stores, Inc.

By:

Title:

By:

Title:

begin page 65

EXHIBIT B

NOTICE OF CONVERSION/CONTINUATION

Date:

To:Bank of America National Trust and Savings
Association, as Agent for the Banks parties to the
Credit Agreement dated as of , 1994 (as
extended, renewed, amended or restated from time to
time, the "Credit Agreement") among Ross Stores, Inc.,
certain Banks which are signatories thereto and Bank of
America National Trust and Savings Association, as
Agent

#### Ladies and Gentlemen:

The undersigned, Ross Stores, Inc. (the "Company"), refers to the Credit Agreement, the terms defined therein being used herein as therein defined, and hereby gives you notice irrevocably, pursuant to Section 2.04 of the Credit Agreement, of the [conversion] [continuation] of the Loans specified herein, that:

- 1. The Conversion/Continuation Date is , 19 .
- 2. The aggregate amount of the Loans to be [converted] [continued] is  $\mbox{\$}$
- 3. The Loans are to be [converted into] [continued as] [Offshore Rate] [Base Rate] Loans.
- 4. [If applicable:] The duration of the Interest Period for the Loans included in the [conversion] [continuation] shall be months.

The undersigned hereby certifies that the following statements are true on the date hereof, and will be true on the proposed Conversion/Continuation Date, before and after giving effect thereto and to the application of the proceeds therefrom:

- (a) the representations and warranties of the Company contained in Article V of the Credit Agreement are true and correct as though made on and as of such date (except to the extent such representations and warranties relate to an earlier date, in which case they are true and correct as of such date);
- (b) no Default or Event of Default has occurred and is continuing, or would result from such proposed [conversion] [continuation]; and
- (c) the proposed [conversion] [continuation] will not cause the aggregate principal amount of all outstanding Revolving Loans to exceed the combined Revolving Commitments of the Banks.

Ross Stores, Inc.

ъу.		
Title:		
By:		
Ti+10.		

Assignment and Acceptance
ASSIGNMENT AND ACCEPTANCE dated, 199 between (the "Assignor") and (the "Assignee").
RECITALS
A. Reference is made to the Credit Agreement dated as of , 1994 (as amended from time to time, the "Credit
Agreement"), among Ross Stores, Inc. (the "Company"), the several financial institutions from time to time party thereto (the "Banks") and Bank of America National Trust and Savings
Association as agent for the Banks (in such capacity, the "Agent"). Capitalized terms not otherwise defined herein shall have the meanings ascribed to such terms as set forth in the
Credit Agreement.

B. The Assignor is a Bank under and as defined in the Credit Agreement and, as such, presently has outstanding the following Commitment and Loans under the Credit Agreement:

Revolving Commitment	\$
Base Rate Loans	\$
Offshore Rate Loans	\$

- D. After giving effect to such assignment, the respective Commitments and outstanding Loans of the Assignor and Assignee under the Credit Agreement will be:

Assignor

Revolving Commitment Base Rate Loans Offshore Rate Loans	\$ \$ \$
Assignee	
Revolving Commitment Base Rate Loans Offshore Rate Loans	\$ \$ \$

NOW, THEREFORE, the Assignor and the Assignee hereby agree as follows:

- 1. The Assignor hereby sells and assigns to the Assignee WITHOUT RECOURSE, and the Assignee hereby purchases and assumes from the Assignor, the Assigned Percentage of the Assignor's rights and obligations under the Credit Agreement as of the Effective Date.
- 2. The Assignor (i) represents and warrants that as of the date hereof its Commitments and outstanding Loans (without giving effect to assignments thereof which have not yet become effective) are as stated in the Recitals, above; (ii) represents and warrants that it is the legal and beneficial owner of the interest being assigned by it hereunder and that such interest is free and clear of any adverse claim; (iii) makes no representations or warranty and assumes no responsibility with respect to any statements, warranties or representations made in or in connection with the Credit Agreement or the execution, legality, validity, enforceability, genuineness, sufficiency or

value of the Credit Agreement or any other Loan Document furnished pursuant thereto; and (iv) makes no representations or warranty and assumes no responsibility with respect to the financial condition of the Company or any of its Subsidiaries or the performance or observance by the Company or any of its Subsidiaries of any of their obligations under the Credit Agreement or any other Loan Document furnished pursuant thereto.

- The Assignee (i) represents and warrants that it is an Eligible Assignee; (ii) confirms that it has received a copy of the Credit Agreement, together with copies of such other documents and information as it has deemed appropriate to make its own credit analysis and decision to enter this Assignment and Acceptance; (iii) agrees that it will, independently and without reliance upon Agent, the Assignor or any other Bank and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit decisions in taking or not taking action under the Credit Agreement and any other Loan Documents; (iv) appoints and authorizes Agent to take such action as agent on its behalf and to exercise such powers under the Credit Agreement and the other Loan Documents as are delegated to Agent by the terms thereof, together with such powers as are reasonably incidental thereto; and (v) agrees that it will perform in accordance with their terms all of the obligations which by the terms of the Credit Agreement and the other Loan Documents are required to be performed by a Bank thereunder.
- 4. Following the execution of this Assignment and Acceptance by the Assignor and the Assignee, it will be delivered to Agent for acceptance and recording by Agent and acceptance by the Company. The effective date for this Assignment and Acceptance shall be \_\_\_\_\_\_ (the "Effective Date"), subject to acceptance by the Agent and the Company; provided, however, this Assignment and Acceptance shall not be effective until accepted by the Agent and the Company.
- 5. Subject to and upon such acceptance and recording as of the Effective Date, (i) the Assignee shall be a party to the Credit Agreement and shall be entitled to the rights and benefits of the Loan Documents and, to the extent of the percentage assigned in this Assignment and Acceptance, have the rights and obligations of a Bank thereunder and (ii) the Assignor shall, to the extent of the percentage assigned in this Assignment and Acceptance, relinquish its rights and be released from its obligations under the Credit Agreement and the other Loan Documents.
- 6. Subject to and upon such acceptance and recording, from and after the Effective Date, Agent shall make all payments under the Credit Agreement which are payable to Agent for the account of the appropriate Bank to the appropriate Banks severally in proportion to their respective percentages determined after giving effect to this assignment, when payment is due. The Assignor and Assignee shall make all appropriate adjustments in payments under the Credit Agreement and the other Loan Documents for periods prior to the Effective Date directly between themselves.
- 7. This Assignment and Acceptance shall be governed by, and construed in accordance with, the laws of the State of California.
- 8. The following administrative details apply to the  $\ensuremath{\mathsf{Assignee}}\xspace$  :
  - (A) Notice Address:

Assignee	name:	

Addres	S:
Attent	
Teleph	one: ( )
Facsim.	ile: ( )
(B) Address for	Payments:
Accoun	t No.:
	At:
Refere	
Attent	
(C) Offshore Le	nding Office:
	ee name:
Addres	S:
Attent	ion:
Teleph	one: ( )
	11e: ( )
(C) Domestic Le	nding Office:
Assian	ee name:
Address	
7	
Attent.	one: ( )
	ile: ( )
	ment and Acceptance shall be governed by,
and construed in accordance California.	rdance with, the laws of the State of
California.	
	OF, the undersigned as executed this date first set forth above.
	[NAME OF ASSIGNOR]
	By:
	Title:
	[NAME OF ASSIGNEE]
	Ву:
	Title:
ACCEPTED this day	
of, 199	
DANIE OF AMERICA NAMEO	NAT EDUCE AND
BANK OF AMERICA NATION SAVINGS ASSOCIAT	
Ву:	
Title: Vice Presiden	
ACCEPTED this day	
of, 199	

ROSS STORES, INC.

By:
Title:

[FN]

<F1> Specify percentage of Assignor's interest only in total
facility in no more than 4 decimal points.

#### EMPLOYMENT AGREEMENT

THIS EMPLOYMENT AGREEMENT is made effective as of June 8, 1994, by and between Ross Stores, Inc. (the "Company") and Norman A. Ferber (the "Executive"). The Executive is presently employed by the Company as its Chairman of the Board and Chief Executive Officer pursuant to an employment contract of March 17, 1989, as amended in or about April 1991 and April 1992 (the "Initial Contract"), and it is now the intention of the Company and the Executive to enter into a new employment agreement and to terminate the Initial Contract. Accordingly, the Company and the Executive hereby terminate the Initial Contract and enter into this Agreement.

- Term. The employment of the Executive by the Company will continue as of the date hereof and end on February 3, 1997, unless extended or terminated in accordance with this Agreement. During August 1996, and during August every other year thereafter (every two years) for so long as the Executive is employed by the Company, upon the written request of the Executive the Board of Directors of the Company (the "Board") shall consider extending the Executive's employment with the Company. Such request must be delivered to the Chairman of the Compensation Committee no later than the July 31st which precedes the August in which the requested extension will be considered. The Board shall advise the Executive, in writing, on or before the September 1st following its consideration of the Executive's written request, whether it approves of such extension. The failure of the Board to provide such written advice shall constitute approval of the Executive's request for extension. If the Executive's request for an extension is approved, this Agreement shall be extended two additional years.
- 2. Position and Duties. The Executive shall continue to serve as the Chairman of the Board and Chief Executive Officer of the Company with overall responsibility for the Company's corporate policy-making and the accomplishment of its plans and objectives until January 27, 1996, and, at the option of the Executive, will serve as the Chairman of the Board after January 27, 1996, all on a mutually-agreeable work schedule (which after January 31, 1995, will be reduced from its present level of time commitment). The Executive shall report directly to the Company's Board and shall himself be a member of such Board. The Executive shall devote substantially all of his working time and efforts to the business and affairs of the Company while acting as Chief Executive Officer. During the term of his employment, the Executive may engage in outside activities provided those activities do not conflict with his duties and responsibilities hereunder, and provided further that the Executive gives written notice to the Board of any significant outside business activity in which he plans to become involved, whether or not such activity is pursued for profit. The Executive may not render services to or invest in any business competitive with any existing or contemplated business of the Company except with respect to personal investments in securities, limited partnerships or similar passive investment interests that are publicly traded.

3. Place of Performance. The Executive shall be employed at the principal executive or operational offices of the Company except for required travel on the Company's business to an extent substantially consistent with present business travel obligations.

### 4. Compensation and Related Matters.

- a. Salary. During his employment the Company shall pay the Executive a salary of not less than \$515,000 per annum. This salary shall be payable in equal installments in accordance with the Company's normal payroll practices applicable to senior officers. Subject to the first sentence of this paragraph, the Executive's salary may be adjusted from time to time by the Board in accordance with normal business practices of the Company.
- b. Bonus. During his employment the Company shall continue to pay the Executive an annual bonus in accordance with the terms of the existing bonus incentive plan that covers the Executive (or any replacement plan of substantially equivalent or greater value that may subsequently be established and in effect at the time for such action).
- c. Expenses. During his employment the Executive shall be entitled to receive prompt reimbursement for all reasonable expenses incurred by him in performing services hereunder, including all reasonable expenses of travel and living while away from home, provided that such expenses are incurred and accounted for in accordance with the policies and procedures established by the Company.
- Other Benefits. The Executive shall be entitled to continue to participate in all of the Company's employee benefit plans and arrangements in effect on the date hereof in which the Executive now participates (including without limitation each pension and retirement plan and arrangement, supplemental pension and retirement plan, deferred compensation plan, short-term and long-term incentive plan, stock option plan, life insurance and health-and-accident plan and arrangement, medical insurance plan, physical examination program, dental care plan, accidental death and disability plan, survivor income plan, relocation plan, financial, tax and legal counseling programs, and vacation plan). The Company shall not make any changes in such plans or arrangements which would adversely affect the Executive's rights or benefits thereunder, unless such change occurs pursuant to a program applicable to all senior executives of the Company and does not result in a proportionately greater reduction in the rights of, or benefits to, the Executive as compared with any other senior executive of the Company. The Executive shall be entitled to participate in or receive benefits under any employee benefit plan or arrangement made available by the Company in the future to its executives and key management employees, subject to, and on a basis consistent with, the terms, conditions and overall administration of such plans and arrangements. Except as otherwise specifically provided herein, nothing paid to the Executive under any plan or arrangement presently in effect or made available in the future shall be in lieu of the salary or bonus payable under subsections (a) and (b).
- e. Vacations. The Executive shall be entitled to the number of vacation days in each calendar year, and to compensation in respect of earned but unused vacation days,

determined in accordance with the Company's vacation plan. The Executive shall also be entitled to all paid holidays given by the Company to its executives. Unused vacation days shall not be forfeited once they have been earned and, if still unused at the time of the Executive's termination of employment with the Company, shall be promptly paid to the Executive at their then-current value, based on the Executive's rate of pay at the time of his termination of employment.

- f. Services Furnished. The Company shall furnish the Executive with office space and such services as are suitable to the Executive's position and adequate for the performance of his duties.
- 5. Offices. The Executive agrees to serve, if elected or appointed thereto, as a director of the Company and any of its subsidiaries and in one or more executive offices of any of the Company's subsidiaries, provided that the Executive is indemnified for serving in any and all such capacities on a basis no less favorable than is currently provided by the Company's by-laws and applicable state law.

#### 6. Confidential Information.

- a. The Executive agrees not to disclose, either while in the Company's employ or at any time thereafter, to any person not employed by the Company, or not engaged to render services to the Company, any confidential information obtained while in the employ of the Company, including, without limitation, any of the Company's inventions, processes, methods of distribution or customers or trade secrets; provided, however, that this provision shall not preclude the Executive from use or disclosure of information known generally to the public or from disclosure required by law or court order.
- b. The Executive agrees that upon leaving the Company's employ he will make himself reasonably available to answer questions from Company officers regarding his former duties and responsibilities and the knowledge he obtained in connection therewith. In addition, he will not take with him, without the prior written consent of any officer authorized to act in the matter by the Board, any study, memoranda, drawing, blueprint, specification or other document of the Company, its subsidiaries, affiliates and divisions, which is of a confidential nature relating to the Company, its subsidiaries, affiliates and divisions.
- 7. Termination. The Executive's employment may be terminated during the term of this Agreement only as follows:
- a. Death. The Executive's employment shall terminate upon his death. A termination of employment pursuant to this paragraph 7(a) shall be deemed an involuntary termination for purposes of this Agreement or any plan or practice of the Company.

### begin page 4

b. Disability. If, as a result of the Executive's incapacity due to physical or mental illness, the Executive shall have been absent from his duties hereunder on

- a full-time basis for the entire period of six consecutive months, and within thirty days after written notice of termination is given by the Company or the Executive (which may occur before or after the end of such six-month period), the Executive shall not have returned to the performance of his duties hereunder on a full-time basis, the Executive's employment shall terminate. A termination of employment pursuant to this paragraph 7(b) shall be deemed an involuntary termination for purposes of this Agreement or any plan or practice of the Company.
- c. Cause. The Company may terminate the Executive's employment for Cause. The Company shall have "Cause" to terminate the Executive's employment upon (A) the continued failure by the Executive to substantially perform his duties hereunder (other than a failure resulting from a disability as defined in subsection (b)) after written notice is delivered by the Company that specifically identifies the manner in which the Executive has not substantially performed his duties, or (B) the engaging by the Executive in knowing, illegal or grossly negligent conduct which is materially injurious to the Company monetarily or otherwise.
- d. Without Cause. The Company may terminate the Executive's employment at any time without cause. A termination "without cause" is a termination of the Executive's employment by the Company for any reason other than those set forth in subsections (a)[Death], (b)[Disability] or (c)[For Cause] of this paragraph.
- e. Termination by the Executive for Good Reason. The Executive may terminate his employment with the Company for Good Reason which shall be deemed to occur if he terminates his employment within six months after (i) written notice of a failure by the Company to comply with any material provision of this Agreement, which failure has not been cured within ten days after such written notice of noncompliance has been given by the Executive to the Company, or (ii) a significant diminishment in the nature or scope of the authority, power, function or duty attached to the position which the Executive currently maintains without the express written consent of the Executive.
- f. Termination Following Change of Control. The Executive may terminate his employment with the Company within six months after a Change of Control, which shall be deemed to have occurred in the event of: (i) the direct or indirect sale or exchange by the stockholders of the Company of all or substantially all of the stock of the Company, in a single or series of related transactions, after which sale or exchange the stockholders of the Company immediately prior to such transaction(s) do not retain, directly or indirectly, at least a majority of the beneficial interest in the voting stock of the Company; (ii) a merger in which the Company is a party after which merger the stockholders of the Company do not retain, directly or indirectly, at least a majority of the beneficial interest in the voting stock of the surviving company; or (iii) the sale, exchange, or transfer of all or substantially all of the Company's assets (other than a sale, exchange, or transfer to one or more corporations where the stockholders of the Company before such sale, exchange, or transfer retain, directly or indirectly, at least a majority of the beneficial interest in the voting

transferred). Provided, however, that the Executive shall not be entitled to terminate his employment under this subsection in the event that the purchaser of the Company, or any successor by merger, consolidation or otherwise, or the entity to which all or a significant portion of the Company's assets have been transferred, shall have expressly assumed in writing all duties and obligations of the Company under this Agreement.

- g. Voluntary Termination. The Executive may voluntarily terminate his employment with the Company at any time. A termination of employment by the Executive pursuant to paragraph 7(e)[For Good Reason] or (f)[Change of Control] shall not be deemed a voluntary termination by the Executive for purposes of this Agreement or any plan or practice of the Company but shall be deemed an involuntary termination.
- h. Non-Renewal. If the Executive fails to request an extension of this Agreement in accordance with paragraph 1, or if the Board shall fail to approve such request, this Agreement shall automatically expire at the end of its term. Such expiration shall not entitle the Executive to any compensation or benefits except as earned by the Executive through the date of expiration of this Agreement. The parties shall have no further obligations to each other thereafter except as set forth in paragraphs 6, 9(f) and 12.

### 8. Notice and Effective Date of Termination.

- a. Notice. Any termination of the Executive's employment by the Company or by the Executive during the term of this Agreement (other than as a result of death) shall be communicated by written notice of termination to the other party hereto. Such notice shall indicate the specific termination provision in this Agreement relied upon and shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of the Executive's employment under that provision.
- $\hbox{ b. } \hbox{ Date of Termination. } \hbox{ The date of termination } \\ \hbox{shall be: }$
- (i) if the Executive's employment is terminated by his death, the date of his death;
- (ii) if the Executive's employment is terminated pursuant to paragraph 7(b)[Disability], the date of termination shall be the 31st day following delivery of the notice of termination;
- (iii) if the Executive's employment is terminated for any other reason by either party, the date on which a notice of termination is delivered to the other party; and
- (iv) if the Agreement expires pursuant to paragraph 7(h) [Non-Renewal], the parties' employment relationship shall terminate on the last day of the term of this Agreement without any notice.

begin page 6

- 9. Compensation and Benefits Upon Termination.
- a. Death, Disability, Without Cause or For Good Reason. If the Executive's employment terminates pursuant to

paragraph 7(a)[Death], (b)[Disability], (d)[Without Cause] or (e)[For Good Reason], the Company shall:

- (i) Salary: continue to pay the Executive (or his designee or estate) his then-current salary through the remaining term of this Agreement as defined in paragraph 1:
- (ii) Bonus: continue to pay the Executive (or his designee or estate) an annual bonus(es) throughout such remaining term; each such bonus shall be in an amount equal to the greater of (A) the Executive's bonus during the year prior to his termination or (B) the bonus that the Executive would have earned under the Company's bonus plan in the year that he was terminated had he remained in its employment; provided, however, that such post-termination bonuses shall not exceed the lesser of the 100% targeted amounts for those bonus payments in the prior and thencurrent year, and such bonuses shall not be paid until due under the Company's present bonus plan;
- (iii) Stock Options: with respect to any stock options granted to the Executive by the Company, the Executive shall immediately become vested in any unvested stock options upon such termination; and
- (iv) Restricted Stock: with respect to any restricted stock granted to the Executive by the Company which has not become vested as of such termination, the Executive shall immediately become vested in a pro rata portion of such unvested stock in accordance with the terms of the applicable stock grant agreements.

The Company shall have no further obligations to the Executive as a result of such termination except as set forth in paragraphs 9(f) and 12.

- b. For Cause. If the Executive's employment is terminated for cause as defined in paragraph 7(c)(A)[Failure to Perform], the Executive shall receive the post-termination compensation and benefits described in paragraph 9(a)[Compensation and Benefits Upon Death, Disability, Termination Without Cause or For Good Reason]. If the Executive's employment is terminated for cause as defined in paragraph 7(c)(B)[Materially Injurious Conduct], he shall only receive the post-termination compensation and benefits described in paragraph 9(d)[Compensation and Benefits Upon Voluntary Termination].
- c. Change of Control. Upon a Change of Control (whether or not the Executive's employment terminates), the Executive shall immediately become vested in any shares of restricted stock granted to the Executive by the Company which had not vested prior to the Change of Control in accordance with the terms of the applicable stock grant agreements. In addition, if the Executive's employment terminates pursuant to paragraph 7(f)[Change of Control], the Company shall:

begin page 7

(i) Salary: continue to pay the Executive (or his designee or estate) his then-current salary through the remaining term of this Agreement as defined in paragraph 1;

(ii) Bonus: continue to pay the Executive (or his designee or estate) his annual bonus(es) throughout such remaining term; each such bonus shall be in an amount equal to the greater of (A) the Executive's bonus during the year prior to his termination or (B) the bonus that the Executive would have earned under the Company's bonus plan in the year that he was terminated had he remained in its employment; provided, however, that such post-termination bonuses shall not exceed the lesser of the 100% targeted amounts for those bonus payments in the prior and thencurrent year, and such bonuses shall not be paid until due under the Company's present bonus plan; and

(iii) Stock Options: with respect to any stock options granted to the Executive by the Company, the Executive shall immediately become vested in any unvested stock options upon such termination.

The Company shall reimburse the Executive for any excise taxes paid by the Executive pursuant to Internal Revenue Code section 4999 as a result of any "excess parachute payments" that he receives from the Company as determined under section 280G of said Code. This reimbursement shall not include any additional amount to cover the Executive's income or other taxes on such reimbursement. The Company shall have no further obligations to the Executive as a result of such termination.

- d. Voluntary Termination. If the Executive terminates his employment pursuant to paragraph 7(g)[Voluntary Termination], he shall be paid his salary through his termination date and not thereafter. He shall not be entitled to any bonus payments which were not fully earned prior to his termination date, and he shall not be entitled to any pro-rated bonus payment for the year in which he terminates his employment. Any stock options granted to him by the Company will continue to vest only through the date of his termination (provided, however, that if the Executive's voluntary termination occurs within six months of a Change of Control, the Executive shall immediately become fully-vested in any unvested stock options previously granted to him by the Company) and any restricted stock that was granted to the Executive by the Company which is unvested as of the date of his termination will automatically be reacquired by the Company and the Executive shall have no further rights with respect to such restricted stock. The Company shall have no further obligations to the Executive as a result of such termination.
- e. Non-Renewal. If the Agreement expires as set forth in paragraph 7(h) [Non-Renewal], the Company shall have no further obligations to the Executive except as set forth in paragraphs 9(f) and 12.
- f. Continued Insurance Coverage Upon Any Termination. In the event that the parties' employment relationship terminates for any of the reasons set forth in paragraph 7 (death, disability, for cause, without cause, for good reason, change of control, voluntary termination or non-renewal) the Company shall continue the Executive's

## begin page 8

(and/or his eligible dependents) Health Care and Executive Health Care coverage under the Company's benefit program at no cost to the Executive for a five year period, and after such five year period, the Executive (and/or his eligible

dependents) will then be entitled to elect continued group Health Care and Executive Health Care coverage at their own expense until August 25, 2013, when the Executive will be eligible for Medicare coverage.

- g. Option to Elect Life Insurance Coverage. lieu of the compensation and benefits to be paid upon the Executive's death as described in paragraph 9(a), the Executive may elect to have the Company purchase insurance upon his life in such amounts and on such terms as the Company and the Executive shall agree in writing. Such life insurance may be elected by the Executive in lieu of the entire compensation and benefits package described paragraph 9(a), or it may be elected in lieu of any one or more elements (salary, bonus, stock options or restricted stock) of that compensation and benefits package. After its purchase of such life insurance, upon the Executive's termination pursuant to paragraph 7(a)[Death] the Company shall have no further obligation to provide to the Executive (or his designees, heirs or estate) the compensation and/or benefits described in paragraph 9(a) which the Executive and the Company have agreed to replace with such life insurance. The Executive shall have the sole and exclusive right to designate the beneficiary or beneficiaries of any life insurance purchased pursuant to this paragraph.
- 10. Exercise of Stock Options Following Termination. If the Executive's employment terminates pursuant to paragraph 7(a) [Death] or (b) [Disability], he (or his estate) may exercise his right to purchase any vested stock under the stock options granted to him by the Company for up to one year following the date of his termination, but not later than the termination date of such options. In all other instances, he may exercise that right for up to three months following the date of his termination, but not later than the termination date of such options. All such purchases must be made by the Executive in accordance with the applicable stock option plans and agreements between the parties.
- 11. Successors; Binding Agreement. This Agreement and all rights of the Executive hereunder shall inure to the benefit of and be enforceable by the Executive's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees. If the Executive should die while any amounts would still be payable to him hereunder all such amounts shall be paid in accordance with the terms of this Agreement to the Executive's written designee or, if there be no such designee, to the Executive's estate.
- 12. Insurance and Indemnity. The Company shall, to the extent permitted by law, include the Executive during the term of this Agreement under any directors and officers liability insurance policy maintained for its directors and officers, with coverage at least as favorable to the Executive in amount and each other material respect as the coverage of other directors and officers covered thereby. This obligation to provide insurance and indemnify the Executive shall survive expiration or termination of this Agreement with respect to proceedings or threatened proceedings based on acts or omissions of the Executive occurring during the Executive's employment with the Company or with any

the Company's successors and assigns and shall inure to the benefit of the Executive's heirs and personal representatives.

13. Notice. For the purposes of this Agreement, notices, demands and all other communications provided for in the Agreement shall be in writing and shall be deemed to have been duly given when delivered or (unless otherwise specified) mailed by United States registered mail, return receipt requested, postage prepaid, addressed as follows:

If to the Executive:

Norman A. Ferber c/o Ross Stores, Inc. 8333 Central Avenue Newark, CA 94560-3433

If to the Company:

Ross Stores, Inc. 8333 Central Avenue Newark, CA 94560-0728 Attention: Corporate Secr

Attention: Corporate Secretary

or to such other address as any party may have furnished to the other in writing in accordance herewith, except that notices of change of address shall be effective only upon receipt.

- 14. Modification or Waiver; Entire Agreement. No provision of this Agreement may be modified or waived except in a document signed by the Executive and the chairman of the Compensation Committee of the Board or such other person as may be designated by the Board. This Agreement, along with any stock option or restricted stock agreements between the parties, constitute the entire agreement between the parties regarding their employment relationship, and any other agreements, including the Initial Contract, are terminated and of no further force or legal effect. To the extent that this Agreement is in any way inconsistent with any prior restricted stock or stock option agreements between the parties, this Agreement shall control. Provided, however, that nothing in this Agreement is intended to or shall modify in any way the Stock Grant Agreement of March 16, 1992 between the parties, which shall remain in full force and effect. No agreements or representations, oral or otherwise, with respect to the subject matter hereof have been made by either party which are not set forth expressly in this Agreement.
- 15. Governing Law; Severability. The validity, interpretation, construction and performance of this Agreement shall be governed by the laws of the State of California. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement.
- 16. No Mitigation. The Executive shall have no duty to seek other employment in order to mitigate payments that the Company may be required to make to him or for his benefit hereunder in the event of the termination of his employment. Provided, however, that if the Executive obtains other employment during any period in which he is entitled to receive continued salary or bonus payments under paragraph 9, any salary or bonus payments earned by the Executive during such period shall reduce the Company's obligation

9 by the amount of the salary and/or bonus payments so earned by the Executive.

- 17. Withholding. All payments required to be made by the Company hereunder to the Executive or his estate or beneficiaries shall be subject to the withholding of such amounts as the Company may reasonably determine it should withhold pursuant to any applicable law. To the extent permitted, the Executive may provide all or any part of any necessary withholding by contributing Company stock with value, determined on the date such withholding is due, equal to the number of shares contributed multiplied by the closing NASDAQ price on the date preceding the date the withholding is determined.
- 18. Arbitration. In the event of any dispute or claim relating to or arising out of the parties' employment relationship or this Agreement (including, but not limited to, any claims of breach of contract, wrongful termination or age, race, sex, disability or other discrimination), all such disputes shall be fully, finally and exclusively resolved by binding arbitration conducted by the American Arbitration Association in Alameda County, California; provided, however, that this arbitration provision shall not apply to any disputes or claims relating to or arising out of the misuse or misappropriation of the Company's trade secrets or proprietary information.
- 19. Attorneys' Fees. Each party shall bear its own attorneys' fees and costs incurred in any action or dispute arising out of this Agreement.
- 20. Miscellaneous. No right or interest to, or in, any payments shall be assignable by the Executive; provided, however, that this provision shall not preclude Executive from designating in writing one or more beneficiaries to receive any amount that may be payable after Executive's death and shall not preclude the legal representative of Executive's estate from assigning any right hereunder to the person or persons entitled thereto. This Agreement shall be binding upon and shall inure to the benefit of the Executive, his heirs and legal representatives and the Company and its successors.

IN WITNESS WHEREOF, the parties have executed this  ${\tt Employment}$  Agreement effective as of the date and year first above written.

ROSS STORES, INC.

By: /s/ DONALD G. FISHER /S/ NORMAN A. FERBER Title: Chairman, Compensation Committee EXECUTIVE

## ROSS STORES, INC.

\_\_\_\_\_

STATEMENT RE: COMPUTATION OF EARNINGS PER SHARE (Amounts in thousands, except per share amounts)

		Three Mo y 30, 1994 Fully Diluted	_	•
Net earnings	\$8,847	\$8,847	\$8,153	\$8,153
Weighted average shares outstanding: Common shares	24,547	24,547	25 <b>,</b> 550	25,566
Common equivalent shares: Stock options	215	230	433	433
Weighted average common and common equivalent shares outstanding	24,762	24,777	25 <b>,</b> 983	25 <b>,</b> 999
Earnings per common and common equivalent share	\$.36	<b>\$.</b> 36	\$.31	\$.31

		Six Mont y 30, 1994 ully Diluted	July	•
Net earnings	\$13,255	\$13,255	\$11 <b>,</b> 747	\$11,747
Weighted average shares outstanding Common shares	: 24,643	24,643	25 <b>,</b> 538	25,592
Common equivalent shares: Stock options	236	270	551	551
Weighted average common and common equivalent shares outstanding	24,879	24,913	26,089	26,143
Earnings per common and common equivalent share	\$.53	\$ <b>.</b> 53	\$.45	\$.45

September 9, 1994

Ross Stores, Inc. Newark, California

We have made a review, in accordance with standards established by the American Institute of Certified Public Accountants, of the unaudited condensed consolidated interim financial statements of Ross Stores, Inc. for the three-month and six-month periods ended July 30, 1994 and July 31, 1993, as indicated in our independent accountant's review reports dated August 19, 1994 and August 20, 1993; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our reports referred to above, which were included in your Quarterly Reports on Form 10-Q for the quarters ended July 30, 1994 and July 31, 1993, are incorporated by reference in Registration Statements Nos. 33-51916, 33-51896, 33-51898, 33-41415, 33-41413 and 33-29600 of Ross Stores, Inc. on Form S-8.

We are also aware that the aforementioned reports, pursuant to Rule 436(c) under the Securities Act, are not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

Deloitte & Touche San Francisco, CA

### <ARTICLE> 5

#### <LEGEND>

This schedule contains summary financial information extracted from the condensed consolidated balance sheets and statements of earnings for the six months ended July 30, 1994 and is qualified in its entirety by reference to such financial statements

</LEGEND>

<CIK> 0000745732 <NAME> ROSS STORES, INC. <MULTIPLIER> 1,000

<period-type></period-type>	6-MOS	
<fiscal-year-end></fiscal-year-end>		JAN-28-1995
<period-start></period-start>		JAN-30-1994
<period-end></period-end>		JUL-30-1994
<cash></cash>		19,012
<securities></securities>		0
<receivables></receivables>		11,268
<allowances></allowances>		0
<inventory></inventory>		297,078
<current-assets></current-assets>		338,512
<pp&e></pp&e>		257,695
<pre><depreciation></depreciation></pre>		109,631
<total-assets></total-assets>		503,115
<current-liabilities></current-liabilities>		167,650
<bonds></bonds>		83,091
<common></common>		244
<preferred-mandatory></preferred-mandatory>		0
<preferred></preferred>		0
<other-se></other-se>		231,883
<total-liability-and-equity></total-liability-and-equity>		503 <b>,</b> 115
<sales></sales>		576 <b>,</b> 503
<total-revenues></total-revenues>		576 <b>,</b> 503
<cgs></cgs>		417,538
<total-costs></total-costs>		554,411
<other-expenses></other-expenses>		0
<loss-provision></loss-provision>		0
<interest-expense></interest-expense>		1,514
<income-pretax></income-pretax>		22,092
<income-tax></income-tax>		8,837
<pre><income-continuing></income-continuing></pre>		13,255
<discontinued></discontinued>		0
<extraordinary></extraordinary>		0
<changes></changes>		0
<net-income></net-income>		13,255
<eps-primary></eps-primary>		.53
<eps-diluted></eps-diluted>		.53