### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported): February 27, 2014

### ROSS STORES, INC.

(Exact name of registrant as specified in its charter)

Delaware	0-14678	94-1390387
(State or other jurisdiction of incorporation)	(Commission File No.)	(I.R.S. Employer Identification No.)
513	60 Hacienda Drive, Dublin, California 9456 (Address of principal executive offices)	68
Reg	gistrant's telephone number, including area coc (925) 965-4400	de:
Check the appropriate box below if the Form 8-K filing is provisions (see General Instruction A.2. below):	intended to simultaneously satisfy the filing of	obligation of the registrant under any of the following
[] Written communications pursuant to Rule 425 under the	he Securities Act (17 CFR 230.425)	
[ ] Soliciting material pursuant to Rule 14a-12 under the E	Exchange Act (17 CFR 240.14a-12)	

ROSS STORES, INC. 5130 Hacienda Drive, Dublin, California 94568 (925) 965-4400

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On February 27, 2014, the Company issued a press release regarding the Company's financial results for its fiscal quarter and fiscal year ended February 1, 2014. The full text of the Company's press release is attached hereto as Exhibit 99.1.

### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit <u>No.</u>

<u>Description</u>

99.1

February 27, 2014 Press Release by Ross Stores, Inc.\*

\*Pursuant to Item 2.02 of Form 8-K, Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 27, 2014

ROSS STORES, INC.

Registrant

By: /s/M. Hartshorn

Michael Hartshorn

Senior Vice President, Chief Financial Officer and Principal Accounting Officer



### FOR IMMEDIATE RELEASE

<u>Contact:</u> Michael Hartshorn

Senior Vice President, Chief Financial Officer (925) 965-4503 Connie Wong Director, Investor Relations (925) 965-4668

connie.wong@ros.com

# ROSS STORES REPORTS FOURTH QUARTER AND FISCAL 2013 RESULTS, RAISES QUARTERLY CASH DIVIDEND, AND PROVIDES FIRST QUARTER AND FISCAL 2014 GUIDANCE

**Dublin, California, February 27, 2014** -- Ross Stores, Inc. (Nasdaq: ROST) today reported earnings per share of \$1.02 for the 13 weeks ended February 1, 2014, versus \$1.07 for the 14 weeks ended February 2, 2013. Net earnings for the 13 weeks ended February 1, 2014 totaled \$218.0 million, versus net earnings for the 14 weeks ended February 2, 2013 of \$236.6 million. Sales for the 13 weeks ended February 1, 2014 totaled \$2.741 billion, compared to \$2.761 billion for the 14 weeks ended February 2, 2013. Comparable store sales for the 13 weeks ended February 1, 2014 rose 2% over the 13 weeks ended February 2, 2013.

For the 52 weeks ended February 1, 2014, earnings per share grew to \$3.88, up from \$3.53 for the 53 weeks ended February 2, 2013. Net earnings for the 52 weeks ended February 1, 2014 totaled \$837.3 million, compared to \$786.8 million for the 53 weeks ended February 2, 2013. Sales for the 2013 fiscal year totaled \$10.230 billion, with same store sales up 3% on top of a 6% gain in the prior year.

The 53<sup>rd</sup> week in fiscal 2012 added approximately \$149 million in sales and about \$.10 in earnings per share to both the fourth quarter and fiscal year.

Michael Balmuth, Vice Chairman and Chief Executive Officer, commented, "Our fourth quarter sales performed in line with our guidance, with earnings that were slightly better-than-expected primarily due to above-plan merchandise gross margin. Despite a very promotional retail environment throughout the holiday season, customers responded favorably to the compelling bargains we offered on a wide assortment of fresh and exciting name brand fashions and gifts. For the 2013 fourth quarter, operating margin was 12.7% versus 13.7% in last year's fourth quarter which included an approximate 65 basis point benefit from the 53<sup>rd</sup> week."

Mr. Balmuth continued, "For the 2013 fiscal year, our earnings per share rose a solid 13% on a 52 vs. 52 week basis. This growth is especially noteworthy considering it was on top of robust EPS increases of 20%, 24% and 31% in 2012, 2011 and 2010, respectively. In addition, fiscal 2013 operating margin remained at a record 13.1%, despite the estimated 20 basis point benefit from the 53<sup>rd</sup> week in 2012."

### Update on Stock Repurchase Program

Strong operating cash flows continue to provide the resources to make capital investments in new store growth and infrastructure, as well as fund the Company's ongoing stock repurchase and dividend programs. A total of 8.2 million shares of common stock were repurchased during fiscal 2013, for an aggregate purchase price of \$550 million under the two-year \$1.1 billion program announced at the beginning of the year. We expect to complete the \$550 million remaining under this authorization in 2014.

### **Declaration of Higher Quarterly Cash Dividend**

The Company's Board of Directors also recently approved an increase in the quarterly cash dividend to \$.20 per share, up 18% on top of a 21% increase last year. This larger quarterly dividend will be payable on March 31, 2014 to stockholders of record as of March 10, 2014.

Mr. Balmuth noted, "The growth of our stock repurchase and dividend programs has been driven by the significant amount of cash our business generates after self-funding store expansion and other capital needs. We have repurchased stock as planned every year since 1993, and this is the 20th consecutive annual increase since initiating our quarterly cash dividend in 1994. This consistent record reflects our unwavering commitment to enhancing stockholder value and returns."

### Fiscal 2014 Guidance

Looking ahead, Mr. Balmuth said, "As we enter 2014, in addition to our own challenging multi-year sales and earnings comparisons, we also continue to face ongoing uncertainty in the macro-economic and retail climates. While we remain well-positioned as an off-price retailer, these likely headwinds have prompted us to stay somewhat cautious in our outlook."

For the fiscal 2014 year ending January 31, 2015, the Company is forecasting same store sales to grow 1% to 2% and earnings per share of \$4.05 to \$4.21, up from \$3.88 in fiscal 2013. For the 13 weeks ending May 3, 2014, comparable store sales are also projected to increase 1% to 2% with earnings per share forecast in the range of \$1.11 to \$1.15, up from \$1.07 for the 13 weeks ended May 4, 2013.

The Company will host a conference call on Thursday, February 27, 2014 at 4:15 p.m. Eastern time to provide additional details concerning the fourth quarter and fiscal year 2013 results and management's outlook and plans for fiscal 2014. A real-time audio webcast of the conference call will be available in the Investors section of the Company's website, located at <a href="https://www.rossstores.com">www.rossstores.com</a>. An audio playback will be available at 404-537-3406, PIN #19454269 until 8:00 p.m. Eastern time on March 6, 2014, as well as on the Company's website.

Forward-Looking Statements: This press release on our corporate website contains forward-looking statements regarding expected sales, earnings levels and other financial results in future periods that are subject to risks and uncertainties which could cause our actual results to differ materially from management's current expectations. The words "plan," "expect," "target," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead" and similar expressions identify forward-looking statements. Risk factors for Ross Dress for Less® ("Ross") and dd's DISCOUNTS® include without limitation, competitive pressures in the apparel or home-related merchandise retailing industry; changes in the level of consumer spending on or preferences for apparel or homerelated merchandise; impacts from the macro-economic environment and financial and credit markets that affect consumer disposable income and consumer confidence, including but not limited to interest rates, recession, inflation, deflation, energy costs, tax rates and policy, unemployment trends, and fluctuating commodity costs; changes in geopolitical and geo-economic conditions; unseasonable weather trends: potential disruptions in supply chain or information systems: lower than planned gross margin. including higher than planned markdowns and higher than expected inventory shortage; greater than planned operating costs; our ability to continue to purchase attractive brand name merchandise at desirable discounts; attracting and retaining personnel with the retail talent necessary to execute our strategies; effectively operating and continually upgrading our various supply chain, core merchandising and other information systems; improving our merchandising and transaction processing capabilities and the reliability and security of our data communications systems through the implementation of new processes and systems enhancements; protect against security breaches, including cyber-attacks on our transaction processing and computer information systems, that could result in the theft, transfer or unauthorized disclosure of customer, credit card, employee or other private and valuable information that we collect and process in the ordinary course of our business, and avoid resulting damage to our reputation, loss of customer confidence, exposure to litigation and regulatory action, unanticipated costs and disruption of our operations; obtaining acceptable new store locations and improving new store sales and profitability, especially in newer regions and markets; adding capacity to our existing distribution centers and building out planned additional distribution centers timely and cost effectively; and achieving and maintaining targeted levels of productivity and efficiency in our existing and new distribution centers. Other risk factors are set forth in our SEC filings including without limitation, the Form 10-K for fiscal 2012 and Form 10-Qs and 8-Ks for fiscal 2013. The factors underlying our forecasts are dynamic and subject to change. As a result, our forecasts speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We do not undertake to update or revise these forward-looking statements.

Ross Stores, Inc. is an S&P 500, Fortune 500 and Nasdaq 100 (ROST) company headquartered in Dublin, California, with fiscal 2013 revenues of \$10.2 billion. The Company operates Ross Dress for Less® ("Ross"), the largest off-price apparel and home fashion chain in the United States with 1,146 locations in 33 states, the District of Columbia and Guam at fiscal 2013 year end. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20% to 60% off department and specialty store regular prices. The Company also operates 130 dd's DISCOUNTS® in ten states at the end of fiscal 2013 that feature a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20% to 70% off moderate department and discount store regular prices. Additional information is available at <a href="https://www.rossstores.com">www.rossstores.com</a>.

\* \* \* \* \*

# Ross Stores, Inc. Condensed Consolidated Statements of Earnings

2,741,040  1,992,101 401,345 (129) 2,393,317  347,723 129,770 217,953	\$	February 2, 2013 2,760,646 1,993,661 390,003 946 2,384,610 376,036 139,434 236,602	\$	February 1, 2014 10,230,353 7,360,924 1,526,366 (247) 8,887,043 1,343,310 506,006	\$	7,011,428 1,437,886 6,907 8,456,221
2,741,040 1,992,101 401,345 (129) 2,393,317 347,723 129,770		2,760,646 1,993,661 390,003 946 2,384,610 376,036 139,434		10,230,353  7,360,924 1,526,366 (247) 8,887,043  1,343,310 506,006	\$	9,721,065 7,011,428 1,437,886 6,907 8,456,221 1,264,844
1,992,101 401,345 (129) 2,393,317 347,723 129,770		1,993,661 390,003 946 2,384,610 376,036 139,434		7,360,924 1,526,366 (247) 8,887,043 1,343,310 506,006	\$	7,011,428 1,437,886 6,907 8,456,221 1,264,844
401,345 (129) 2,393,317 347,723 129,770		390,003 946 2,384,610 376,036 139,434	•	1,526,366 (247) 8,887,043 1,343,310 506,006		1,437,886 6,907 8,456,221 1,264,844
401,345 (129) 2,393,317 347,723 129,770		390,003 946 2,384,610 376,036 139,434	•	1,526,366 (247) 8,887,043 1,343,310 506,006		1,437,886 6,907 8,456,221 1,264,844
(129) 2,393,317 347,723 129,770		946 2,384,610 376,036 139,434	•	(247) 8,887,043 1,343,310 506,006		6,907 8,456,221 1,264,844
2,393,317 347,723 129,770		2,384,610 376,036 139,434	•	8,887,043 1,343,310 506,006		8,456,221 1,264,844
347,723 129,770	\$	376,036 139,434	•	1,343,310 506,006		1,264,844
129,770	\$	139,434	•	506,006		
	\$		•			470 001
217,953	\$	236,602	•			478,081
			\$	837,304	\$	786,763
1.04	\$	1.09	\$	3.93	\$	3.59
1.02	\$	1.07	\$	3.88	\$	3.53
210 293		216 936		212 881		219,130
213,181		220,508		215,805		222,784
0.17	\$	0.31	\$	0.51	\$	0.59
		1 100		1 276		1,199
	210,293 213,181	210,293 213,181 0.17 \$	210,293 216,936 213,181 220,508 0.17 \$ 0.31	210,293 216,936 213,181 220,508 0.17 \$ 0.31 \$	210,293       216,936       212,881         213,181       220,508       215,805         0.17       \$ 0.31       \$ 0.51	210,293       216,936       212,881         213,181       220,508       215,805             0.17       \$ 0.31       \$ 0.51       \$

## Ross Stores, Inc. Condensed Consolidated Balance Sheets

(\$000, unaudited)	February 1, 2014			February 2, 2013		
Assets						
Current Assets						
Cash and cash equivalents	\$	423,168	\$	646,761		
Short-term investments	·	12,006	•	1,087		
Accounts receivable		62,612		59,617		
Merchandise inventory		1,257,155		1,209,237		
Prepaid expenses and other		101,991		94,318		
Deferred income taxes		10,227		20,407		
Total current assets		1,867,159		2,031,427		
Property and equipment, net		1,875,299		1,493,284		
Long-term investments		3,710		4,374		
Other long-term assets		150,629		141,476		
	Φ.	3,896,797	\$	3,670,561		
Total assets  Liabilities and Stockholders' Equity	<u>\$</u>	3,030,737	Ψ	.,,.		
Liabilities and Stockholders' Equity	\$	3,030,777	•	.,,.		
Liabilities and Stockholders' Equity  Current Liabilities						
Liabilities and Stockholders' Equity  Current Liabilities  Accounts payable	\$	779,455	\$	807,534		
Liabilities and Stockholders' Equity  Current Liabilities  Accounts payable  Accrued expenses and other		779,455 359,929		807,534 320,415		
Liabilities and Stockholders' Equity  Current Liabilities  Accounts payable  Accrued expenses and other  Accrued payroll and benefits		779,455 359,929 235,324		807,534 320,415 241,129		
Liabilities and Stockholders' Equity  Current Liabilities  Accounts payable  Accrued expenses and other		779,455 359,929		807,534 320,415		
Current Liabilities  Accounts payable  Accrued expenses and other  Accrued payroll and benefits  Income taxes payable  Total current liabilities		779,455 359,929 235,324 18,349 1,393,057		807,534 320,415 241,129 53,504 1,422,582		
Liabilities and Stockholders' Equity  Current Liabilities  Accounts payable  Accrued expenses and other  Accrued payroll and benefits  Income taxes payable  Total current liabilities  Long-term debt		779,455 359,929 235,324 18,349		807,534 320,415 241,129 53,504 1,422,582		
Current Liabilities  Accounts payable  Accrued expenses and other  Accrued payroll and benefits  Income taxes payable  Total current liabilities		779,455 359,929 235,324 18,349 1,393,057		807,534 320,415 241,129 53,504 1,422,582		
Current Liabilities  Accounts payable  Accrued expenses and other  Accrued payroll and benefits  Income taxes payable  Total current liabilities  Long-term debt Other long-term liabilities		779,455 359,929 235,324 18,349 1,393,057 150,000 287,567		807,534 320,415 241,129 53,504 1,422,582 150,000 246,815		
Current Liabilities  Accounts payable  Accrued expenses and other  Accrued payroll and benefits  Income taxes payable  Total current liabilities  Long-term debt Other long-term liabilities Deferred income taxes		779,455 359,929 235,324 18,349 1,393,057 150,000 287,567		807,534 320,415 241,129 53,504 1,422,582 150,000 246,815		

## Ross Stores, Inc. Condensed Consolidated Statements of Cash Flows

	<b>Twelve Months Ended</b>				
(\$000, unaudited)	Feb	<b>February 1, 2014</b>			
Cash Flows From Operating Activities					
Net earnings	\$	837,304 \$	786,763		
Adjustments to reconcile net earnings to net cash					
provided by operating activities:					
Depreciation and amortization		206,111	185,491		
Stock-based compensation		46,847	48,952		
Deferred income taxes		(15,250)	(39,028)		
Tax benefit from equity issuance		27,661	29,989		
Excess tax benefit from stock-based compensation		(26,906)	(29,103)		
Change in assets and liabilities:					
Merchandise inventory		(47,918)	(79,167)		
Other current assets		(9,875)	(14,474)		
Accounts payable		(4,104)	40,109		
Other current liabilities		(18,562)	18,146		
Other long-term, net		26,695	31,966		
Net cash provided by operating activities		1,022,003	979,644		
Cash Flows From Investing Activities  Additions to property and equipment  Increase in restricted cash and investments  Purchases of investments  Proceeds from investments		(550,515) (2,895) (12,012) 1,614	(424,434) (2,107) (5,430) 6,247		
Net cash used in investing activities		(563,808)	(425,724)		
Cash Flows From Financing Activities					
Excess tax benefit from stock-based compensation		26,906	29,103		
Issuance of common stock related to stock plans		19,075	19,043		
Treasury stock purchased		(29,851)	(29,446)		
Repurchase of common stock		(550,000)	(450,000)		
Dividends paid		(147,918)	(125,694)		
Net cash used in financing activities		(681,788)	(556,994)		
Net decrease in cash and cash equivalents		(223,593)	(3,074)		
Cash and cash equivalents:					
Beginning of period		646,761	649,835		
End of period	\$	423,168 \$	646,761		