## UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549

## Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported): March 18, 2010<br>ROSS STORES, INC.<br>(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of
incorporation)

## 0-14678

(Commission File No.)

4440 Rosewood Drive, Pleasanton, California, 94588-3050
(Address of principal executive offices)
Registrant's telephone number, including area code:
(925) 965-4400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On March 18, 2010, the Company issued a press release regarding the Company's financial results for its fiscal quarter and fiscal year ended January 30 , 2010. The full text of the Company's press release is attached hereto as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.
$\frac{\text { Exhibit No. }}{99.1} \quad$ Description
*Pursuant to Item 2.02 of Form 8-K, Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934 , nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 18, 2010
ROSS STORES, INC.
Registrant

By: /s/J. Call
John G. Call
Senior Vice President, Chief Financial Officer and
Principal Accounting Officer

## FOR IMMEDIATE RELEASE

Contact: John G. Call<br>Senior Vice President,<br>Chief Financial Officer<br>Phone: (925) 965-4315<br>Bobbi Chaville<br>Senior Director, Investor Relations<br>Phone: (925) 965-4289<br>Email: bobbi.chaville@ros.com

## ROSS STORES REPORTS RECORD FOURTH QUARTER AND FISCAL YEAR 2009 EARNINGS

Pleasanton, California, March 18, 2010 -- Ross Stores, Inc. (Nasdaq: ROST) today reported earnings per share for the 13 weeks ended January 30,2010 of $\$ 1.16$, up $53 \%$ from $\$ .76$ for the 13 weeks ended January 31,2009 . Net earnings for the 13 weeks ended January 30 , 2010 grew to a record $\$ 142.9$ million, up $47 \%$ from $\$ 97.4$ million for the 13 weeks ended January 31 , 2009. Sales for the fourth quarter ended January 30 , 2010 grew $14 \%$ to $\$ 1.980$ billion, with comparable store sales up $10 \%$ over the prior year.

For the 52 weeks ended January 30,2010 , earnings per share grew $52 \%$ to $\$ 3.54$, up from $\$ 2.33$ for the 52 weeks ended January 31 , 2009. Net earnings for the 2009 fiscal year ended January 30,2010 grew $45 \%$ to a record $\$ 442.8$ million, from $\$ 305.4$ million for the 2008 fiscal year ended January 31 , 2009 . Sales for the 2009 fiscal year increased $11 \%$ to $\$ 7.184$ billion, with comparable store sales up $6 \%$ on top of a $2 \%$ gain in the prior year.

Michael Balmuth, Vice Chairman and Chief Executive Officer, commented, "We are exceptionally pleased with our outstanding sales and earnings results for the fourth quarter and full year. During one of the most challenging economic and retail environments, we not only generated stronger-thanplanned revenues, but did so with record merchandise gross margins that drove double digit operating profits as a percent of sales. The best performing merchandise categories for both the quarter and the year were Shoes, Dresses and Home, while geographic trends were broadbased, with all regions posting healthy comparable store sales gains for both periods."

Mr. Balmuth continued, "Earnings before interest and taxes for the 2009 fourth quarter grew about 260 basis points to $11.7 \%$ of sales, up from $9.1 \%$ in the prior year period. This higher profit margin was mainly due to a 230 basis point improvement in cost of goods sold along with a 30 basis point decline in selling, general and administrative costs. For the 2009 fiscal year, operating margin increased about 250 basis points over the prior year to $10.1 \%$ of sales, driven by a 230 basis point decline in cost of goods sold combined with a 20 basis point reduction in selling, general and administrative expenses. Key drivers of our improved profitability for both the fourth quarter and the year were much higher merchandise gross margin, lower shortage costs and leverage on operating expenses from the strong gains in same store sales."
"Healthy operating cash flows during the year continued to provide the resources to make capital investments in new store growth and infrastructure and fund our ongoing stock repurchase and dividend programs. During 2009, we repurchased a total of 7.4 million shares of common stock for an aggregate purchase price of $\$ 300$ million, completing the two-year $\$ 600$ million stock repurchase program announced in early 2008. In January 2010, our Board of Directors approved a new two-year $\$ 750$ million stock repurchase program along with a $45 \%$ increase in our quarterly cash dividend to $\$ .16$ per common share. These actions reflect our confidence in the Company's ongoing ability to generate healthy amounts of excess cash and our commitment to enhancing stockholder returns," Mr. Balmuth said.

Looking ahead to 2010, Mr. Balmuth commented, "Our past results demonstrate that we can deliver consistent growth in both healthy and challenging economic climates if we execute our strategies well. This long-term record gives us the confidence to project strong cash flows from additional increases in both comparable store sales and earnings per share during 2010 and beyond."

The Company will host a conference call on Thursday, March 18, 2010 at 11:00 a.m. Eastern time to provide additional details concerning the fourth quarter and fiscal year 2009 results and management's outlook and plans for 2010. A real time audio webcast of the conference call will be available in the Investors section of the Company's website, located at www.rossstores.com. An audio playback will be available at 706-645-9291, ID \#55962140 until 8:00 p.m. Eastern time on March 25,2010, as well as at the Company's website address.

Forward-Looking Statements: This press release and the recorded conference call on our corporate website contain forward-looking statements regarding expected sales and earnings levels in future periods that are subject to risks and uncertainties which could cause our actual results to differ materially from management's current expectations. The words "plan," "expect," "target," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead" and similar expressions identify forward-looking statements. Risk factors for Ross Dress for Less ${ }^{\circledR}$ ("Ross") and dd's DISCOUNTS ${ }^{\circledR}$ include without limitation, competitive pressures in the apparel or home-related merchandise industry; changes in the level of consumer spending on or preferences for apparel or home-related merchandise, including the potential impact from the macro-economic environment, uncertainty in financial and credit markets, and changes in geopolitical conditions; unseasonable weather trends; disruptions in supply chain; lower than planned gross margin, including higher than planned markdowns and higher than expected inventory shortage; greater than planned operating costs; our ability to continue to purchase attractive brand-name merchandise at desirable discounts; our ability to attract and retain personnel with the retail talent necessary to execute our strategies; our ability to effectively operate our various supply chain, core merchandising and other information systems; our ability to improve our merchandising capabilities through the recent implementation of new processes and systems enhancements; achieving and maintaining targeted levels of productivity and efficiency in our distribution centers; and obtaining acceptable new store locations. Other risk factors are detailed in our SEC filings including, without limitation, the Form 10-K for fiscal 2008, Form 10-Qs for fiscal 2009 and Form 8-Ks for fiscal 2009 and 2010. The factors underlying our forecasts are dynamic and subject to change. As a result, our forecasts speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We do not undertake to update or revise these forward-looking statements.

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Ross Stores, Inc., an S\&P 500, Fortune 500 and Nasdaq 100 (ROST) company headquartered in Pleasanton, California, is the nation's second largest offprice retailer with fiscal 2009 revenues of $\$ 7.2$ billion. As of February 27, 2010 the Company operated 953 Ross Dress for Less ${ }^{\circledR>}$ ("Ross") stores and 54 dd's DISCOUNTS ${ }^{\mathbb{R}}$ locations, compared to 904 Ross and 53 dd's DISCOUNTS locations at the end of the same period last year. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 60 percent off department and specialty store regular prices. dd's DISCOUNTS features a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear and home fashions for the entire family at everyday savings of 20 to 70 percent off moderate department and discount store regular prices. Additional information is available at www.rossstores.com.

Ross Stores, Inc.
Condensed Consolidated Statements of Earnings

|  | Three Months Ended |  | Twelve Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$000, except stores and per share data, unaudited) | $\begin{array}{r} \hline \text { January 30, } \\ 2010 \end{array}$ | January 31, 2009 | $\begin{array}{r} \hline \text { January 30, } \\ 2010 \end{array}$ | $\begin{array}{r} \hline \text { January } 31, \\ 2009 \end{array}$ |
| Sales | \$ 1,979,839 | \$ 1,734,112 | \$ 7,184,213 | \$ 6,486,139 |


| Costs and Expenses |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Costs of goods sold |  | 1,462,581 |  | 1,321,346 |  | 5,327,278 |  | 4,956,576 |
| Selling, general and administrative |  | 286,114 |  | 255,312 |  | 1,130,813 |  | 1,034,357 |
| Interest expense (income), net |  | 2,604 |  | 2,531 |  | 7,593 |  | (157) |
| Total costs and expenses |  | 1,751,299 |  | 1,579,189 |  | 6,465,684 |  | 5,990,776 |
|  |  |  |  |  |  |  |  |  |
| Earnings before taxes |  | 228,540 |  | 154,923 |  | 718,529 |  | 495,363 |
| Provision for taxes on earnings |  | 85,657 |  | 57,536 |  | 275,772 |  | 189,922 |
| Net earnings | \$ | 142,883 | \$ | 97,387 | \$ | 442,757 | \$ | 305,441 |


| Earnings per share | $\mathbf{\$}$ | $\mathbf{1 . 1 8}$ | $\mathbf{\$}$ | 0.77 | $\mathbf{\$}$ | $\mathbf{3 . 6 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\mathbf{\$}$ | 2.36 |  |  |  |  |
| Diluted | $\mathbf{S}$ | $\mathbf{1 . 1 6}$ | $\$$ | 0.76 | $\mathbf{\$}$ | $\mathbf{3 . 5 4}$ |



Ross Stores, Inc.

## Condensed Consolidated Balance Sheets

| (\$000, unaudited) | January 30, 2010 |  | January 31, 2009 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
|  |  |  |  |
| Current Assets |  |  |  |
| Cash and cash equivalents | \$ | 768,343 | \$ 321,355 |
| Short-term investments |  | 1,754 | 798 |
| Accounts receivable |  | 44,234 | 41,170 |
| Merchandise inventory |  | 872,498 | 881,058 |
| Prepaid expenses and other |  | 58,618 | 55,241 |
| Deferred income taxes |  | - | 14,093 |
| Total current assets |  | 1,745,447 | 1,313,715 |
| Property and equipment, net |  | 942,999 | 951,656 |
| Long-term investments |  | 16,848 | 38,014 |
| Other long-term assets |  | 63,339 | 52,126 |
| Total assets | \$ | 2,768,633 | \$2,355,511 |
|  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |
|  |  |  |  |
| Current Liabilities |  |  |  |
| Accounts payable | \$ | 658,299 | \$ 536,745 |
| Accrued expenses and other |  | 259,582 | 238,516 |
| Accrued payroll and benefits |  | 218,234 | 170,878 |
| Income taxes payable |  | 51,505 | 9,120 |
| Deferred income taxes |  | 2,894 | - |
| Total current liabilities |  | 1,190,514 | 955,259 |
|  |  |  |  |
| Long-term debt |  | 150,000 | 150,000 |
| Other long-term liabilities |  | 174,543 | 156,726 |
| Deferred income taxes |  | 96,283 | 97,157 |
|  |  |  |  |
| Commitments and contingencies |  |  |  |
|  |  |  |  |
| Stockholders' Equity |  | 1,157,293 | 996,369 |
| Total liabilities and stockholders' equity | \$ | 2,768,633 | \$ 2,355,511 |



## Cash Flows From Investing Activities

| Additions to property and equipment | $\mathbf{( 1 5 8 , 4 8 7 )}$ |
| :--- | :---: |
| Proceeds from sales of property and equipment | $\mathbf{1 0}$ |
| Purchases of investments | $\mathbf{( 2 , 9 0 4 )}$ |
| Proceeds from investments | $\mathbf{( 3 6 , 9 8 4 )}$ |
| $\quad$ Net cash used in investing activities | $\mathbf{2 4 , 5 4 8}$ |
| $\mathbf{( 1 3 6 , 8 2 2}$ |  |


| Cash Flows From Financing Activities |  |  |  |
| :---: | :---: | :---: | :---: |
| Excess tax benefit from stock-based compensation |  | 7,291 | 5,973 |
| Issuance of common stock related to stock plans |  | 49,393 | 47,873 |
| Treasury stock purchased |  | $(6,045)$ | $(4,909)$ |
| Repurchase of common stock |  | $(300,000)$ | $(300,000)$ |
| Dividends paid |  | $(55,202)$ | $(49,838)$ |
| Net cash used in financing activities |  | $(304,563)$ | $(300,901)$ |
|  |  |  |  |
| Net increase in cash and cash equivalents |  | 446,988 | 63,775 |
|  |  |  |  |
| Cash and cash equivalents: |  |  |  |
| Beginning of year |  | 321,355 | 257,580 |
| End of year | \$ | 768,343 | \$ 321,355 |



